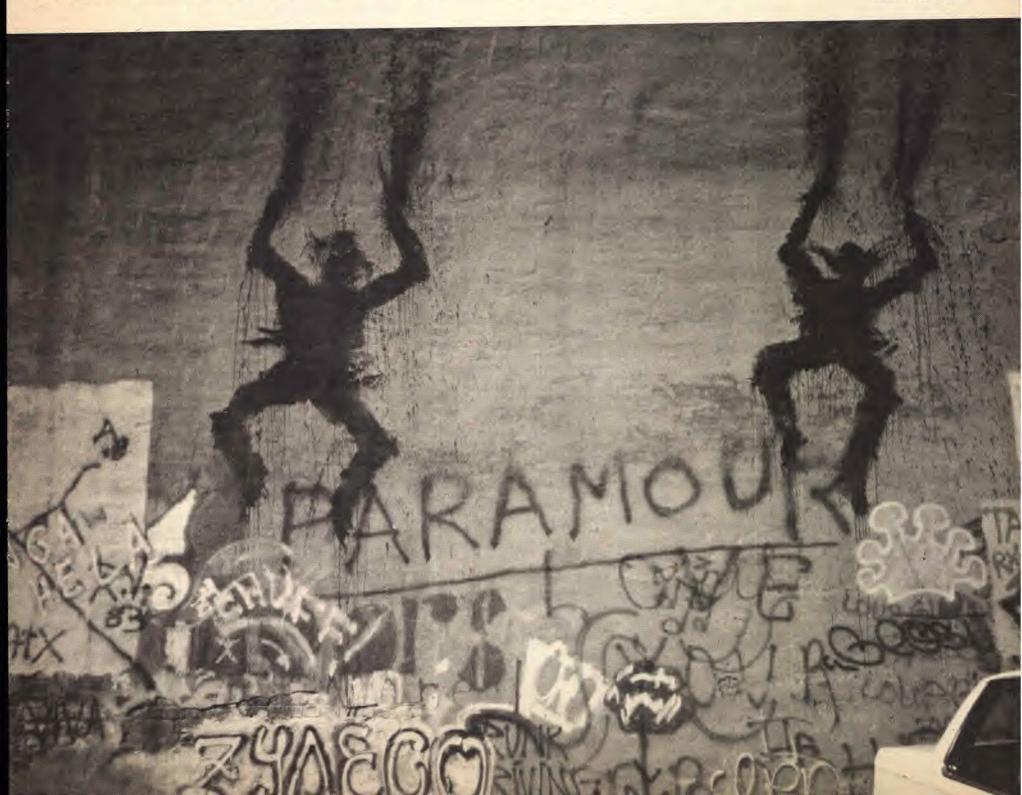


There are really two stories to tell about phantom pictures. For some time now, pedestrians in New York City have been startled by apparitions which not only freeze them in their tracks, but leave them shaken for a good while afterwards. A person might be walking down a familiar street, or turn a corner, when suddenly the menacing shadow of a man appears. He's lurking in a doorway or hovering at the corner of a building or leap-frogging over garbage pails. Is it a mugger...a sex fiend...a homicidal maniac? The images are so authentic and convincing that even after it's clear that the figures are just

Continued On Page 14





VOLUME TEN, NUMBER FOUR, DECEMBER, 1983

VOLUME TEN, NUMBER FOUR, DECEMBER, 1983

EDITOR: EDWARD GOTTSCHALL
ART DIRECTOR: BOB FARBER
EDITORIAL DIRECTORS: AARON BURNS, EDWARD RONDTHALER
ASSOCIATE EDITOR: MARION MULLER
ASSISTANT EDITOR: JULIET TRAVISON
CONTRIBUTING EDITOR: ALLAN HALLEY
RESEARCH DIRECTOR: RHODA SPARBER LUBALIN
BUSINESS MANAGER: JOHN PRENTKI
ADVERTISING/PRODUCTION MANAGER: HELENA WALLSCHLAG
ASSISTANT ART DIRECTOR: ILENE MEHL
ART/PRODUCTION: TERRI BOGAARDS, SID TIMM
SUBSCRIPTIONS: ELDISE COLEMAN

USESCRIPTIONS: ELOISE COLEMAN

© INTERNATIONAL TYPEFACE CORPORATION 1983

USLC (ISSN 0362 6245) IS PUBLISHED QUARTERLY BY INTERNATIONAL TYPEFACE CORPORATION, 2 DAG HAMMARSKJOLD PLAZA, NEW YORK, N.Y. 10017.

A JOINTLY OWNED SUBSIDIARY OF LUBALIN, BURNS & CO., INC. AND PHOTOLETTERING, INC. U.S. SUBSCRIPTION RATES \$10 ONE YEAR: FOREIGN SUBSCRIPTIONS, STONE YEAR: U.S. FUNDS DRAWN ON U.S. BANK, FOREIGN AIR MAIL
SUBSCRIPTIONS—PLEASE INQUIRE. SECOND-CLASS POSTAGE PAID AT FARMINGDALE, N.Y. 11735 AND NEW YORK, N.Y. POSTMASTER: SEND ADDRESS
CHANGES TO UGLC, SUBSCRIPTION DEPARTMENT, 866 SECOND AVENUE,
NEW YORK, N.Y. 10017.

ITC FOUNDERS: AARON BURNS, PRESIDENT EDWARD RONDTHALER, CHAIRMAN EMERITUS HERB LUBALIN, EXECUTIVE VICE PRESIDENT 1970-1981

ITC OFFICERS 1983:
GEORGE SOHN, CHAIRMAN
AARON BURNS, PRESIDENT
EDWARD GOTTSCHALL, EXECUTIVE VICE PRESIDENT
BOB FARBER, SENIOR VICE PRESIDENT
JOHN PREMITKI, SENIOR VICE PRESIDENT AND GENERAL MANAGER
EDWARD BENGUIAT, VICE PRESIDENT

MICROFILM COPIES OF UGLC MAY BE OBTAINED FROM MICRO PHOTO DIVISION BELL & HOWELL, OLD MANSFIELD ROAD, WOOSTER, OH 44691

In this issue: Thoughts

Some sage advice from Francis Bacon to expedite your reading program. Page 2

Editorial

The verdict is in: "Pretty Is Not Enough!" A report of the graphic design conference at Rochester Institute of Technology. Page 3.

Love Letters

In the new cool, computerized, electronic world of ours, calligrapher Roger Druet is still all heart and hands.

Babette's Choice

Babette Marchand chose her career before she could spell the word. Page 6

Man Bites Man

Steven Heller continues his survey of satiric art with an analysis of the work of David Suter. Page 10

Typeface Design Protection

An up-to-date review of international copyright laws and conventions relating to the protection of typeface designs. Page 12

Stalking the Phantom

Super sleuth Gerry Gersten tracks down and captures the ubiquitous wall phantom of New York City. Cover, and continued on page 14

The Truly Oldest Profession in the World

A sampling of advertising memorabilia from the Bella C. Landauer Collection at The New-York Historical Society. Page 18

Mountains and Mountains

The current word search puzzle will keep you hopping.

Report from Technopolis"

David Goodstein sees all, hears all, tells all-about the newest developments in graphic technology. Page 24

Aversions, Bugaboos, Calamities

An alphabet of children's fears and fantasies, by Jack Beck. Page 26

Serious Fun with Numbers

Variation on a theme: Instead of the usual alphabet design, students submitted new designs for old numbers. Page 28

What's New from ITC

ITC Usherwood™—one of Leslie Usherwood's most handsome type styles; it marries classic elegance with contemporary clarity. Page 30

From Pencils to Pixels

Artist Barbara Nessim steps into the world of computers and shares her adventure with us. Page 36

U&lc Book Shelf

Recommended browsing and reading from the most recent harvest of publications. Page 45

MASTHEAD SET IN ITC NEWTEXT® (REDUCED)
TABLE OF CONTENTS SET IN ITC USHERWOOD™
THOUGHTS SET IN ITC BERKELEY OLDSTYLE™
COLOPHON SET IN ITC FRANKLIN GOTHIC®



"Some books are to be tasted,



others to be swallowed,



and some few to be chewed and digested."

Francis Bacon, "Of Truth"

COLOPHON	PAGE NO
ITC AMERICAN TYPEWRITER*	
ITC AVANT GARDE GOTHIC*	
ITC AVANT GARDE GOTHIC CONDENSED	3, 26, 27, 36
ITC BARCELONA™	
ITC BENGUIAT®	
ITC BENGUIAT CONDENSED®	
ITC BERKELEY OLDSTYLE™	4,5
ITC BOOKMAN*	26.27.20.44
ITC CUSHING™	
ITC ERAS*	18-21
ITC FENICE*	
ITC FRANKLIN GOTHIC*	2 14 17 24 25 45 40
ITC GALLIARD™	12, 14, 17, 24, 25, 45, 46
ITC GARAMOND™	12, 13, 36
ITALIA	
ITC KORINNA*	10
ITC LUBALIN GRAPH®	FRONT COVER
ITC MODERN NO. 216™	24 25 42 PACK COVER
ITC NEW BASKERVILLE™	10 11 20
ITC NEWTEXT*	10, 11, 39
ITC SOUVENIR*	
ITC USHERWOOD™	2 20 25
1,44,4,4,4,4,4,4,4,4,4,4,4,4,4,4,4,4,4,	2, 30-35

Two symposia sponsored by the Rochester Institute of Technology in the Spring of 1983 reminded us of the dual nature of graphic design today, of its inseparable faces of esthetics and technology.

At "Graphic Design—Coming of Age" keynoter Massimo Vignelli challenged the attendees with such thoughts as:

"It is not enough to say how beautiful—one must ask why was it done? Did it work?"

Much of the rest of "Coming of Age" traced contemporary graphic design from its early 20th century infancy to the '80s.

A few weeks later, "Design and Technology Update" advised designers how to adapt to the forces of change.

Both conferences were successful in that they were well presented and well attended. But too few of the same people attended both. More computer oriented people should have been at the design conference and many who were at the design conference would have benefited from attending "Design and Technology Update."

Today's designer needs to be as aware of computers and graphic tablets as of the Bauhaus, and as aware of Mondrian and El Lissitzky and Dada as of bits and bytes.

It's one world. Computers and design are not anti-thetical. As Wang's Marilynn Bever pointed out, with low cost terminals proliferating and accessing central data banks, even clip art is going digital.

Sharon Poggenpohl asked whether a designer should learn to write programs. She advised the older generation not to bother but came down with a strong yes for those with more of a future. She does not fear for the computer capabilities of the young. Computer literacy is being taught not only in art/design colleges and high schools but in elementary schools and summer camps. The generation that is about to take over will soon wonder what all the fuss was about.

"Beauty and awards are not enough."

"In the graphic design area we don't need any more pretty magazines. We need a journal to help us reassess what we are doing and to provide a cultural structure to our profession."

"We accept pretty pictures too uncritically. Without thoughtful criticism we cannot claim to be a profession." "It is not true that meaning is more important than form. Nor is form more important than meaning. Truth lies in a proper balance of form and meaning."

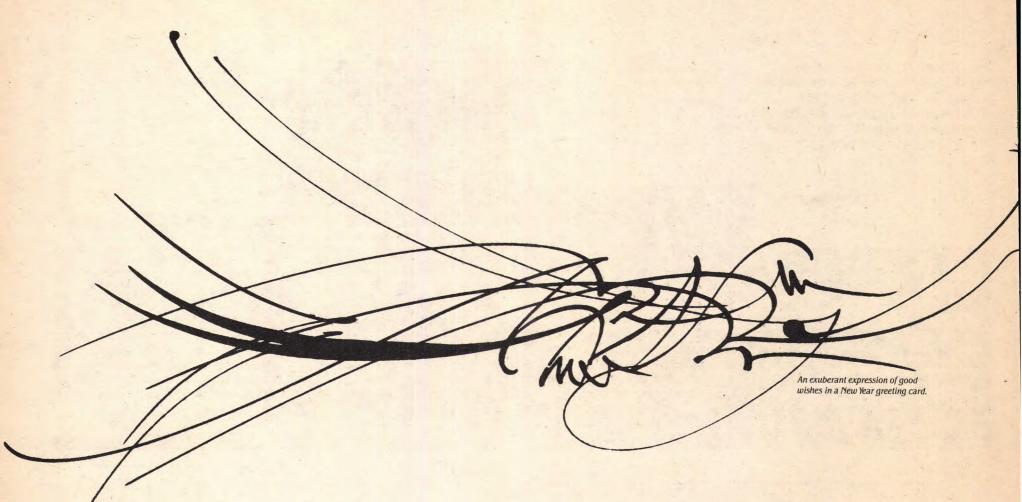
But will this generation be so bit and byte and Star Wars struck that they won't be as grounded in design history, standards, philosophy and theory as they should be?

Recently, two design professors from a New York City junior college asked us whether computer literacy for their art/design students should begin with 16,17 or 18 year olds? We advised that it start the first day of the freshman year and hopefully each year an increasing number of incoming students would be computer literate.

We read of Taiwanese youngsters testing out as technologically superior to ours and closing the gap in design skills. We read of Japanese children in elementary schools with stronger technological knowledge than that of our high school graduates. This is challenging to those in the United States who can't wish these facts away nor glibly deny them. American schools need more federal and state support. They can't do it on tuition and gifts alone. The lesson to those in the U.S.A. especially concerned with the quality of design education is the example given us by the R.I.T. twin symposia. You've got to learn it allall the art and design disciplines that the best schools have been offering, and what computers and graphic display terminals and tablets can do for you, and how to use them, and how to custom program them.



It isn't easy? Who said it is? It's tough on the schools and the students and the pros. But that's the challenge. Design and technology are rapidly becoming one... two aspects of one discipline. If our design students and our science students are to be among the world's leaders in the rest of the '8Os and '9Os, a crash program, adequately funded and future oriented is essential.



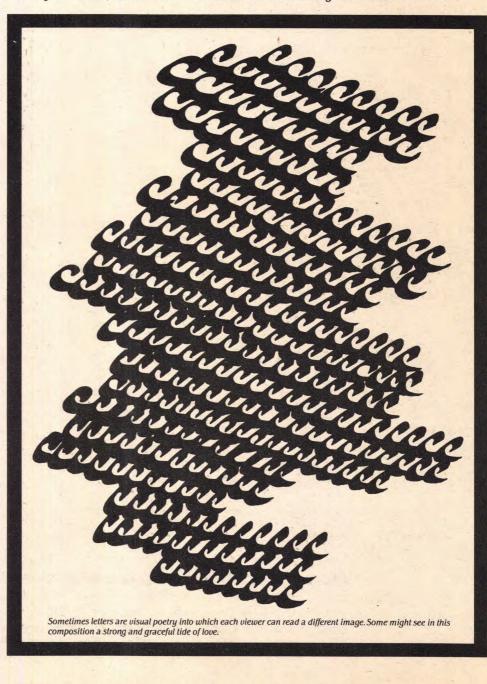
Love Letters Calligraphy is different from every other art form (even its closest of kin, lettering). For one thing, it is possible to create a poem, a story, a picture, a photograph or a poster design about an unlovable subject; sometimes the more obnoxious, the more inspirational. But for a calligrapher, there is only one subject—letterforms—and he or she must be inexorably in love with them.

Calligraphers have visceral responses to the curve of an S, the leg of an R, the articulation of a crossbar. In the words of calligrapher Roger Druet, who is also Professor of Art History, History of Writing and Graphics at the Ecole Nationale Supérieure des Arts Appliqués de Paris ... "a letter may provoke a sensation solely related to the state of mind, with no true relation to its place in the alphabet... The thought has its extension in the hand... from there, the body speaks, doubtlessly, more reliably than the mind ever can."

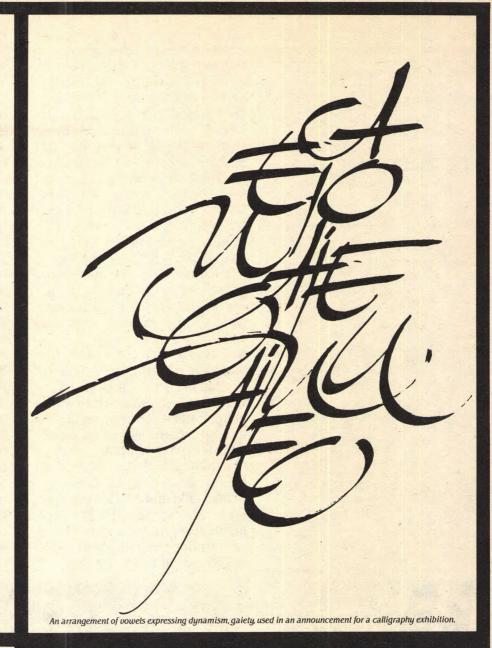
From that description of the genesis of a work of calligraphy, it is clear that another intrinsic difference between calligraphy and other art forms is its complete spontaneity. There are no plans, no sketches, no layouts, no outlines, no revises, no alterations. Each piece. is an unrehearsed performance, based of course on years and years of practice exercises. The vision born in the mind's eye informs the hand; the hand guides the tool and the tool responds to the angle, the pressure, the fullness of ink, the receptivity of the paper. All the esthetic considerations - the placement on the page, the proportions of black and white, the relationship between form and counter form, the rhythm and energy of strokes - the entire concert is under the direction of the calligrapher's spontaneous

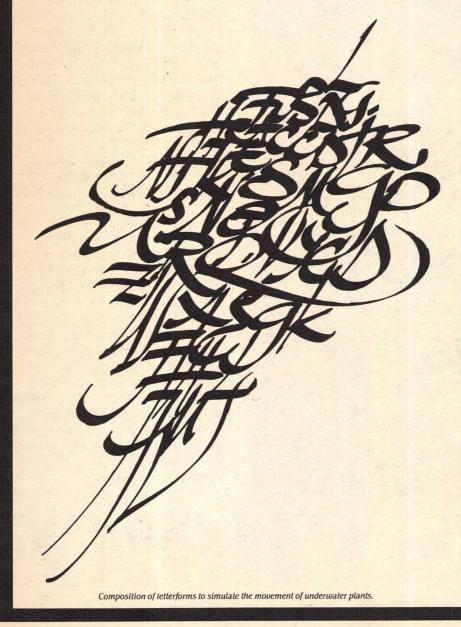
In its highest form, calligraphy is not just beautiful writing, but expressive drawing, as in these works of Roger Druet. Here are arrangements of letters that are visual similes for the flight of bees, undulating underwater plants, floating clouds; also expressions of human experiences — joy, gaiety, love and rebirth. In this cool, calculated, programmed electronic age of ours, it's reassuring to know that calligraphers still carry on and warm our spirits with their gifts, which are obviously as lovable to give as to perceive.

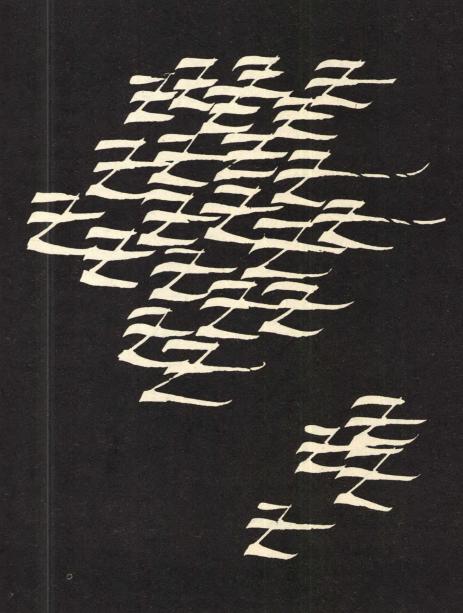
Marion Muller











One of a set of 26 compositions, each using a letter of the alphabet. Here the Z's suggest the flight of a swarm of bees.

THIS ARTICLE WAS SET IN ITC BENGUIAT CONDENSED®

-maybe in spite of it—Babette never budged from her determination to become an artist. She enrolled in The High School of Art and Design in New York City, and her four years there was the sum total of her formal art schooling. However, her intuitive sense of design and color, her visual acuity and her enormous creative energy, nourished her career and took her way beyond her limited academic training.

Babette admits that she didn't go it all the way alone; she has had her mentors. She has been influenced by the expressive and exuberantly decorative painters Gustav Klimt, Egon Schiele and Fritz Hundertwasser, by the quietly evocative work of Paul Klee, and more recently, by the bold and haunting paintings of the English artist, Francis Bacon. But in her immediate experience, the man she counts as most responsible for her development is the illustrator, Jack Potter. While working for him as a model at The School of Visual Arts in New York City, she was exposed to his teaching philosophy and also to his penetrating insights about form, space and esthetics. He also

helped her to understand the realities of a career in the arts – the painstaking work and the singlemindedness required.

When Babette Marchand vehemently, but quietly, says: "Art is my life," she is not spouting a romantic platitude. She has consciously chosen to bypass the comfortable securities of a 9-to-5 job, marriage, children, a home in the suburbs. Her total energy is devoted to her career.

Although she considers herself primarily a painter, she is easily seduced by art in any form. A recent excursion into the study of primitive art prompted her to produce a series of original mask designs. Working with clay, plaster of Paris, metal, cloth and found objects, her sculptural creations show the same bold imagination and flair for decorative detail as do her paintings. Looking at her work, it is hard to differentiate her commercial projects from her fine art. Babette herself makes no distinction. The esthetics are the same as far as she's concerned, and a number of art directors

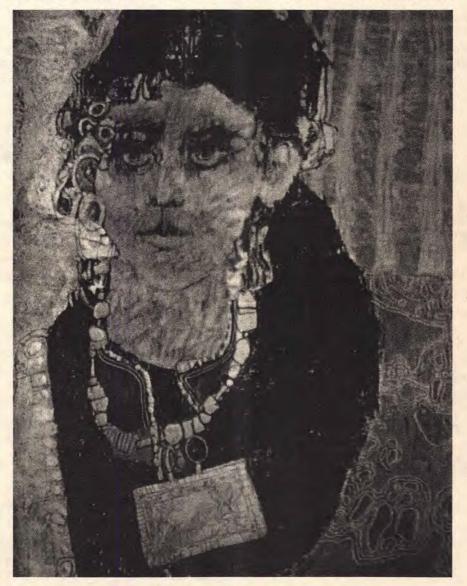
Encaustic (below)—19 x 23" Instead of the conventional method of mixing dry pigments with melted beeswax and applying it to a surface, usually with heated instruments, Babette works with her own encaustic method by heating the paper and then drawing on it with crayons. (Private collection).

hen we stop to consider the course of our lives—who we are...what we do... where we live—most of us would have a hard time pinning down how much happened by choice ... and how much by chance. But in the case of Babette Marchand—illustrator-painter—it's tempting to say that her life has been directed almost 100% by conscious choice.

Picture a little 4 year old girl working diligently with paper and crayons. While other little girls her age fantasized about becoming ballerinas, actresses, nurses, mothers, she knew for sure she had to be an artist. Already she was out of step with the mainstream of her contemporaries.

Picture the same girl growing up in a working class family, where the one overriding concern was for financial security. Words like art and creativity hardly entered their conversation; and a career in the arts was beyond consideration. Far from being encouraged to proceed with her dream of a career in the arts, she had to resist the urgings of her family to settle into a secretarial job with a reliable salary and comfortable fringe benefits.

Maybe because of that pressure

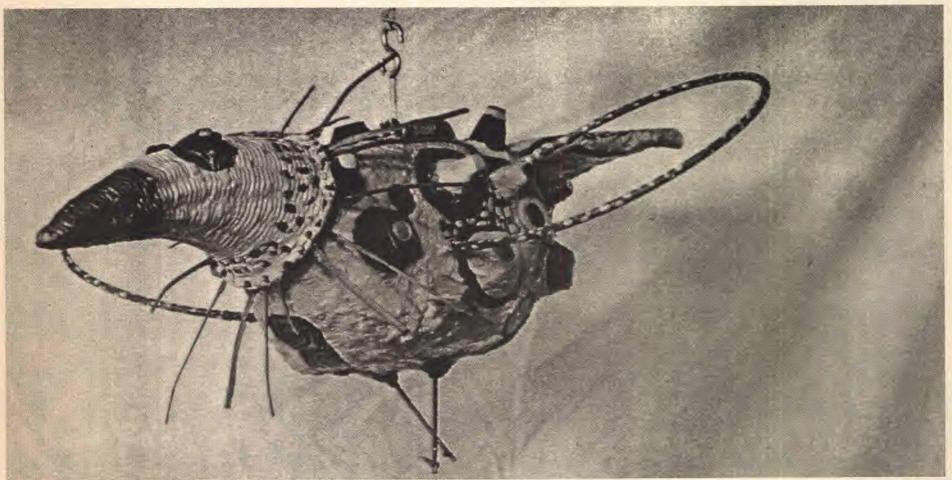


seem to agree. They have chosen her very painterly illustrations for use in fashion ads. record album covers, and for editorial sections of major publications. Her work has appeared in Vogue, Glamour, Mademoiselle, Viva, Penthouse, The New York Times Magazine, Cosmopolitan, **Better Homes & Gardens,** Women's Wear Daily, Bloomingdale's promotional supplements, to name just a few. She is a member of the Society of Illustrators, and her work has also appeared in such professional publications as Art Direction Magazine, Advertising **Techniques, New Jersey Music and Arts Magazine** and in the film, "I Never Sang For My Father.'

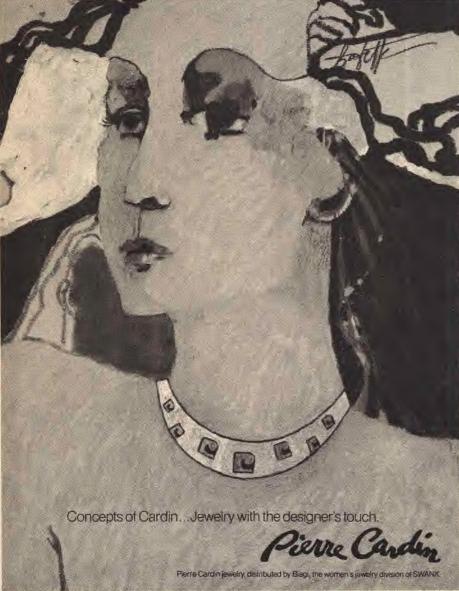
We don't know how Babette Marchand would have fared had she succumbed to pressure and chosen a more conventional life plan. But judging from the evidence on these pages, both she and the rest of us would have missed out on a very

MARION MULLER

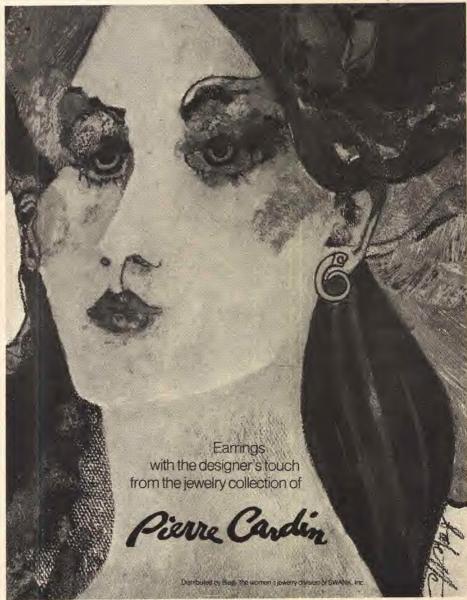
BABETTE'S CHOICE



"Crazy Bird." Created with papier-maché, baskets, eggshells and beads. Fifteen inches high.



Encaustic. Swank Jewelry, 1976. Part of a series of eight illustrations.



Encaustic. Swank Jewelry, 1976. Part of a series of eight illustrations.



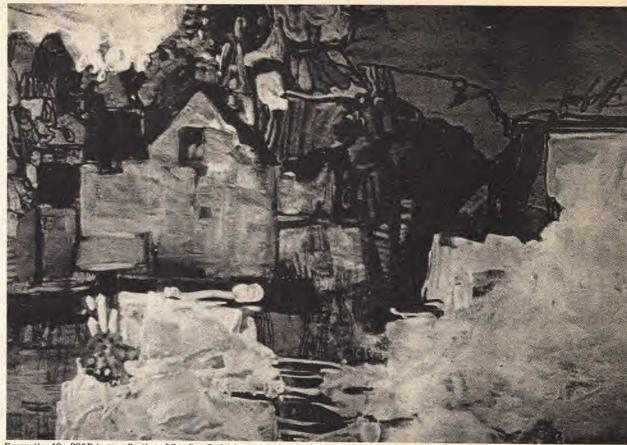
Part of plate series in Laura Gold collection.



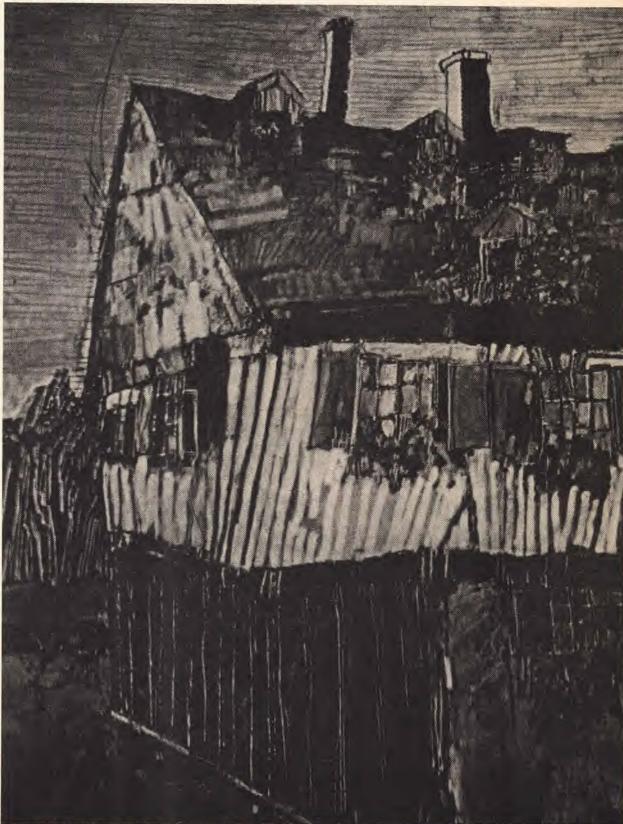
Sketch on the The New York Times Classified. Magic marker.



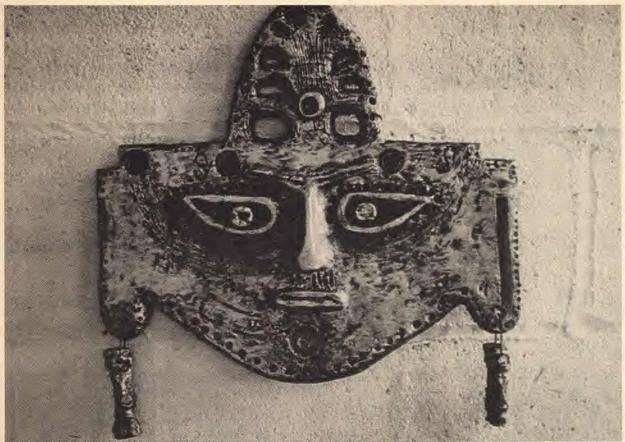
Sketch on computer paper Magic marker.



Encaustic-19 x 23" Private collection of Caroline Carlson.



Encaustic. 19 x 23". Courtesy: Charles Baum, Fullerton Gallery, NJ.



Primitive mask. Vivid turquoise with brass ink painted on top. Approximately 18 x 11".

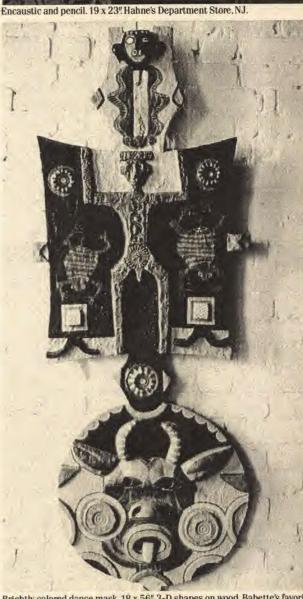


"Broom Man." Primitive mask of wood, bells, cork and paint. 18 x 26!



Primitive mask. Papier mâché, bones and seashells. 18 x 30".





Brightly colored dance mask. 18 x 56". 3-D shapes on wood. Babette's favorite.



"Man with Breasts." Series of twenty-four 10-inch dinner plates. Courtesy: Laura Gold, Park South Gallery, NYC.



Acrylic on paper mounted on wood-10" in diameter.

THIS ARTICLE WAS SET IN ITC FENICE®

Two primary forms of graphic satire exist-the acerbic kind that hits the victim and the viewer smack in the guts, and the more subtle, intellectual approach, that sneaks up from behind and deposits a message for longer contemplation. While the two methods differ considerably, the common factor with both (and with all successful satire) is ultimately rooted in the depiction of truth—without it a cartoon is simply banal. David Suter's work falls into the latter category; his images are not intended to shock the viewer-he is more beguiling than that. His concern with truth is not simply an enigmatic, philosophical

conceit; rather his
decidedly acute observations of life's raw
data, whether of political
or social import,
are translated into a

symbolic lexicon, that through wit
and irony become thought provoking,
and often wryly funny, graphic
statements of opinion.
As a stylist Suter is among the most
sought after contemporary artists. As a

graphic commentator he is one of the best of the new generation. David Suter was born in 1949 and raised in Bethesda, Maryland, the son of a C.I.A. employee. While he had an innate drawing talent, and made cartoons for his high school newspaper, he did not study the techniques or history of art. He taught himself by looking at children's book illustrations and the comics-specifically the work of Maurice Sendak, Walt Kelly and the Mad magazine cartoonists. Although he continued to draw as an undergraduate at Wooster College in Ohio, his goals at that time were vague. It was only by accident that he began doing illustrations, and this because of a chance meeting with Ben Bradlee, the executive editor of the Washington Post, and father of a college friend. "I showed Bradlee a few of my drawings," recalls Suter. "He said that they reminded him of Daumier. I didn't even know who Daumier was. He laughed and then he suggested that I start drawing pictures for the Post as David Levine was doing."

In 1971 Suter was drafted, after doing one illustration for the newspaper. "I didn't mind going into the army," he says. "I wanted to see what was going on in Vietnam for myself." Instead, he was stationed in West Germany, where he created posters for NATO. Two years later he was discharged and returned to Washington as a courtroom artist for the *Post*.

During the Watergate scandal Suter continued to work in that hotbed of investigative activity and began doing illustration for the editorial pages and book review section. His prospects were looking up: "For a time," he recollects, "it was suggested by editors at Post that I would become Herblock's replacement." But Watergate curiously soured him; the experience of working for the newspaper at that highly charged time in history made him aware of the faults and excesses of the media. He believed that in spite of Nixon's wrongdoing, the fervor with

until he was offered a National Endowment for the Humanities grant to study the philosophy of science at the

by Steven Heller

University of Michigan. "I wanted to know what it is we really know for certain. Science is a perfect base for learning about ethics." While acknowledging the value of this experience, after six months he returned to New York convinced that, "I didn't have any future with anything that involved academic discipline.

Soon, Suter's work was much in demand. His stylistic versatility and technical mastery was well suited for

in order to be more expressive, his line remains curiously graceful and his ideas are often well articulated. Like any graphic communicator worth his weight in ink, Suter's aim is to grab the viewer's attention, and the graphic tricks employed are the bait. Somewhat modestly he states: "My job is not to merely illustrate but to entertain.

I've decided that I am basically an entertainer." And a good one too. He usually uses an illustration commission as a starting point, and like a monologuist who carefully sets up the situation so that the audience can feel the punch, every drawing is orchestrated to communicate the

orchestrated to communicate the necessary point and obtain a knowing reaction. "Most often that reaction is the same as when one discovers an answer to a puzzle or riddle." But to say that his work is an ultra-sophisticated form of sight gaggery is to ignore a deeper vision. More often than not, these drawings expose the complexities of political, philosophical and moral issues hidden underneath the surface.

His drawings bespeak a form of

His drawings bespeak a form of detective work. The possibility that some commonality exists between one symbol and a disparate form or forms is Suter's inspiration. He follows his clues with a muted excitement that can only be seen as the artist sits at the drawing board, staring with quiet critical gaze at his concoctions. He articulates an acute understanding of what he is doing, wherein nothing is left to chance. "The shapes of things," he says, "are related accidentally, it is true, but usually there is a real reason why there is a connection. Is it simply irony that the hammer and sickle looks like a bear trap or is it merely chance that a factory complex appears to be a devouring monster?" As in natural science, so with the visual arts, there are doors waiting to be opened in order that truth can be exposed. Suter has a key, and makes equivalencies effortlessly with an eye that sees, as a matter of course, what the rest of us would never even consider.

Although Suter insists that, "I am familiar with the conventions of satire, more than I am a satirist," his work speaks volubly and concisely on issues and events. His fascination with science and the human form underlines a need for exactitude. His variegated use of political icons speaks of his need to maintain debate in this arena. A drawing done about Vietnam, years after the end of the war, serves to remind us of war's legacy and tells us about Suter's ultimate goals. It shows a peasant carrying the typical shoulder yoke, but instead of trays at the ends of the holding ropes on either side there are bomb craters. When asked about the piece, Suter simply says, "It's the truth, isn't it."

government officials under scrutiny: "Eventually my political feelings were pretty much neutered," he observes.

Suter accepted his basic middleof-the-road political sensibility. He
is a humanist rather than an activist.
His thinking was, moreover, rooted
in an almost scientific rationality, void
of the passionate, partisan emotionalism that makes a potent political
cartoonist and a good Washingtonian.
For him, D.C. was a paradox: "It is a
city that attracts idealists, and I'm an
idealist, but encourages corruption."
He wanted out, and so decided to
come to New York because, as he puts
it, "People in New York have more
ethics than those in D.C."

In 1975 Suter began a thrice weekly, two-and-a-half-hour Amtrak commute to New York doing regular freelance jobs for the New York Times and Harper's Magazine. His now characteristic engraving style, in which he approximates nineteenth century art by using felt tip and ball-point pens, developed to meet their reproduction needs. His sensibility fit squarely into the Times' conceptual mold. And, while surrealism was a part of his graphic vocabulary, it was not the selfconscious, stilted mode evidenced in the work of the second generation Op-Ed artists.

His first memorable drawing for the Times Week in Review section depicted a hammer and sickle as a horrendous looking bear trap, in which he cleverly used the semicircular shape of the trap and a wooden triggering device to make the symbol; a few pieces of torn fabric were caught in its sharp teeth. It was at the same time an indication of his graphic direction and cause of instant controversy: "After it was printed," he recalls with a sly grin, "the Times' Moscow correspondent cabled the paper saying that they must stop running these incendiary things because it antagonized his Russian contacts."

Suter continued to work regularly

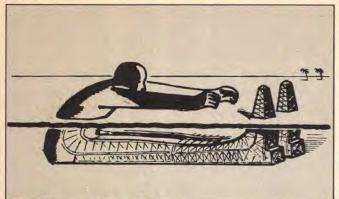
quick newspaper and magazine work. And his conceptual ability was at once both unthreatening and meaningful, because like the poet, Suter is adept at using metaphor and allusion to veil what are deemed to be controversial issues. Like a Rorschach test, viewer and editor often see only what they want to see-and sometimes miss the artist's true intent. Suter is, moreover, known for the scores of ingenious graphic tricks with which he manipulates icons and symbols to create hidden forms that represent underlying truths. His trademark for many years was a modern-day Archimboldo conceit of making recognizable faces out of inanimate objects. And in the manner of Escher he continues to play optical games which few of his contemporaries can duplicate with as much facility.

An example of this is Suter's obsession with the hammer and sickle, in which every permutation of the image has been created to equate the symbol with some obvious or not-so-apparent truth. One striking chiaroscuro picture in this "series" (he did scores of them over a two year period) shows a man painfully and fruitlessly pushing a massive revolving door in the shape of the hammer and sickle. It made one frustrated just looking at it. Other powerful indictments have shown the symbol as a walled prison, and being transformed into a swastika.

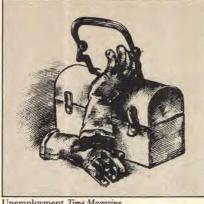
M.C. Escher, a master graphic manipulator, has played a major role in Suter's development, primarily because of the former's experiments with perception. "I never really liked Escher until I started understanding the problems of working with black and white. He used drawing to express some kind of idea. Sometimes his drawings had to be ugly to express these ideas. In fact his drawings were most expressive when they were ugly. I've found that beautiful rendering often detracts from the idea." Although Suter regularly changes his overt approaches, loosening his line

which the media pursued their stories was tantamount to witch-hunting. Suter even felt sorry for many of the lesser

Seeing is believing: the art of David Suter



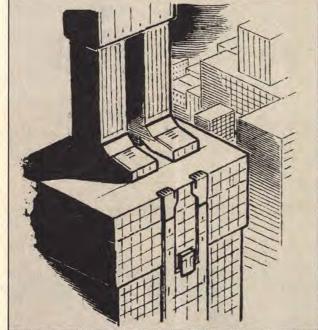
Mideast Oil, The New York Times-Op-Ed Page



Unemployment, Time Magazine



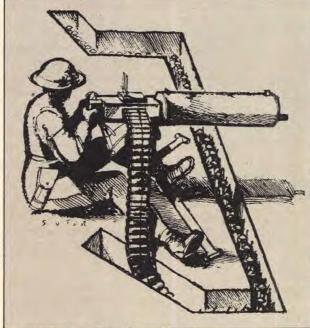
Israeli Censorship, Channel 5 Magazine



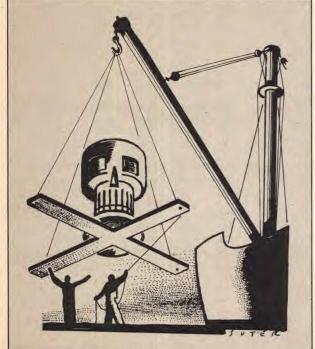
Corporate Darwinism, The New York Times-Op-Ed Page



Cognitive Processes, Coming to Terms, by Wayne Biddle



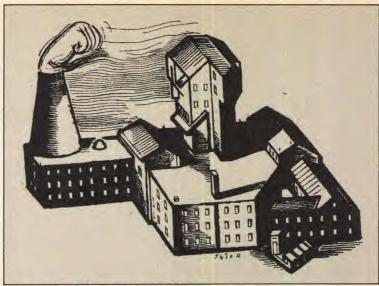
Modern Warfare, The New York Times-Book Review



Toxic Imports, The New York Times—Business Day Section



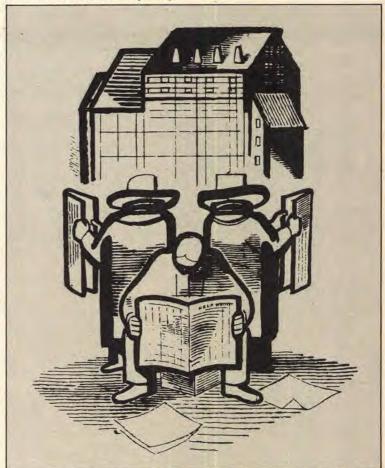
Future of Social Security, The New York Times-Op-Ed Page



Reindustrialization, The New York Times-Op-Ed Page



Deterrence, The New York Times-Op-Ed Page



Reaganomics, The New York Times-Op-Ed Page



Vietnam Legacy, Progressive

the state of the art

in typeface design brotection

why protection who who needs it?

Unauthorized copying of typeface designs is prevalent today thanks to the ease and low cost of duplicating designs and fonts photographically or digitally. Copying deceives the typeface user, robs the designer of the rewards of his/her creativity, and cuts into the sales and profits of typeface manufacturers who have developed, and promoted, and invested in, a new typeface design. It can also result in inferior art being sold to the user. Piracy, unethical copying, whatever you wish to call it, also discourages designers from spending their time, effort and talent on a design when they fear much of their reward may be siphoned off by the copyist. All this is true of both text and display typeface designs. Some type manufacturers have eliminated or greatly reduced their releases of display faces since they are the least profitable and the easiest to copy.

The U.S.A. scene

There is no effective protection for new typeface designs in the United States. In June, 1976, a new copyright bill was passed and it became law in January, 1978. The original bill had two titles. Title I effectively updated the old law in view of the new technologies in many areas. The old law neither specifically protected new typefaces nor precluded them. The new law (only Title I of the 1976 bill became law) precluded coverage for typeface designs since it was presumed they would be covered to a different degree in Title II, which dealt with the design of useful articles, television sets, toothbrushes, typefaces, etc. But Title II never became law, thereby omitting specific protection of typeface designs in the 1978 law, and that is where we are today. Some feeble attempts were made to remedy this injustice but none succeeded. A mid-1983 phone check with the Office of Copyright indicates no progress is likely in this area in

the foreseeable future. Recently, protection for computer software was written into law. However, although the digital descriptions of typeface fonts are covered by the law, the actual typeface designs are not.

Theoretically, one can get protection under design patent regulations and also have recourse to the courts via the common law regulations concerning unfair competition. In the latter case, one usually tries to prove deception (palming off a copy as an original) or misappropriation of property that rightfully belongs to someone else. In practice, neither design patent regulations (which require too extreme a degree of novelty to be commercially useful) nor recourse to the courts have proven effective. Unfair practice suits have proven costly to pursue and difficult to win.

The international scene

Industrial designs, including typeface designs, are protectable in various degrees under two international conventions, an international agreement, and a variety of laws in many countries.

The two conventions and the agreement are:

1.

The Paris Convention for the Protection of Industrial Property (1883).

2.

The Hague Convention concerning the International Deposit of Industrial Designs (1934).

3.

The Vienna Agreement for the Protection of Typefaces and their International Deposit (1973).

The Paris Convention makes it possible for non-nationals to protect a new typeface design for up to 15 years in France. Non-nationals can file for protection, and filing fees and costs are nominal. The United States is a signatory to the Paris Convention but, since it has no typeface design protection laws of its own, companies in the United States must seek protection in one or more of the other signatory states. The criteria for protection are novelty and originality in Germany, and novelty in France as determined by an expert. No prior test is given to a design submitted for protection. The questions of novelty or originality will be raised only in the course of an infringement proceeding by an adversary. The protection is against unauthorized reproduction. Filing for protection must be done before the design is released to the public.

The Hague Convention offers 15 years protection and a single filing covers Egypt, West Germany, Belgium, Monaco, Morocco, Netherlands, Switzerland, Spain, Surinam, Tunisia, Vietnam, France, Indonesia, Lichtenstein, Italy, and East Germany. A company not based in one of these countries would have to establish a subsidiary in one of them. The expenses and tax considerations for such a company might make protection under the Hague Convention cost more than it is worth. Criteria for protection are novelty and original-

ity as determined by expert testimony.

Filing for protection must be done be-

fore the design is released to the public.

3.

The Vienna Agreement. In many respects, the Vienna Agreement for the Protection of Typefaces and their International Deposit (done at Vienna on June 12, 1973) offers the best protection for typeface designs. The problem is that it is not effective as an international agreement. Five signatory nations are required to make it effective for a single filing to obtain protection in all signatory nations. Only two, West Germany and France, have signed it to date, and the prospects for three more signing in the near future are dim. The Vienna Agreement offers 25 years protection for new faces (file before releasing to public). The criteria for sustaining protection are novelty and originality as determined by an expert. Although lacking sufficient signatures to be internationally effective, the terms of the Vienna Agreement were written into German federal law in 1981 partly as a revision of the 1876 Geschmacksmustergesetz (Ornamental Design Law) and in a new typeface law. France has also incorporated the terms of the Vienna Agreement into her federal law.

Significantly, through the Paris Convention, non-nationals of West Germany and France can file for protection of new typeface designs in either or both

This newly won protection for new typeface designs in two major markets has implications that go far beyond the borders of the two countries.

Most companies that might appropriate other people's designs and which would have an important impact on the market would be the large companies now coming into the type field. No doubt some of these companies will be completely ethical. All are new to the

graphic arts field, but some don't know its ethical standards.

But, such companies are in an international business and it can be very effective to shut them out of just one or two major markets. West Germany and France are such major markets. We have found it useful in our discussions with some of these which ask us directly, 'Why should we bother to license this, when we could copy it?" to tell them that they may not be able to market new typeface designs in West Germany or France unless typefaces have been properly licensed. This creates more problems for them than they want, and they agree that it is easier to license a face.

To determine all the routes to design protection under various laws in different countries one would have to conduct extensive research. For example, in West Germany, in addition to the Ornamental Design Law referred to above, there is a copyright law, a trademarks law, and a law against unfair competition. Moreover, to assist in the interpretation of the laws, there is the Vienna Agreement and the Code Morale of the Association Typographique Internationale, (A.Typ.I).

Trademark registration

Many countries have laws permitting the registration and protection of tradenames and trademarks. Such registration (virtually all ITC tradenames are registered in the United States and are being protected abroad as well) forces unethical copyists to use other names for the copied designs. This makes the copies more difficult to sell since the new name must be promoted and established, and because of resistance by ethics-conscious type buyers.

What is novel? What is original? At a spring 1983 meeting in Frankfurt, a five-person committee wrestled with definitions of novelty and originality and related matters. The objective was to establish guidelines for the trade, and possibly the courts. Although the discussions were concerned with the revised German Ornamental Design Law, the meeting had international significance and is summarized here. When the report of the meeting is finally edited and approved, it will be submitted to the A.Typ.I. for possible adoption. The following summary is based on the first draft of the minutes of the A.Typ.I. committee meeting.

The members of the A.Typ.I. Working Group are: Dr. Walter Griesner, Managing Director, D. Stempel AG, Germany, Chairman; graphic designer Max Caflisch, example. Switzerland; Edward Gottschall, Executive Vice President, ITC, USA; Professor G.W. Ovink, Holland and Professor Hans Peter Willberg, Germany. This summary is based on the first draft of the minutes of the A.Typ.I. committee

New: At the Frankfurt meeting, it was suggested that a new typeface design, even if very slightly different from a pre-existing typeface, is considered new as long as it did not exist before. Even if a designer recreates an existing design without foreknowledge that it existed elsewhere, the design can be considered new. A typeface is considered new when the design elements which make it original are not known to experts in professional circles at the time of its filing for registration.

Original: It was also suggested at Frank-

furt that a type design be considered original if its distinctive features, which establish its aesthetic value, exhibit the result of an individual's creative activity, exceeding in its level of creative design the average skill of type designers and the work of ordinary craftsmen. An original typeface then, exhibits a greater difference from existing designs than does one that is merely new.

The A.Typ.I. Working Group also established six degrees or levels of originality and is considering different levels or durations of protection for four of them. The first two (exact copies and copies with only cosmetic changes) would not qualify as being original, nor do they deserve any protection. (Although the French require only novelty, they recognize degrees of novelty and appear to use the word novelty the way German law regards originality.)

Experts: A definition of an expert and a detailing of what an expert is expected to know is being developed.

Parameters of Originality: A number of parameters that characterize originality were also proposed at the Frankfurt meeting. They define the elements of a letter design, the variables that can be manipulated by a letterform designer. It was agreed, and is part of the German law, that the ultimate determinant of originality is not in any one or any combination of elements but in the overall appearance of the design. Nevertheless, it is the originality in handling one or several elements, or in achieving a new combination of elements, that can lead to a truly original overall appearance. Some of the elements that contribute significantly to the overall appearance are:

Relationship of such elements as x-height to ascenders and descenders or capital height

to ascenders.

Shaping of curves (inner and outer shape) and of straight strokes.

Form of serifs and/or joins and "feet."

Specific characteristics that distinguish the alphabet as a whole.

Distinctive special features in single characters, as the lowercase "t" in Futura, for

O.

Extension (normal, condensed, expanded).

Fatness (color, weight).

Relationship of basic lines to the hairlines.

Letter extension-how it fills allotted space.

Relationship of roman to italic (angle variation)-difference in color or weight.

Relationship of weights within the family.

Viewing size: It was agreed that to properly evaluate the degree or lack of originality expressed by a typeface's overall appearance the design should be viewed in a size and manner consistent with the way(s) it would be used.

Walking a tightrope: One objective was to define originality so as to admit truly original faces to some degree of protection while denying protection to copies and near copies.

An A.Typ. I. clearing house: Consideration is being given to establishing an A.Typ.I. committee of experts that could give some pre-court advice and guidance as to the probable level of originality of a new design. Since designs can be registered without having to establish their originality, this committee would simply advise the designer or owner of a new face as to its probable success in withstanding a challenge.

Electronic scrambling

An excellent means of protecting a design from being copied is to electronically scramble the information in such a way that only the originator, or an informed recipient, can unscramble it, read it, use it. Such techniques are currently employed by a number of typesetter manufacturers to protect their libraries from being unethically copied and sold by a copyist. A number of systems for achieving this exist, and new patents for ways to protect data in computers are being developed. A recently patented scrambling-unscrambling method uses a key of 16 selected digits. The key is known only to the originator and an informed recipient. Without it the stored data remains scrambled and useless. For practical purposes, this is a high degree of security and can protect all designs-the old with the

Conclusion and outlook

There is no immediate prospect of United States law being changed so as to afford protection to typeface designers, nor does it appear that there is immediate prospect of the Vienna Agreement securing the minimal five signatures to become internationally effective.

Protection of new typeface designs currently afforded by national laws and the Paris and Hague Convention signatories is all we have or are likely to have for a while. However, this protection can be real, and as more and more new faces are registered in Germany, France and elsewhere, the value of the protection will increase to all concerned. Also, in the United States, one still has recourse under common law on grounds of unfair competition and misappropriation.



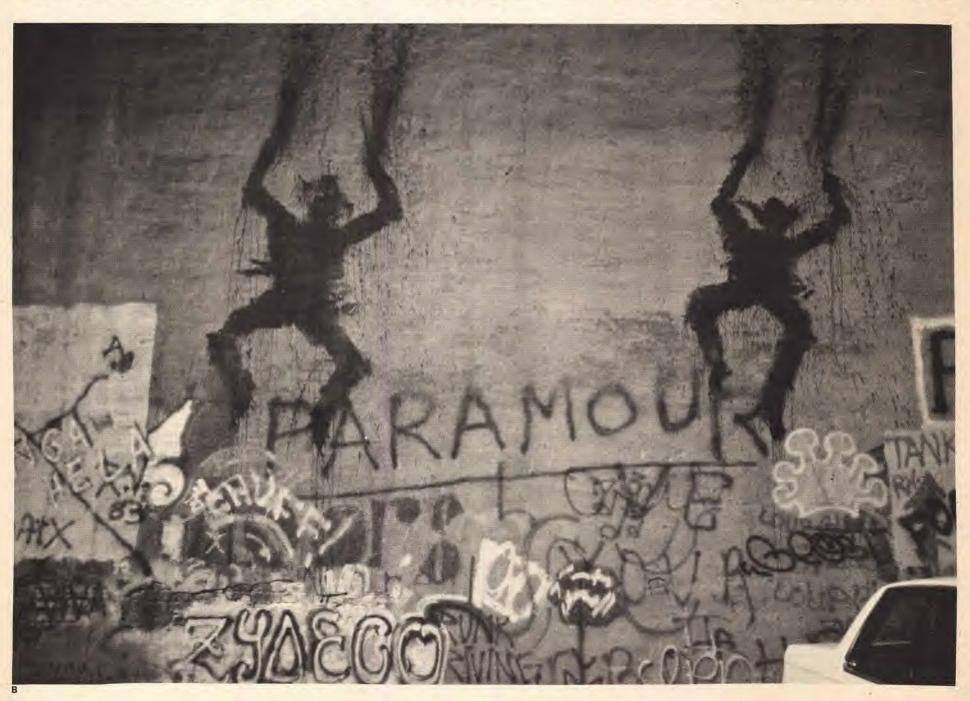
lifesize silhouette paintings on a wall, the eerie feeling lingers on. These phantom figures first appeared in Soho, the avant garde art center of Manhattan. Soon afterward, they popped up in the outlying boroughs and in New Jersey, as well. In time, the mystery of the phantoms was solved; they are the work of artist Richard Hambleton, who makes a practice of using public walls and spaces for his artistic expression and social commentary. Of course, it didn't take long for a whole flock of imitators to follow suit and make their own contributions to the walls of the city.

The second story relating to this art-al fresco craze is about Gerry Gersten, the well-known caricaturist and satirical illustrator, who has almost made a second career of stalking the phantoms. The excitement in his voice when he talks about his sleuthing, I think has as much to do with his enthusiasm for photography in general, as with this project in particular. Just the same, the details of his modus operandi is more intriguing to us than the story of the paintings themselves. Gersten, it seems, has a corps of "informants." They regularly call him or drop notes directing him to the locations of new phantoms in town. When he receives a tip, he treks out to the spot with his trusty little Olympus camera (he calls it his spy camera) which is ever on the ready, as he wears it in a cigarette case on his belt. For shots in outlying areas, he waits for the weekend, when he can drive out and park his car without too much hassle.

Gersten's knowing artist's eye convinces him that, because of the difference in imagery and in the levels of skill of the artwork, these paintings are the work of at least three different people. But more important than the esthetics of the work is the sociological phenomena they are. While Gerry Gersten has been having one grand time tracking the phantoms and photographing them, he has also done the world a great service. Since these outdoor paintings are at the mercy of the elements and the vagaries of builders and demolition crews, they might easily be destroyed forever. So while Spain has its Altamira, and France its Lascaux, with their treasured Ice Age wall paintings, thanks to Gerry Gersten, we will also have a record of the wall paintings of our age—let the anthropologists of the 25th century make what they will of them.

M.M.

STALKING THE PHANTOM























- A East 96th Street. (Artist unknown.)
 B SoHo outdoor parking lot wall, 15 to 20 feet above ground. (Artist unknown.)
 C Adorning wooden wall of building being demolished. Skeleton is work of another artist. 21st Street near Park Avenue South.
 D Displayed on door of "out of business" store. Symbol on head is work of another artist. 23rd Street between 6th and 7th Avenues.
 E Appears to be leaning on wooden wall of construction site. 59th Street between Park and Madison Avenues.
 F Outdoor parking lot wall. 21st Street and Madison Avenue.
 G Painted on door of factory building. (Artist unknown.) 23rd Street and 10th Avenue.
 H Building wall. (Artist unknown.) 24th Street near 6th Avenue.

- 10th Avenue.

 Building wall. (Artist unknown.) 24th Street near 6th Avenue.
 Outdoor parking lot wall. East 33rd Street and Lexington Avenue.
 Wall of boarded-up building. 21st Street and Park Avenue South.
 Rear of building facing parking lot. (Artist unknown.) High 20s or low 30s on Lexington Avenue.
 "Guarding" construction wall of condemned bank. 22nd Street and Park Avenue South.
 Red parking lot wall. (Artist unknown.) 28th Street near 3rd Avenue.
 Near Canal Street on Broadway. (Artist unknown.)
 Hamilton Place near City Hall.
 Outdoor parking lot. Low 30s and Lexington Avenue.
 Abandoned store. 23rd Street between 6th and 7th Avenues.
 Cinder blocked window. 31st Street near 3rd Avenue.













THIS ARTICLE WAS SET IN ITC AVANT GARDE GOTHIC CONDENSED® AND ITC FRANKLIN GOTHIC®

Ardless of what you've believed til now id is Advertising.

Ardless of what you've believed in the world is Advertising.

Ardless of what you've believed in the world is Advertising. Regardless of What you've believed the world It started when on earth met face to face.

JRE CUREFOR BLIND PILES
BLEEDING & ITCHING PILES FOR SALE BY ALL DRUGGISTS SURE CUREFOR BLIND

Uncataloged.

he moment the party-of-the-firstpart communicated a desire for something the party-ofthe-second-part had to offer (or vice-versa) the ad business was born. At first it was all personal, oral communication. It progressed to messages scribbled on walls, proclamations by town criers and, eventually, to the written handbill or bulletin. One of the earliest written advertisements—an Egyptian papyrus offering a reward for a runaway slave—dates back thousands of years. With the invention of printing came mass media, and you know the rest.

Needless to point out, the advertising memorabilia on these pages is of comparatively recent vintage (late 18th century to early 20th) but it is only an infinitesimal sample of the material in the Bella C. Landauer perma-





Glass paperweight, 3 x 5." Photo in blues and greens pasted on back. Depression at base for paper clips. 1886.



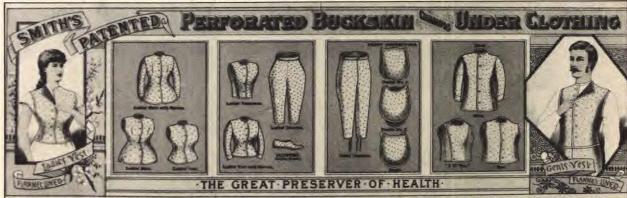
In the 1880s this paper giveaway was perfumed. B/w. 4×1 ."



Left: Represents Democratic party candidates of 1920. Red, white, blue. Center: Segal & Cooper was the largest department store in New York in 1895. Green ink, white paper. Right: Black ink, white paper; North River now called the Hudson River. 1880. All fans 12," paper with wooden handle.



Uncataloged. Typical of popularity of patented medicine ads.



Front side of unfolded $6^{1}/4 \times 19^{1}/4$ " brochure. Colored litho. Example of prices on reverse side: "\$9.00 for one dozen small chest protectors:



Glass paperweight, 41/2 x 2." B/w photo lithos visible through the glass. Pat. 1882.



Cigar box label, 83/8 x 6." Embossed chromolithograph.

nent collection at The New-York Historical Society. Ms. Landauer, a remarkable woman who worked at the Society for over 33 years, accumulated more than 1,000,000 advertising items, including posters, trade cards, sales catalogs, labels, handbills and manufacturers' premiums. She collected these things-not because she was a compulsive wastebasket forager-but because she had a keen sense of history. She recognized that advertising memorabilia, like all art forms, are a source of clues to the manners, mores, economy, culture and lifestyle of an era.

Ithough the merchandise and graphics in these pieces appear archaic to us now, some of our basic human needs have remained surprisingly unchanged. We still need something to relieve our colds and coughs...to ease the humiliating pain of hemorrhoids... to clean and polish our households and ourselves...and to make us look good, smell good and feel good.



Glass paperweight, 41/2 x 2". B/w photo lithos visible through the glass. Pat. 1882.



ou can be sure that the time will soon come when our current crop of advertising material will look antiquated, too. We'll chuckle at promotional pieces for word processors and food processors, because robots will be doing the



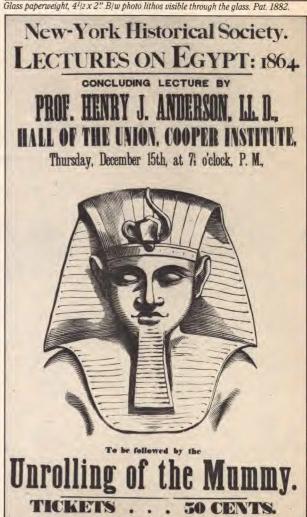
Glass paperweight, 41/2 x 2." B/w photo lithos visible through the glass. Pat. 1882.



Would you have liked to purchase this 11 x 27½" colored lithograph poster? It was offered by A. C. Meyer & Co., of Baltimore, for 304. 1880.



Glass paperweight, $4^{1}/2 \times 2$." B/w photo lithos visible through the glass. Pat. 1882.



Poster advertising Egyptian lecture sponsored by The New-York Historical Society. 25×43 ."

We extend our thanks to The New-York Historical Society for generous assistance in the preparation of this article.



Glass paperweight, 41/2 x 2". B/w photo lithos visible through the glass. Pat. 1882.



Glass paperweight, $4^{1/2} \times 2!! B/w$ photo lithos visible through the glass. Pat. 1882.



Wooden cigar box stating "Officially speaking, Cheesit is the best 5¢ cigar on the market." Scene on inside lid is a b/w litho. 9.5" in diameter. 4.5" high.



Placed atop water tumbler. Reminds you when next "dose" is due. 1874.

work. Airline and detergent ads will look quaint when we're traveling in space ships and cleaning our dishes and clothes with sound waves.

Nevertheless, ad people have nothing to fear. As long as merchants have something to sell, they'll be beating the bushes for "hot" marketing people, copywriters and art directors to make their wares irresistible.

Marion Muller



The back of this red and black lottery ticket guarantees that "everyone will win." $5^{1/2} \times 2^{3/4}$." 1876.



Uncataloged. Mid 1800s.

mountains&mounte

A Word Search by Juliet Travison

AMAYIJUFRISSELLSI DCHIMNEYTOPSOPAWQ IUOMIOCOMONOCNALB RLANQHQSOBALFTOYQ OALRCRHARODOETKNB NGTITAQQAQRYSOCIL DILLMEGBVDACMOIMA ALAEAAIUIMHSQBSBC CDAHTRNQAETILLUAK KHAWCHBINAANEUMTH YIIVREOIEQSAMECSI RPLREENRGMSIRIKIL UICIRNGIPFOOASIVL BKAEMIANNEORCENAS NETLVAPRINMKONLNE ESSQAENORREECHEEV TPKKTUNJGEUPIOYUE SEIUIRRNARIHQWRBR AALQEDGEERASTEPPE LKLLEOSQNSONQRYAS GMLCOJURATOSDORLT Q O U L V I C T O R I A A E E O A ZRIDZQLLEGNARWNMH BNBUDMLEHLIWNQEAA HARNEYPEAKCALPERN ZDSUPMYLOKSUICSOK

ACONCAGUA **ADIRONDACK** APO BESKIDS BLACK HILLS BLANCO BLUE BRUCE **BUENA VISTA** CALPE **CAMEROON** CARMEL CATSKILL **CEVENNES CHIMNEY TOPS** CHIRRIPO GRANDE MUSIC DORAH DRUZ DUARTE **EISENHOWER EMEI EVEREST** FRISSELL **FUJIYAMA GLASTENBURY GREAT SMOKY** HARNEY PEAK

HOR RHON IBA ILLIMANI **IWATE-YAMA** JURA **KILIMANJARO** KOSCIUSKO LABO LAURENTIAN LOTSCHEN MC KINLEY MOCO MONO **MORAVIAN** MUDDY

NGOO LINH

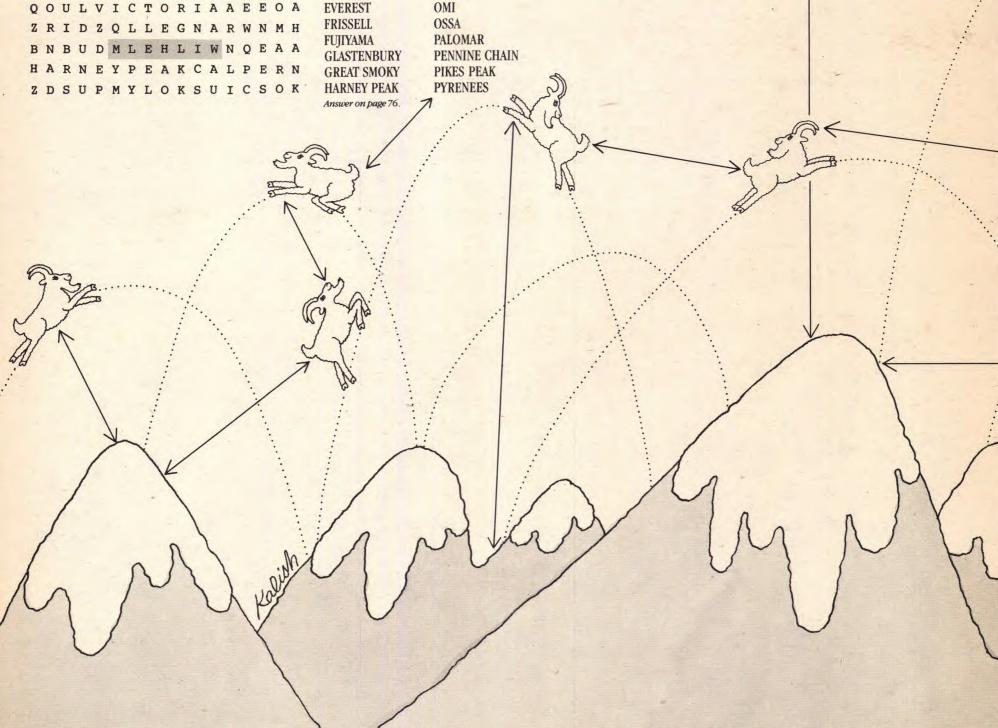
OGLETHORPE

NIMBA

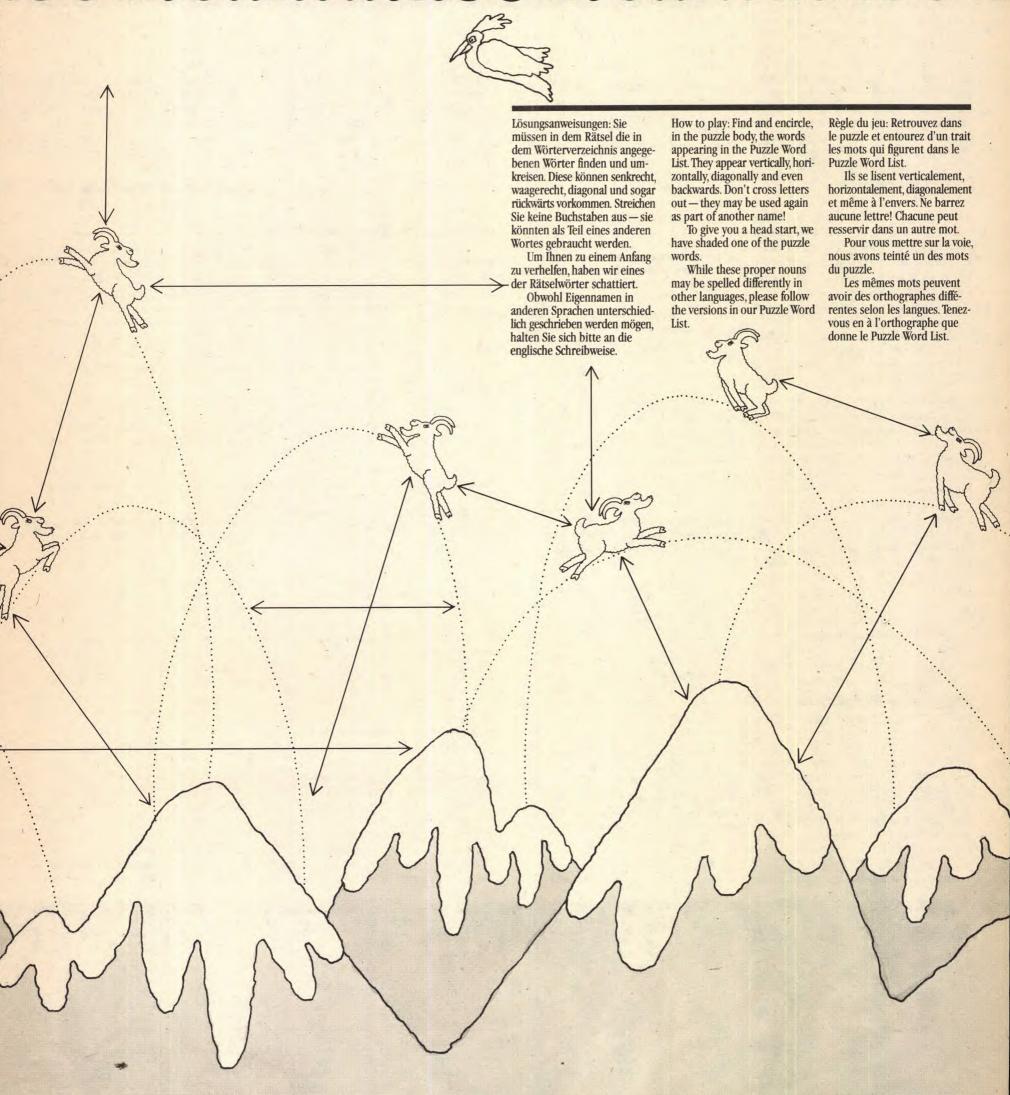
O-MEI

OLYMPUS

ROCK OF GIBRALTAR ROSA SANFORD SHAM SIERRA NEVADA SINAI TAHAN THURINGER WALD UTE **VICTORIA** WILHELM WRANGELL ZAB ZOLLERN



ns&mountains&mountains&n



SIGGRAPH '83: SLOWDOWN IN THE MOTOR CITY

The good news, and the bad, were the same at the 10th annual schlachtfest, for the academic variety of computer graphics gathered in Detroit, in the July heat: The pace of developments and change seems to be slowing. While SIGGRAPH's sponsors, the Special Interest Group (SIG) on Computer Graphics of the Association of Computing Machinery (ACM), did not agree with our empirical observation that things were smaller in terms of attendance or exhibit size, it seemed to us that the show's status has changed to a gathering of the academic clans rather than a hard deal-making show.

This meant fewer decision makers (most of them were undoubtedly still recovering from the National Communication Graphics Association show only a few weeks before) and lots less attention from the big CAD/CAM companies like Computervision and Applicon. The fact that IBM had its Educational and University Sales group covering this show said a good deal about the changing role of SIGGRAPH.

Indeed, it was a long, hot week with more innovative ideas surfacing in technical sessions than on the exhibition floor. Most of this was of the highly esoteric variety, with ray tracing (a computer technique which keeps mammoth Cray computers busy for hours determining shadow positioning) getting a good deal of attention. However, on the plus side, SIGGRAPH is still one of the greatest educational events in the world, with 23 specialized tutorials and a fabulous three-day technical program starring the best and brightest people from the entire world of computer graphics. Those who have not yet been to one should plan now to catch its next incarnation at Minneapolis, July 23-27, 1984.

COMPUTER ART

Of greatest interest was the large quantity of computer art on display in a variety of formats. The hardcopy exhibition with 91 pieces was much improved in quality and content over last year. The best of over 13 hours of work submitted to the jury for the Film and Video shows were also excellent. Rarely do we get the pleasure of witnessing so many mil-

Technologies Begin to the second of the sec

lions of dollars worth of computer time and tools used for such ephemeral, if not whimsical, results.

The overall quality of computer art has improved significantly in the last few shows. For one thing, the constraints of limited resolution have been partly overcome by new software techniques and improved recording devices. More importantly, artists seem to be more familiar with their new tools. As a result, the quality of the vision comes through more clearly.

There are three major methods by which computer images are made: 1. The Purely Mathematical, as exemplified by Frank Deitrich's Softy3 which was produced by a Fortran program on the DEC VAX 750 and viewed through an AED color terminal. Some nice effects can still be achieved through graphic representations of data as done by Alan Norton in his Fractal Domains of Attraction-9. A more sophisticated allmathematical image is Roy Hall's The Gallery, which uses the most sophisticated arithmetic techniques to produce a computerized trompe l'oeil effect. However, most work of this variety involves the kind of large machines and immense amounts of computer power to which few artists have access at present.

2. The Painterly Synthetic, images made using programs which emulate traditional drawing tools. Jane Veeder's *Floater* moves beyond the stage of exploration into more definitive statements. This, and a number of other noteworthy pieces were made with the \$20,000 Datamax computer using the Zgrass language, which seems to be maturing as a viable tool.

3. The Synthetic Hybrid, best represented by the work of MIT's Visible Language Workshop, mixes scanned images with painterly techniques. Ron MacNeil's *Dog Rock* and Gregorio Rivera's *Lifo* were well received examples.

Escape from the constraints of two-dimensional photographic out-

put was another important breakthrough. MacNeil's image was recorded on canvas and mounted as a mural at a size of 12'x 24'. There were the predictable (unexciting) holograms, but also 3-D sculpture, lithographs, ceramic tiles, and two exquisite kimonos bearing computer generated patterns. The break from "flatland" makes computer art more interesting by giving back some of what gets lost in the low-density information environment.

FILM AND VIDEO

The Film and Video program again provided a dramatic departure from past years, with pioneers going well beyond the presentation of demotape sequences of commercially produced effects, into pleasing story lines. Our favorite was a long and rather personal piece called Vol de Reve (Dreamflight), produced on the CDC Cyber 173 at the Business School of the University of Montreal. It is a computer fairy tale fantasy reminiscent of Saint-Exupery's The Little Prince. In it, a lonely being from deep space discovers an aptitude for personal flight. It visits Paris, and sees (or perhaps causes) the destruction of New York City.

An example of marvelous production with less elaborate equipment is *Nuke The Duke*, a delightful and imaginative anti-war video game satire. It was produced at the University of North Carolina by Charles Kesler and Jaap Postma using the Datamax/Zgrass combination.

Equally exciting in concept and execution were two short pieces called OUA OUA/Digital Dancer. These were performed and taped before a live audience in San Francisco, by Ed Tannenbaum of Raster Masters Inc., Crockett, CA. The equipment consisted of an Apple II micro with a small video processor built and programmed by Tannenbaum himself. The performer could see the combined results of his movements and the computer's processing during the performance on his own monitor. He was thus able to create an

interactive feedback loop (i.e. 'play') while he sang and danced these remarkable bits. The appearance and critical acceptance of this kind of work, done on small scale equipment, is most gratifying. In the long run this kind of an effort may be more important artistically than all the megabuck special effects generated for Hollywood by Lucasfilm.

WORKSTATIONS FOR GRAPHIC DESIGNERS

Workstations for graphic designers were the center of most of the attractions and excitement as far as visitors seemed to be concerned.MCI/ Quantel, Via Video, Dicomed, Genigraphics, NYIT Computer Graphics Lab and Florida Computer Graphics systems were getting enormous attention. Almost all these units, but most especially the Via Video, seem to have gained considerable software maturity in the last year. The MCI/Quantel Digital Paint Box got the most attention at the show. However, the \$130,000 DPB 7000 is only oriented to output of broadcast resolution at this point. This somewhat limits our interest at the moment.

Most designer workstation companies are reporting active sales, so the addition of new features is now a steady process. What still seems to be missing to make these practical, cost-effective tools for print designers is a direct link to the Scitex/Hell/ Crosfield electronic color platemaking systems. CGL and Via Video, with installations already in at key locations, including catalog producers and ad agencies, seem to us to be making the right moves (including hiring of graphic designers as demonstrators) to make themselves leading suppliers to the growing print design world.

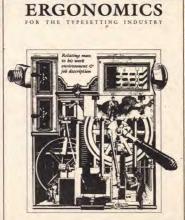
The new generation of generalpurpose workstations, which promise color and monochrome interaction in affordable packages, the next 12-24 months made impressive appearances here. Raster Technologies' Model One/25-S at \$22,000 is probably exemplary of the new wave of



ROY HALL, "THE GALLERY"
COURTESY: SIGGRAPH '83 ART SHOW SLIDE SET



ALAN NORTON, "FRACTAL DOMAINS OF ATTRACTION—8
COURTESY: SIGGRAPH '83 ART SHOW SLIDE SET



COURTESY: NATIONAL COMPOSITION ASSOCIATION



FRANK DEITRICH, "SOFTY3"
COURTESY: SIGGRAPH '83 ART SHOW SLIDE SET

raster image processing displays. Apollo, this year's darling on the stock market, showed its \$10,000 DN-300 terminal. This has a clever touch-sensitive pad as a built-in pointing device along with a new mouse option. A 32-bit color screen model, the DN-600, will be available soon. Sun Microsystems and Perq also showed new color capabilities in their stand-alone terminals.

Xerox's Versatec subsidiary also gave us a chance to see the new Impres 500 system in action. This version of the system works exclusively as a 200 dots/inch line art system. Digitized input comes from the Versatec Aperture Card Reader. An image of this can be edited onscreen and outputs to a variety of Versatec's electrostatic plotters. The Impres has a lot of very smart editing features for handling digital editing of technical drawings. It will probably point the way for a number of imitators in the line art marketplace.

While there was no revolutionary leap forward in the hard copy area, there were a number of important incremental improvements shown, especially by Xerox. They announced a new microfiche recorder for the ubiquitous 9700 laser printer. Fiche is an appropriate vehicle for much of the work directed to the 9700 now, and while graphics integration is still a headache on the system, this should provide a welcome alternative to masses of paper output for many high-volume users.

Versatec also showed its new Electrostatic Color Plotter. This \$98,000 unit can output images up to 34" by 44" in under eight minutes. Resolution is limited at 200 lpi but the quality is quite interesting. Magenta, black, cyan and yellow toners are used, with each color getting a separate pass of the coated paper over the recording heads.

Also attacking the problem of generating output from the now-standard color screens were Advanced Color Technologies with their ACT-II ink jet unit. This device is still a bit pricey (around \$9,000) and lacks a full range of colors. On the other hand, it gives good output in 35 seconds, onto plain paper at a cost of about 18 cents a sheet. For \$1.75 each, color can be recorded directly onto Polaroid's IJT-100 Ink Jet Overhead Transparency material.A \$69.95 driver for the IBM PC is soon to be available. While we have admittedly never been big fans of ink jet technology, there is certainly still a dearth of quick, cheap color recording devices. The ACT may indeed be very useful until something better comes along.

All in all, SIGGRAPH '83 was what we'd been waiting for: a chance to catch our breath and make good on the backlog of research we'd hoped to get done for a long time now. But as one friend of ours noted, this was still predominantly a show of components for the wizard, rather than solutions for the casual user.

VIDEOTEXT GOES IN STARTS AND STOPS

A few recent events cause us to reflect again on the presumptively emerging world of Videotext. It is a technology born (in our humble view) of a marriage of convenience, rather than passion. In less polite moments, it has been described as a solution without a problem. Indeed, since 1976 (when it became apparent that a telephone and television could be subjected to a shotgun wedding) there have been endless discussions of who would use it and for what. The arguments and speculation still rage, while the lack of conclusive evidence has not prevented investments of over \$100,000,000 in the USA alone.

Most of the problems seem to stem from the inability of the systems to transmit raster pictures. However well-designed they may be, cartoon frames made up of graphic primitives seem not to deliver any excitement to users. Consequently, Videotext has been an industry where profit centers devolved to research projects at an alarming rate and only consultants made a profit.

Teletext, the words-only version of Videotext, suffered a big setback when it was announced in August that Telepress, a 3-channel text broadcast service, would cease operations. The Telepress venture was jointly owned by the Lexington (KY) Herald-Leader and Telecable. It broadcast wire service news, sports stories and results, and community notices along with classified advertising. The company said it lost over \$250,000 on Telepress operations. It failed to attract users and advertisers primarily because of its alltext, one-way characteristics.

"After 16 months of operations and extensive research, our conclusion is that at this time in Lexington there is insufficient demand among

both viewers and advertisers for such a service to make it self-supporting in the foreseeable future."

Similar decisions have been made regarding one-way text broadcast services in Jacksonville, Florida, and Olathe, Kansas.

The world of two-way interactive services is still a source of hope, inspiration and strategic moves. The most recent news is still mixed though, with no broad or easy conclusions to be drawn. On the negative side of the ledger, A.H. Belo, the Dallasbased publishing and broadcasting conglomerate, has decided, after over \$2,000,000 of well publicized trials, not to move into a production phase. Studies showing a need for a budget of almost \$50,000,000, and a staff of over 50, to support delivery of a quality service, were cited. While Belo hasn't scrapped the idea completely, a senior officer indicates that the system was a technical success, but the market was not yet adequately developed.

But a more profitable niche (like airlines agents in the U.K.) may have been found at last. Travelhost, Inc., of Dallas, is about to install a 100 terminal system into rooms at the Midland Hotel in Chicago. Guests will have access to airline schedules, news, stock quotes, electronic mail/message networks and video games.

By the end of 1983, databases of local restaurant menus (and reviews), jobs and local shopping services will be put on-line. Proposed rates are \$20 per prime time hour and \$7 per hour for evening use. Travelhost VP of Marketing, Roger Thrailkill, indicated that the network could reach as many as 100,000 hotel rooms by year end. While this may not be the salvation for the lurching infant industry of Videotext, it does look like a good application, and seems to catch one where good reliable local information and access to the outside world of electronic communication will be worth paying a price.

THE TECHNOPOLIST'S SOURCEBOOK

From time to time, we come across organizations or publications which seem useful and beneficial to those trying to get or stay abreast of new technology. The following are recent ones which are worthwhile.

Computer Pictures. This bi-monthly magazine did some great issues a few years back, then disappeared. It is being revived now by Publisher Dean Eaker. Great digitally-made color pictures and information on companies, products and how-todo-it. One year costs \$15 from Back Stage Publications, 330 West 42nd Street, New York, NY 10036.

GAMIS/GATF Sourcebook 1983. The Graphic Arts Marketing Information Service (part of PIA) and Graphic Arts Technical Foundation have collaborated on a terrific compendium of sources for statistics, periodicals, trade associations, industry shows, and more. A copy costs \$18 from Terry Nagi at Printing Industries of America, 1730 North Lynn Street, Arlington, VA 22209.

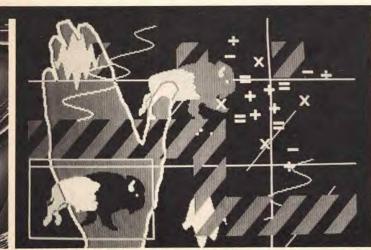
IEE Professional Communications Society. Those with an interest in the creation or presentation of technical information will find the \$10 yearly membership fee worthwhile. Designers interested in computers will find technicians interested in the design of information at active local chapters and a yearly convention. Details from Chairman Richard Robinson, Grumman Aerospace, MS-C39-05, Bethpage, NY 11714.

Ergonomics For The Typesetting Industry. A valuable guide produced by the National Composition Association (another part of PIA) for "Relating People To Their Work Environment." Typesetters have been using computers longer than any industry we know. If you're considering purchase of any kind of computer equipment, this \$28.50 guide will be very helpful. Author Mark Killmon has done a nice job of summarizing complex issues here.

If you have any suggestions for future Sourcebook entries, please send them c/o U&lc.

Report From Technopolis™ is a quarterly report on developments and perspectives in the new emerging graphic communications technologies. Readers' comments or inquiries are encouraged. Mr. Goodstein is Director of Inter/Consult, Incorporated, and the Experimental Typographics Laboratory in Cambridge, MA (Technology Center, 21 Notre Dame Avenue, 02140). He is also Research Affiliate in the Visible Language Workshop at MIT and a Member in Residence of The Cambridge Institute.

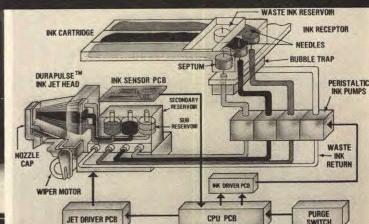




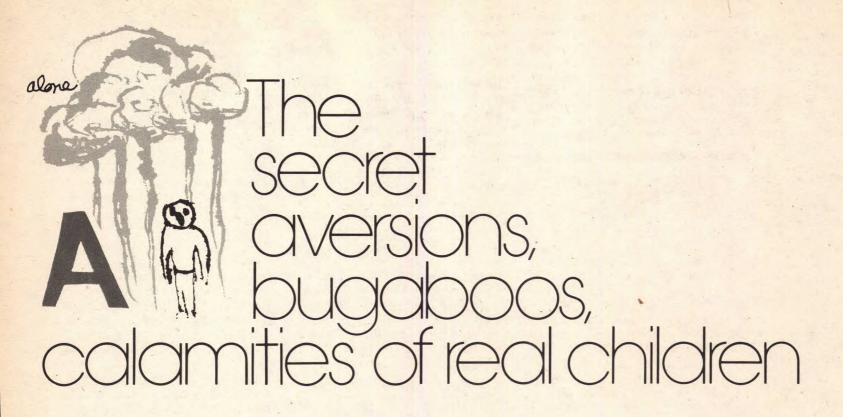
JANE VEEDER, "FLOATER"
COURTESY: SIGGRAPH '83 ART SHOW SLIDE SET



RASTER TECHNOLOGIES MODEL ONE/25-S.



ADVANCED COLOR TECHNOLOGY'S ACT-II INK JET PRINTER THEORY OF OPERATIONS



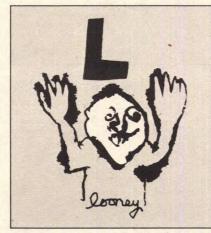




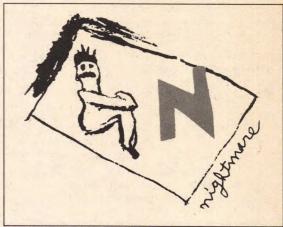






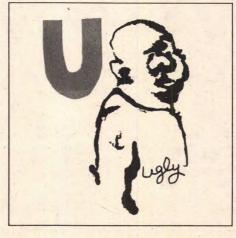














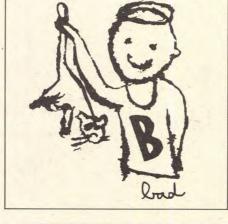
Most of the time, we tend to classify children in one of two categories—A for Adorable; B for Brat.

Now designer Jack Beck has penetrated the surface of children's behavior. He suggests that often their antics are motivated, not by a deep desire to drive us up the wall, but by a long list of fears and anxieties that run the gamut from A to Z. Having analyzed them, Mr. Beck promptly sat down at his drawing board and composed this illustrated alphabet of children's bugaboos.

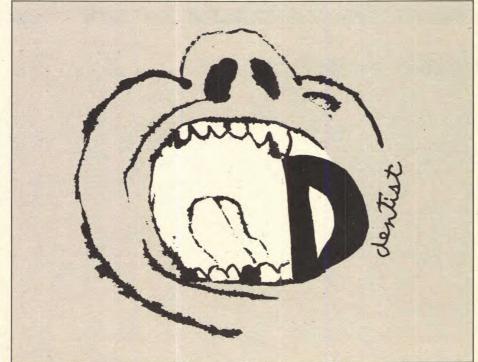
So the next time you feel inclined to swat a kid for being a pain, just reach back in your memory for the trials and tribulations of your early childhood. And if you can't remember all that far back, Beck's alphabet should ignite a few sparks.

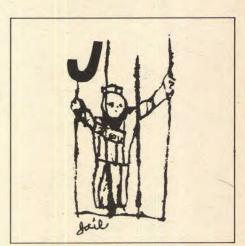




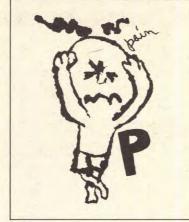




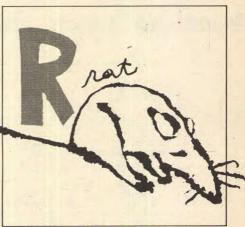
















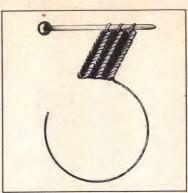


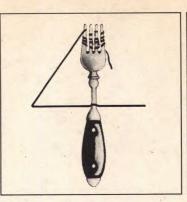


THIS ARTICLE WAS SET IN ITC AVANT GARDE GOTHIC®







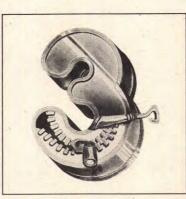


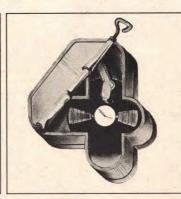


Jürgen Keller (1-0)











Serious Fun with Numbers 1...2...3...4...5...6....



Dietmar Burger



Eberhard Rapp



Andrea Gerardi



Joachim Fritz



Dietmar Burger



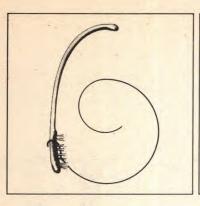




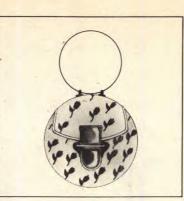


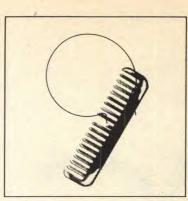


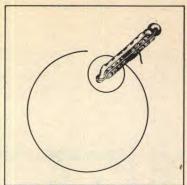




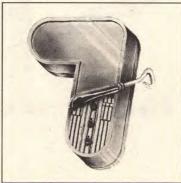




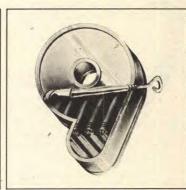














8...9...0...1...2...3...4...5...6...7...8...9...0

We learn these numerals almost as soon as we learn to talk, and carry them with us through life — never varying them, never adding to the list. The same ten digits serve the kindergarten child counting blocks and the astronomer measuring the stars. They mean the same in Latin and in Latvian. They are the wonderful, universal symbols that everyone has experienced, everyone understands, and about which there is no difference of opinion.

So we think it is rather a stroke of genius that Professor Uwe Lohrer of Fachhochschule für Gestaltung in Pforzheim, West Germany, starts each new school year with a project devoted to numbers. The assignment is to create a series of illustrated numbers, imaginations may take flying leaps, and the project serves three purposes: First, it brings order to the chaos and confusion that generally reign in the classrooms at the start of a new semester; second, it immerses beginning students in a design venture with familiar symbols, and with which they are all equally experienced; third, the work produced is a good indicator to the teacher of the level of skill and the creative potential of each student.

The project allows the students complete freedom of choice so far as techniques are concerned. But while their they must never lose sight of their goals as communication designers they must produce discernible messages. The challenge in this project is to combine unmistakable picture ideas with unmistakable numbers. Required are original thinking, drawing skills and the exercise of esthetic and practical judgments — altogether an excellent exercise for students training in communication arts.

In the work shown here, three students are represented by their complete number series. A fourth series is a composite of several students' work, to give you some idea of the range of solutions that were presented.

Although the illustrated number project presents the same challenges as the illustrated alphabet, it is rather surprising to us that we haven't received more such variations on the theme. We welcome the deviation and expect to hear about other inspired teaching projects before long. Our minds and our pages are open. Marion Muller



Gloria Beck



Reinhold Burkart



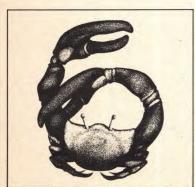
Eberhard Rapp



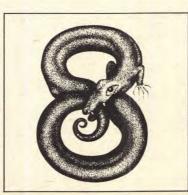
Manfred Faller



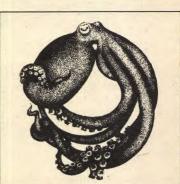
Dietmar Burger











THIS ARTICLE WAS SET IN ITC ERAS®

ITC USI-IE

WHAT'S NEW FROM ITC

ITC Usherwood is available in I

Medium, Bold, and Black weights with corresponding italics. Small caps have been created for the Book and Medium weights. Oldstyle figures are available for the roman and italic designs in all weights. Only licensed ITC Subscribers are authorized to reproduce, manufacture, and offer for sale these and other ITC typefaces shown in this issue. This license is your guarantee of authenticity. These new typefaces will be available to the public on or after February 15, 1984, depending on each manufacturer's release schedule.

ITC Usherwood is one of Leslie Usherwood's most handsome typeface designs, and the only one to carry his name. This is a typeface which bridges the gap between the rich tradition of letterform design and the spirit of our time. It is both classical and contemporary; a creation beautiful in form and functional in design.

Lighter than Times Roman and bolder than Baskerville, ITC Usherwood should be inviting and practical in a diversity of typographic applications. The contrast in character stroke weight is strong enough to insure vitality and eloquence in printed material, and yet not so much that readability is in any way diminished.

As with many classic typefaces, the ascenders of ITC Usherwood are slightly taller than the capitals. This design trait allows elegant proportions and a large x-height. At first glance, ITC Usherwood is cool and crisp—displaying an almost chiseled elegance. Closer inspection, however, reveals the subtle shapes and graceful curves which soften the look of the face.

Known for his expertise in modifying designs to reflect and complement current trends in typography, Mr. Usherwood has, with this design, chosen to create an original. There are hints of Goudy, some Bauer, and even a bit of Augustea in ITC Usherwood, but the final result is unique and original.

The introduction of ITC Usherwood serves the dual purpose of providing a beautiful addition to the typographic palette while also paying tribute to a most important designer of great talent. Initially the typestyle had been called Saxony, but in the closing stages of design Les Usherwood's life ended unexpectedly. ITC feels it fitting, with the concurrence of his widow, Elsie, that this final achievement carry his name into the future. Les Usherwood was born in England and was the founder and President of Typsettra in Toronto, Canada.

BOOK

MEDIUM

abcdefghijklmnopqrstuvwxyzßçlöæčéfi;;, ABCDEFGHIJKLMNOPQRSTUVWXYZÇŁØÆŒ 1234567890&1234567890\$\$f¢£%(.,:;!?·""**/#) [†‡§«»@1234567890]aeilmorst

BOLD

abcdefghijklmnopqrstuvwxyzßçlöæœefi; ABCDEFGHIJKLMNOPQRSTUVWXYZÇŁØÆŒ 1234567890&1234567890\$\$f¢£%(.,:;!?:"22*/#) [†‡§«»@1234567890] aeilmorst

BLACK



BOOK ITALIC

abcdefghijklmnopqrstuvwxyzßçlöæŏefi;;, ABCDEFGHIJKLMNOPQRSTUVWXYZÇŁØÆŒ 1234567890&1234567890\$\$f¢£%(.,:;!?:""*/#) [†‡§«»@1234567890]aeilmorst

MEDIUM ITALIC

abcdefghijklmnopqrstuvwxyzßçlöæčefi...,
ABCDEFGHIJKLMNOPQRSTUVWXYZÇŁØÆŒ
1234567890&1234567890\$\$f¢£%(.,:;!?:""*/#)
[†‡§«»@1234567890]aeilmorst

BOLD ITALIC

abcdefghijklmnopqrstuvwxyzßçlöæééfi..., ABCDEFGHIJKLMNOPQRSTUVWXYZÇŁØÆŒ 1234567890&1234567890\$\$f¢£%(.,:;!?·**22*/#) [†‡§«»@1234567890]aeilmorst

BLACK ITALIC



ITC USHERWOOD"

BOOK

Excellence in typography is the result of nothing more than an attitude. Its appeal comes from the understanding used in its pla nning: the designer must care. In contemporary advertising the perfect integration of design elements often demands unorthod ox typography. It may require the use of compact spacing, minus leading, unusual sizes and weights; whatever is needed to impro ve appearance and impact. Stating specific principles or guides on the subject of typography is difficult because the principle app

Excellence in typography is the result of nothing more than an attitude. Its appeal comes from the understandi ng used in its planning; the designer must care. In conte mporary advertising the perfect integration of design el ements often demands unorthodox typography. It may require the use of compact spacing, minus leading, unu sual sizes and weights; whatever is needed to improve appearance and impact. Stating specific principles or g

Excellence in typography is the result of nothing more than an attitude. Its appeal comes from the understanding used in its planning; the designer must care. In contemporary advertising the perf ect integration of design elements often demand s unorthodox typography. It may require the us e of compact spacing, minus leading, unusual si zes and weights; whatever is needed to improve

Excellence in typography is the result of no thing more than an attitude. Its appeal com es from the understanding used in its plan ning; the designer must care. In contempo rary advertising the perfect integration of d esign elements often demands unorthodox typography. It may require the use of com pact spacing, minus leading, unusual sizes

Excellence in typography is the result o f nothing more than an attitude. Its app eal comes from the understanding use d in its planning; the designer must car e. In contemporary advertising the per fect integration of design elements ofte n demands unorthodox typography. I t may require the use of compact spaci

Excellence in typography is the resu It of nothing more than an attitude. I ts appeal comes from the understan ding used in its planning; the design er must care. In contemporary adv ertising the perfect integration of de sign elements often demands unort hodox typography. It may require th

Excellence in typography is the r esult of nothing more than an att itude. Its appeal comes from the understanding used in its planni ng; the designer must care. In co ntemporary advertising the perfe ct integration of design elements often demands unorthodox typo

MEDIUM

Excellence in typography is the result of nothing more than an attitude. Its appeal comes from the understanding used in its planning; the designer must care. In contemporary advertising the perfect integration of design elements often demands uno rthodox typography. It may require the use of compact spacing minus leading, unusual sizes and weights; whatever is needed to improve appearance and impact. Stating specific principles or guides on the subject of typography is difficult because the

Excellence in typography is the result of nothing more than an attitude. Its appeal comes from the understan ding used in its planning; the designer must care. In c ontemporary advertising the perfect integration of de sign elements often demands unorthodox typograph y. It may require the use of compact spacing, minus I eading, unusual sizes and weights; whatever is neede d to improve appearance and impact. Stating specific

Excellence in typography is the result of nothing more than an attitude. Its appeal comes from the understanding used in its planning; the designer must care. In contemporary advertising the perf ect integration of design elements often deman ds unorthodox typography. It may require the u se of compact spacing, minus leading, unusual s izes and weights; whatever is needed to improv

Excellence in typography is the result of n othing more than an attitude. Its appeal co mes from the understanding used in its pl anning; the designer must care. In contem porary advertising the perfect integration o f design elements often demands unortho dox typography. It may require the use of c ompact spacing, minus leading, unusual si

Excellence in typography is the result o f nothing more than an attitude. Its ap peal comes from the understanding u sed in its planning; the designer must care. In contemporary advertising the perfect integration of design elements often demands unorthodox typograph y. It may require the use of compact s

Excellence in typography is the res ult of nothing more than an attitud e. Its appeal comes from the under standing used in its planning; the d esigner must care. In contemporar y advertising the perfect integratio n of design elements often deman ds unorthodox typography. It may

Excellence in typography is the result of nothing more than an a ttitude. Its appeal comes from t he understanding used in its pla nning; the designer must care. I n contemporary advertising the perfect integration of design ele ments often demands unortho

Excellence in typography is t Excellence in typography i Excellence in typography i Excellence in typography

BOLD

Excellence in typography is the result of nothing more than a n attitude. Its appeal comes from the understanding used in i ts planning; the designer must care. In contemporary adverti sing the perfect integration of design elements often deman ds unorthodox typography. It may require the use of compact spacing, minus leading, unusual sizes and weights; whatever is needed to improve appearance and impact. Stating spec ific principles or guides on the subject of typography is diffic

Excellence in typography is the result of nothing mo re than an attitude. Its appeal comes from the under standing used in its planning; the designer must car e. In contemporary advertising the perfect integrati on of design elements often demands unorthodox ty pography. It may require the use of compact spacin g, minus leading, unusual sizes and weights; whatever is needed to improve appearance and impact. Sta

Excellence in typography is the result of nothi ng more than an attitude. Its appeal comes fr om the understanding used in its planning; th e designer must care. In contemporary advert ising the perfect integration of design element soften demands unorthodox typography. It m ay require the use of compact spacing, minus leading, unusual sizes and weights; whatever

Excellence in typography is the result of nothing more than an attitude. Its appea I comes from the understanding used in its planning; the designer must care. In c ontemporary advertising the perfect int egration of design elements often dema nds unorthodox typography. It may requ ire the use of compact spacing, minus le

Excellence in typography is the resu It of nothing more than an attitude. I ts appeal comes from the understan ding used in its planning; the design er must care. In contemporary adver tising the perfect integration of desig n elements often demands unorthod ox typography. It may require the us

Excellence in typography is the re sult of nothing more than an atti tude. Its appeal comes from the u nderstanding used in its plannin g; the designer must care. In cont emporary advertising the perfect integration of design elements of ten demands unorthodox typogr

Excellence in typography is th e result of nothing more than a n attitude. Its appeal comes fr om the understanding used in its planning; the designer mus t care. In contemporary advert ising the perfect integration of design elements often deman

ct integration of design elem he perfect integration of de ising the perfect integrati orary advertising the de

BLACK

Excellence in typography is the result of nothing more t han an attitude. Its appeal comes from the understandi ng used in its planning; the designer must care. In conte ng used in its planning; the designer must care. In conte mporary advertising the perfect integration of design e lements often demands unorthodox typography. It may require the use of compact spacing, minus leading, unu sual sizes and weights; whatever is needed to improve a ppearance and impact. Stating specific principles or gu

Excellence in typography is the result of nothing more than an attitude. Its appeal comes from th e understanding used in its planning; the design er must care. In contemporary advertising the p erfect integration of design elements often dem ands unorthodox typography. It may require the use of compact spacing, minus leading, unusual sizes and weights; whatever is needed to improv

Excellence in typography is the result of n othing more than an attitude. Its appeal c omes from the understanding used in its p lanning; the designer must care. In conte mporary advertising the perfect integrati on of design elements often demands uno rthodox typography. It may require the us e of compact spacing, minus leading, unu

Excellence in typography is the result of nothing more than an attitude. Its appeal comes from the understandin g used in its planning; the designer m ust care. In contemporary advertisin g the perfect integration of design ele ments often demands unorthodox ty pography. It may require the use of u

Excellence in typography is the re sult of nothing more than an attit ude. Its appeal comes from the un derstanding used in its planning; t he designer must care. In contemp orary advertising the perfect inte gration of design elements often d emands unorthodox typography. I

Excellence in typography is the result of nothing more than an attitude. Its appeal comes from the understanding used in its p lanning; the designer must car e. In contemporary advertising the perfect integration of desig n elements often demands uno

Excellence in typography is t he result of nothing more tha n an attitude. Its appeal com es from the understanding u sed in its planning; the desig ner must care. In contempo rary advertising the perfect i ntegration of design elemen

he result of nothing more the sthe result of nothing more sthe result of nothing mo y is the result of nothing an an attitude. Its appeal co e than an attitude. Its appea re than an attitude. Its app more than an attitude. I mes from the understandin 1 comes from the understa eal comes from the under ts appeal comes from th gused in its planning; the de nding used in its planning; t standing used in its plann e understanding used in signer must care. In contem he designer must care. In c ing; the designer must car its planning; the designe porary advertising the perfe ontemporary advertising t e. In contemporary advert r must care. In contemp

BOOK ITALIC

Excellence in typography is the result of nothing more than an atti tude. Its appeal comes from the understanding used in its pla g; the designer must care. In contemporary advertising the perfect integration of design elements often demands unorthodox typog raphy. It may require the use of compact spacing, minus leading, u nusual sizes and weights, whatever is needed to improve appear ance and impact. Stating specific principles or guides on the subject of typography is difficult because the principle applying to one j

Excellence in typography is the result of nothing more th an an attitude. Its appeal comes from the understanding used in its planning; the designer must care. In contemp orary advertising the perfect integration of design eleme nts often demands unorthodox typography. It may requi re the use of compact spacing, minus leading, unusual si zes and weights: whatever is needed to improve appeara nce and impact. Stating specific principles or guides on t

Excellence in typography is the result of nothing m ore than an attitude. Its appeal comes from the und erstanding used in its planning; the designer must care. In contemporary advertising the perfect integ ration of design elements often demands unorthod ox typography. It may require the use of compact s pacing, minus leading, unusual sizes and weights whatever is needed to improve appearance and im

Excellence in typography is the result of noth ing more than an attitude. Its appeal comes f rom the understanding used in its planning the designer must care. In contemporary adv ertising the perfect integration of design elem ents often demands unorthodox typography It may require the use of compact spacing, m inus leading, unusual sizes and weights; wh

Excellence in typography is the result of nothing more than an attitude. Its appea I comes from the understanding used in its planning; the designer must care. In c ontemporary advertising the perfect inte gration of design elements often deman ds unorthodox typography. It may requir e the use of compact spacing, minus lead

Excellence in typography is the resul t of nothing more than an attitude. It s appeal comes from the understand ing used in its planning; the designe r must care. In contemporary adverti sing the perfect integration of design elements often demands unorthodo x typography. It may require the use

Excellence in typography is the re sult of nothing more than an attit ude. Its appeal comes from the u nderstanding used in its plannin g; the designer must care. In cont emporary advertising the perfect i ntegration of design elements oft en demands unorthodox typogra

tegration of design elements erfect integration of design e ertising the perfect integr mporary advertising th

MEDIUM ITALIC

Excellence in typography is the result of nothing more than an a ttitude. Its appeal comes from the understanding used in its pl anning; the designer must care. In contemporary advertising t he perfect integration of design elements often demands unort hodox typography. It may require the use of compact spacing, m inus leading, unusual sizes and weights; whatever is needed to improve appearance and impact. Stating specific principles or guides on the subject of typography is difficult because the prin

Excellence in typography is the result of nothing more than an attitude. Its appeal comes from the understan ding used in its planning; the designer must care. In c ontemporary advertising the perfect integration of des ign elements often demands unorthodox typography. I t may require the use of compact spacing, minus leadi ng, unusual sizes and weights; whatever is needed to i mprove appearance and impact. Stating specific princ

Excellence in typography is the result of nothing more than an attitude. Its appeal comes from the understanding used in its planning; the designer must care. In contemporary advertising the perfe ct integration of design elements often demands unorthodox typography. It may require the use o f compact spacing, minus leading, unusual sizes and weights; whatever is needed to improve app

Excellence in typography is the result of no thing more than an attitude. Its appeal com es from the understanding used in its plan ning; the designer must care. In contempor ary advertising the perfect integration of de sign elements often demands unorthodox t vpography. It may require the use of compa ct spacing, minus leading, unusual sizes an

Excellence in typography is the result o f nothing more than an attitude. Its ap peal comes from the understanding us ed in its planning; the designer must c are. In contemporary advertising the p erfect integration of design elements of ten demands unorthodox typography. I t may require the use of compact spaci

Excellence in typography is the res ult of nothing more than an attitud e. Its appeal comes from the unders tanding used in its planning; the de signer must care. In contemporary a dvertising the perfect integration of design elements often demands un orthodox typography. It may requir

Excellence in typography is the r esult of nothing more than an at titude. Its appeal comes from th e understanding used in its plan ning; the designer must care. In contemporary advertising the p erfect integration of design elem ents often demands unorthodox

BOLD ITALIC

Excellence in typography is the result of nothing more than an attitude. Its appeal comes from the understanding used in its planning; the designer must care. In contemporary ad vertising the perfect integration of design elements often d emands unorthodox typography. It may require the use of c ompact spacing, minus leading, unusual sizes and weights whatever is needed to improve appearance and impact. Sta ting specific principles or guides on the subject of typograp

Excellence in typography is the result of nothing m ore than an attitude. Its appeal comes from the un derstanding used in its planning; the designer mus t care. In contemporary advertising the perfect inte gration of design elements often demands unortho dox typography. It may require the use of compact spacing, minus leading, unusual sizes and weights whatever is needed to improve appearance and imp

Excellence in typography is the result of noth ing more than an attitude. Its appeal comes f rom the understanding used in its planning the designer must care. In contemporary adv ertising the perfect integration of design ele ments often demands unorthodox typograp hy. It may require the use of compact spacing minus leading, unusual sizes and weights; w

Excellence in typography is the result of nothing more than an attitude. Its appe al comes from the understanding used i n its planning; the designer must care. I n contemporary advertising the perfect integration of design elements often de mands unorthodox typography. It may require the use of compact spacing, min

Excellence in typography is the resu lt of nothing more than an attitude Its appeal comes from the understa nding used in its planning; the des igner must care. In contemporary a dvertising the perfect integration of design elements often demands un orthodox typography. It may requir

Excellence in typography is the r esult of nothing more than an at titude. Its appeal comes from the understanding used in its plann ing; the designer must care. In co ntemporary advertising the perf ect integration of design elemen ts often demands unorthodox ty

Excellence in typography is th e result of nothing more than an attitude. Its appeal comes f rom the understanding used i n its planning; the designer m ust care. In contemporary ad vertising the perfect integrati on of design elements often d

he result of nothing more tha the result of nothing more t s the result of nothing mo n an attitude. Its appeal com han an attitude. Its appeal c re than an attitude. Its ap es from the understanding u omes from the understandi peal comes from the unde sed in its planning; the desig ng used in its planning; the rstanding used in its plan ner must care. In contempor designer must care. In cont ning; the designer must c ary advertising the perfect in emporary advertising the p are. In contemporary adv

BLACK ITALIC

Excellence in typography is the result of nothing more han an attitude. Its appeal comes from the understandi ng used in its planning; the designer must care. In cont emporary advertising the perfect integration of design elements often demands unorthodox typography. It ma y require the use of compact spacing, minus leading, un usual sizes and weights; whatever is needed to improve appearance and impact. Stating specific principles or g

Excellence in typography is the result of nothin g more than an attitude. Its appeal comes from the understanding used in its planning; the des igner must care. In contemporary advertising t he perfect integration of design elements often demands unorthodox typography. It may requi re the use of compact spacing, minus leading, u nusual sizes and weights; whatever is needed to

Excellence in typography is the result of n othing more than an attitude. Its appeal c omes from the understanding used in its p lanning; the designer must care. In conte mporary advertising the perfect integrati on of design elements often demands uno rthodox typography. It may require the u se of compact spacing, minus leading, un

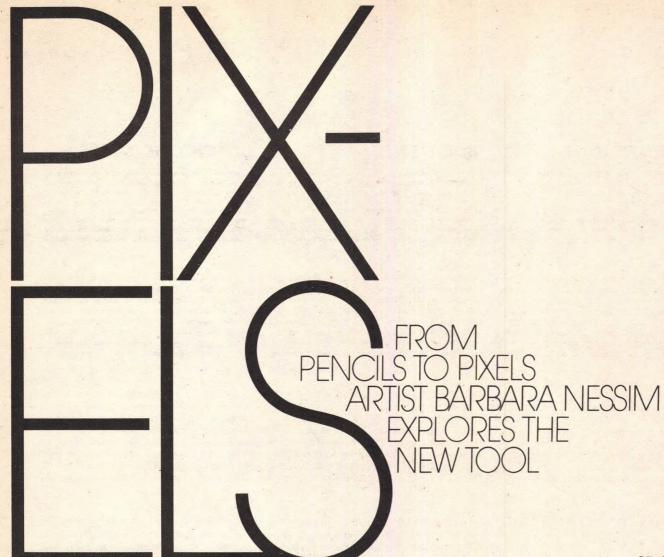
Excellence in typography is the resul t of nothing more than an attitude. It s appeal comes from the understandi ng used in its planning; the designer must care. In contemporary advertis ing the perfect integration of design elements often demands unorthodox typography. It may require the use of

Excellence in typography is the r esult of nothing more than an att itude. Its appeal comes from the u nderstanding used in its plannin g; the designer must care. In cont emporary advertising the perfect integration of design elements of ten demands unorthodox typogr

Excellence in typography is th e result of nothing more than a n attitude. Its appeal comes fr om the understanding used in its planning; the designer mu st care. In contemporary adve rtising the perfect integration of design elements often dema

Excellence in typography is the result of nothing more t han an attitude. Its appeal c omes from the understandi ng used in its planning; the designer must care. In cont emporary advertising the p erfect integration of design

Excellence in typography is t Excellence in typography is Excellence in typography i Excellence in typography y is the result of nothin g more than an attitude Its appeal comes from t he understanding used in its planning; the desi gner must care. In conte



pix-el (pronounced picksel) An acronym for picture element. All computer graphics are created on a basic electronic grid of tiny squares, much like the canvas on which needlepoints are made. Every mark or image drawn is an aggregate of the activated squares that lie in its path, and each one is considered a picture element, or pixel.

©Barbara Nessim 1983 — Courtesy of Time Video Information Services.

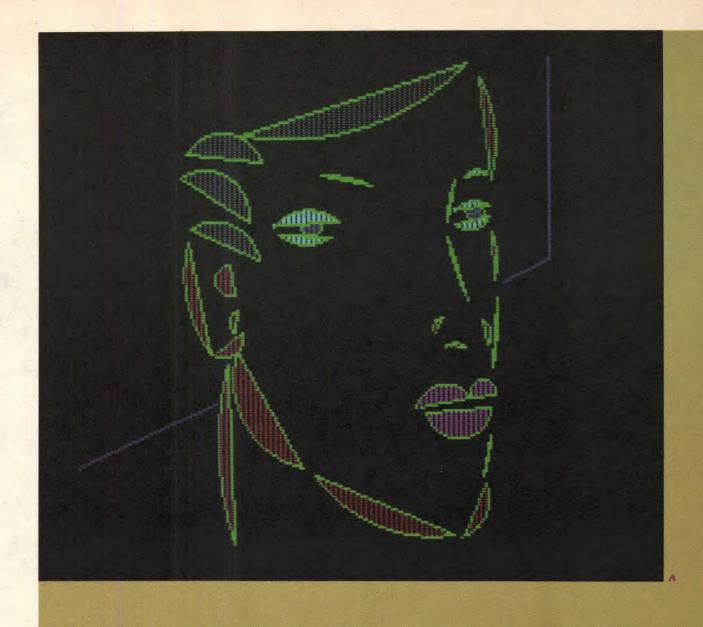
If you have anything in the world to do with graphics, you would have to be pretty thick-skinned not to have "feelings" about the computer revolution. The truth is, when you've reached a certain level of accomplishment in your chosen vocation, it's more than a little disconcerting to have your pencil and T-square plucked from your hands and your drawing table kicked out from under you. Here you are at the peak of your powers and...VAVOOM...a whole new technology has come tumbling down on your head, without as much as an "If you please..." More exasperating still, is the army of mere "children" who are in cahoots with the devilish machines, tickle their keys and speak computerese fluently—a language that is quite foreign to many of us. Small wonder that some graphics people have entrenched themselves in an anti-computer stance, which they cling to like shipwrecked victims to a life raft. And the more they see of the fantastic hijinks of the new tool—especially in movie, TV and animation graphics—the more threatening it becomes.

In view of this quite human, quite understandable resistance, we thought it would be enlightening and encouraging to see what happened when an established artist, with a resounding reputation, took the plunge and explored the experience of creating images on the computer. The artist is Barbara Nessim, and she is here to report, "Come on in, the water's fine!"

About Barbara Nessim. First off, there are two facts you should know about this artist which make her appetite for working with the computer quite remarkable. One, she has absolutely no scientific or mechanical background or inclinations. Two, her drawings and paintings have a lyrical, ethereal, fantasy-laden quality that seem completely incompatible with the nature of computer options. Her non-

Two images dominate Barbara Nessim's work: women's heads and women's shoes. These pen-and-ink drawings and the watercolor painting are typical of her non-computer style.





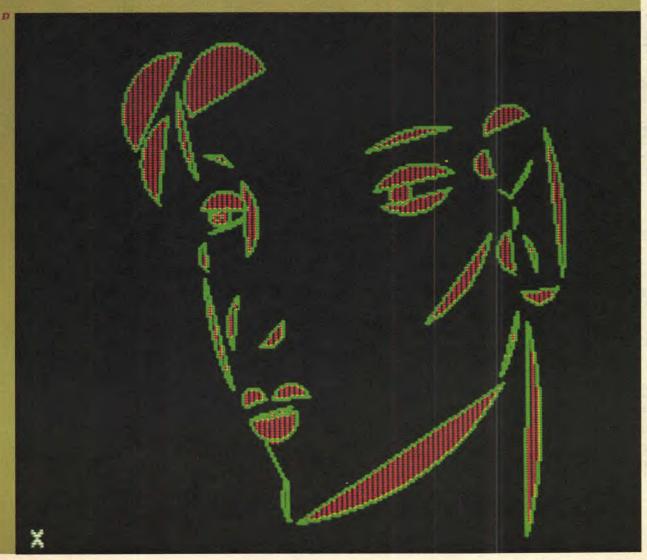
computer work bears the mark of many of the major art movements she has experienced in her lifetime. She has absorbed the esthetics of Art Nouveau, Art Deco; of Richard Lindner, her teacher; of Henri Matisse, a favorite painter. There is something of Saul Steinberg's whimsy and wit and generous doses of surrealism in her work. But with it all, Nessim is strictly Nessim. So personal is her imagery, that you are seduced into her pictures, challenged to decode her symbols. Her work is replete with personal icons and references: hearts and flowers, nudes tangled in vines, meandering ripples that are sometimes flowing tresses, sometimes a flounce of ruffle; ribbons float through space and there are frequent abbreviated allusions to nature and the universe. Two images that dominate her work are women's heads and women's shoes. One might conclude that, from head to foot, she is immersed in the female condition.

Since her work is so permeated with romantic and psychological implications, it becomes "curiouser"





- A. Nessim's predilection for the arc mode won her the title "arc-angel" Here, the hair, eyes, nose, lips, ears and facial contours were created in arc forms, outlined in green. The color-stripe effect was achieved by commanding the computer to fill every other pixel, vertically, with the desired color: gray in the hair cyan and blue in the eyes, magenta in the lips, red in the ears, jaw, chin and neckline.
- B. In this artwork, the first command to the computer was to outline all finished forms in magenta. The image was then developed in a series of rectangles, superimposed on each other as follows: first green, then white, blue, red, green again, magenta, yellow, cyan, black, dark gray, light gray—each rectangle blocking out the color beneath. Filled black arcs were used to delineate the contours of the face, the eyes, lips, nose and hair.
- C. This was the first of a series of five like images created in arcs with solid fill. All arc outlines here are in gray and filled as follows: face and shoulder in magenta, lips in red, eyes and hair in white.
- D. This work was created completely in the arc mode. The hair eyes, nose, lips, ear and facial contours are all variations of the arc form, outlined in green. The computer was then directed to fill every other pixel, vertically, in red.



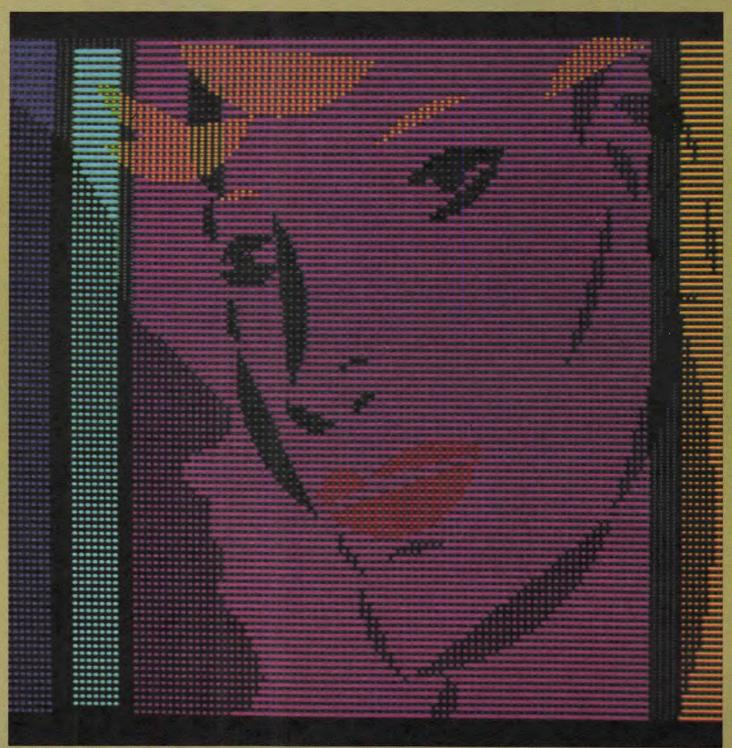
and curiouser" that she so readily made the transition to the cool mechanics of electronic art. In answer to which, Ms. Nessim explains that she has not attempted to *translate* her work on the computer, but to explore new forms and new opportunities presented by the computer's options and modes.

A third fact about Barbara Nessim

(which made her confrontation with the computer inevitable) is her curiosity and exuberance about all things graphic. When she's not working on commissioned projects, she is painting...or flooding her sketchbooks with intimate little drawings...or lecturing...or judging work for exhibitions...or teaching. In the 20-odd years since her graduation from Pratt Institute, she has exhibited her paintings in 28 group shows, 5 onewoman shows, has been the subject of 22 magazine articles and has become a well-known figure in professional circles at home and abroad. Her work has appeared countless times on the covers and in the pages of such major magazines as Esquire, Harper's, New York Magazine, The New York Times Magazine, Time,

Psychology Today, and Ms.; also on posters, in books, and in a theatrical production. She is a frequent lecturer and is currently teaching courses in painting, drawing and concepts at The School of Visual Arts, The Fashion Institute of Technology and Pratt Institute, all in New York City. Considering her vast experience and enthusiasm, it was quite logical for the head of the Council for the Arts at the Massachusetts Institute of Technology to invite her to join them and explore the great unknown of computer graphics. The tempting offer came in September, 1980, but the timing was inconvenient and she had to decline. Nevertheless, the possibilities of creating art on a computer was an irresistible challenge. The idea percolated through her mind, and she started to investigate the new tool on her own. She scouted out programmers, talked to them, asked questions and read...read...read. Finally, through her associa-

Starting with the rectangle mode, a background was laid down with every other pixel filled vertically in gray.
Next. a series of rectangles with alternate pixels colored horizontally as follows: first yellow then magenta, cyan and blue. From the rectangle mode the artist switched to the arc mode with black fill for the head. The lips were drawn in arcs and filled with alternate pixels in red, running vertically; the hair with alternate pixels in yellow vertically. The mans profile was programmed in the polygon mode with black fill.



tion with Time, Inc., she was able to gain access to their Teletex-Telidon IPS 2 computer, and all the work you see reproduced here was created on that machine at Time Video Information Services.

The New Tool. The IPS 2, like most computer systems, has two monitors, a drawing tablet, a stylus and a keyboard. One monitor displays the "menu" or list of computer options. The second monitor displays the work in progress. The electronic stylus is used for drawing or making marks on the drawing tablet. All the marks made on the tablet and all commands issued through the keyboard are viewed on the viewing monitor. Among the options the computer offers are six drawing modes: a dot, a line, an arc, a rectangle, a polygon and a circle. To create a rectangle, for instance, all you need do is indicate the two end points of its diagonal. From that information, the computer constructs the rectangle of the desired dimensions. To draw a circle, only two points indicating the length of the diameter are needed; the computer completes the circle. To



The colored stripes in this graphic were created in the polygon mode, in a left-to-right diagonal, in this sequence: red, yellow, blue, green, magenta, yellow, cyan. Switching to an arc mode, the artist drew the head, eyes, nose, ear, neck and hair. From the arc mode, back to the polygon for the lips and two triangles above the hair in black. Next, a color switch to cyan for the long narrow triangle on the left side of the face; a switch to white for the second triangle and a switch to black for the zigzag pattern — all in the polygon mode — completed the graphic.

THIS PAGE WAS SET IN ITC BARCELONA™ AND ITC BOOKMAN®

create an arc, just three points — to indicate beginning, mid-point and end — are enough information to enable the computer to complete the figure. Triangles, zigzags and other free-form straight-sided shapes are drawn in the polygon mode. The artist indicates crucial points using the electronic stylus on the drawing tablet or by manipulating directional buttons on the keyboard, which can move a cursor up, down or diagonally.

Although she didn't set out to faithfully translate her singular style into computerese, certain traditional characteristics are discernible in her electronic art. Obviously, her devotion to the female head is undiminished. But in place of her supple, sensuous line, she has used the built-in computer modes: arcs of varying dimensions define the lines of the cheek and jaw, the eyelids, nose, ears, lips and locks of hair. (Her predilection for the arc mode gave rise to another new word in computer vocabulary — engineers at the Time Video Information Services have dubbed her the "arc-angel.") She frequently uses the dots, lines and triangles as symbolic, abbreviated forms, reminiscent of her style with traditional tools. In her computer work, we also recognize her penchant for free-floating, enigmatic shapes. But instead of her familiar undulating curves and curlicues, we find abstract angular and saw-toothed forms, creating an entirely new and bold vigorous spirit in her work.

The experience with computer color turned out to be even more of an adventure. From a palette of other-worldly—

Using the polygon mode and instructions to fill color, a triangle of cyan and a triangle of magenta were juxtaposed to form a rectangle. Next, the red polygon shape was drawn to intercept the cyan and magenta. The black head was created in the arc mode, and the computer was then programmed back to the polygon mode for the lips, hair and eyebrows—all in black.

For this artwork, a blue rectangle was laid down first. It was followed by six more overlapping rectangles, diminishing in size and alternating blue and black, with the final one in blue. The red head was programmed in the arc mode, and all colors were filled.





almost sublime, pastel tones - she plunged into the vivid, saturated hues offered by the computer: black and white, red, yellow, green, blue, magenta, cyan (a turquoise blue) and six levels of gray tones. It doesn't sound like much, but the permutations and combinations are mind-expanding. Once the forms are defined, the computer offers the option to fill or not to fill with color. The entire form can be flooded with a desired hue, or an area can be colored, pixel by pixel. You can choose to fill each pixel, every other one, every third one, etc., etc., in a choice of color and in a choice of direction. vertically, horizontally or diagonally. The decision is plotted, the command fed into the computer, and it does the rest, creating striped, checkered, benday and plaid effects in a dizzying choice of patterns. So, contrary to the notion that the computer inhibits creativity, in actual experience artists find that it expands their horizons. The variations and manipulations are so infinite, artists' sensibilities must be more finely tuned, and they must make more precise esthetic judgments than in traditional drawing and painting.

How to Think "Machine." In reply to the inevitable question:

"Is it difficult to make the transition from traditional graphics to the computer?" she replies, "No, but you must think 'machines'." By that she means you must be constantly thinking ahead about what you wish to accomplish and how to command the machine to execute your plan. You must plan your image from the last plane to the first, or from background to the next level up, to the next, and so on. In a way, you are working with a graphic in motion-not in the sense of animation-but in the sense of growth. You start with a background color, add forms, color and texture, level by level. Each level of work overlays the preceding one; each new colored form opaques out the space beneath it. However, if you have a change of heart about any element, it can be readily corrected. As each level of work is completed, it can be stored in the computer memory, so that there is a complete history of the work as it evolves. Any one of the levels or sequences can be called up from the computer memory for reconsideration and revision. In this way, it is possible to make changes in forms,

Starting with a magenta rectangle, the computer was switched to the arc mode for the black head; into polygon for the yellow hair and the cyan shape breaking out of the rectangle. All colors were filled



Level by level, this image was created as follows: First, a gray rectangle was drawn and filled. In polygon mode, the face was superimposed and filled in blue. Still in polygon mode, the black diagonal was added to create the black and blue effect. In arc mode, the features, neck and shoulders were drawn in red. Back to the polygon mode for the hair and shape surrounding the head, in filled black.



colors, sizes and positions of the elements – or the whole unit may be scrapped and re-created – without disturbing other levels of the artwork.

Finally, once a project is completed, it can be reproduced in the form of a Polaroid print or a 35mm slide. In some advanced equipment, it is possible to reproduce artwork directly onto video tape, film or paper. For the work shown here, Ms. Nessim used a unit called a Video Image Recorder. It is a box-like machine which comes equipped with a small, internal black-and-white video screen, a Polaroid camera and a 35mm camera. Either camera can be placed in operation, depending on the reproduction desired. She used the Polaroid camera when she wanted a quick check on the look of the total image. When hard copy was needed for further use, the 35mm camera was fixed in place. To make a slide, the desired image is brought up from the computer memory onto the video screen in the Video Image Recorder. The camera, which has a predetermined fixed lens setting, and comes equipped with red, green, blue and clear filters, is electronically activated. With the lens open, each of the filters automatically passes over the lens in sequence, recording the full color image on film, which is then developed in the usual commercial laboratory. From film to hard copy should take no more than three hours.

The multiple options, the convenience and speed (especially for animation) are certainly compelling arguments for the use of the computer as a graphic tool. But no one need be alarmed. Computers are not about to replace conventional tools any more than photography made painting and printmaking obsolete. Like any new device, the computer is leading artists to a new form and expanding their ideas for working with conventional tools. Right now, computer graphics is still "a blossoming child." You may not feel like the Michelangelo of the keyboard the first time you sit down to play. But from Barbara Nessim's creations shown here, you can get some idea of the scope for imagination, the uniqueness and the sophisticated imagery possible with this new tool. We are grateful to the pioneers of this new art form for not only having the courage to explore new territory, but for sharing their discoveries and expertise with the rest of us. Thank you Barbara Nessim.

MARION MULLER



This artwork was created using the fill solid command. It was started in a rectangle mode, using yellow first and overlaid in red. Switching to the arc mode, the artist programmed large, almost semi-circular forms laid down in sequence from magenta, to blue, to yellow, to cyan and back to blue again. Still in the arc mode, the head was drawn and filled in black.

UGLC BOX SHELF

The U&Ic Book Shelf reviews new books believed to be of interest to U&Ic readers and lists the publisher, with address, and the price of the book so that the books may be ordered directly. All prices are for delivery within the U.S.A. or Canada. Prices listed are based on payment accompanying order. If payment is not included, you will be billed for handling and shipping charges. Please add your local and state sales tax wherever applicable. For books to be delivered outside the U.S.A. or Canada, please request the price and shipping charges from the publisher. Please note: U&lc does not sell books.

All orders should be placed directly with the publisher(s) concerned.

The Art & History of Books

by Norma Levarie

This is a paperback unabridged republication of the 1968 edition. It is an outstanding study of the book arts in Europe and North America. It traces the history of book design against a background of social, religious and technological change. Illustrated and unillustrated books are chronicled from the Akkadian clay tablet to the Spiral Press. Chapters also cover Greece, Rome, Byzantium, Renaissance and Gothic manuscripts. Memorable books by book craftsmen are reviewed. 176 facsimile pages from books of unusual beauty.

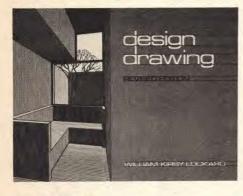
Da Capo Press, Inc. 233 Spring Street, New York, NY 10013. 316 pages. 8½ x 11. \$18.95.

AIGA Graphic Design USA:3

by David R. Brown Designed by James N. Miho

Rapidly becoming a graphics classic, this annual is a beautiful collection of the best pieces in the past year's AIGA exhibitions: The Cover Show, Communication Graphics, The Book Show, Graphic Explanations. Charts, diagrams, graphs and maps, as well as a 32-page feature on Saul Bass, the 1981 AIGA medalist, and a 32-page report on Massachusetts Institute of Technology, recipient of the 1981 AIGA Design Leadership Award.

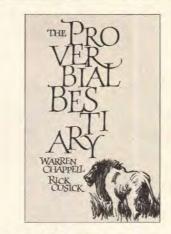
Watson-Guptill Publications, Inc., 1515 Broadway, New York, NY 10036.432 pages. 9 x 12.0ver 110 color plates. \$45.00.



Design Drawing by William Kirby Lockard

This revised edition is an essential text that clarifies the role of drawing in the design process and establishes the theoretical basis for differentiating design drawing from art or drafting. It uses the latest research on creativity and problem solving to discuss perception and representation in drawing. Over 500 illustrations exemplify step-bystep procedures, making it a major reference for students and professional architects, landscape architects and interior designers.

Van Nostrand Reinhold Company, Inc., 135 West 50th Street, New York, NY 10020. 279 pages. Bibliography. Notes on revised edition and an Afterthought. 11¼ x 8¾.\$35.50.



The Proverbial Bestiary Drawings by Warren Chappell

Calligraphy by Rick Cusick

In presenting this collection of little-known international proverbs, Messrs. Chappell and Cusick have combined their unique skills and mutual respect for tradition and its inevitable changing flow. Cusick's sensitive calligraphic interpretations of the proverbs and Chappell's comic and deceptively casual drawings of the animals make this a delightful little book that you will think about long after you have put it down.

TBW Books, Box 164, Day's Ferry Road, Wool-wich, ME 04579.61 pages. 4¾ x 7½. \$10.95.

World Photography Sources

by David N. Bradshaw and Catherine Hahn

This is an international directory of stock photography. It catalogs approximately 2,000 sources—stock houses, government agencies, corporate picture libraries, museums, observatories, zoos.

Directories. 436 East 88th Street, New York, NY 10028. Alphabetical, geographical, and numerical indexes. Subject index. 515 pages. 6¼ x 9¼. Hardcover. \$40.00.

Ornate Pictorial Calligraphy

by E.A.Lupfer

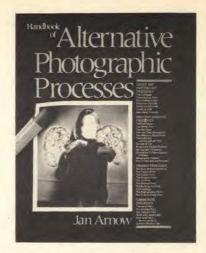
Instructions and over 150 examples of calligraphic flourishes. This is a paperback republication of the 1951 book, "Fascinating Pen Flourishing."

Dover Publications, 180 Varick Street, New York, NY 10014. 78 pages. 715/16 x 11.\$2.95.

Graphic Design Studio Procedures by David Gates

A how-to covering production technology (typesetting, printing processes, printing paper, color printing, platemaking, bindery operations) and studio procedures (equipment and materials, studio and layout techniques, copyfitting, photostats, line and tone copy, mechanicals). Glossary. Bibliography. Index. A helpful single source for the studio neophyte or the recently established in-office art-design-repro center.

Lloyd-Simone Publishing Co., 32 Hillside Avenue, Monsey, NY 10952.184 pages. 8% x 11%. \$19.95.



Handbook of Alternative Photographic Processes

by Jan Arnow

Alternatives to the silver process printing methods that have dominated photography for nearly half a century are compiled in this comprehensive guide. Photographers and surface designers, students and teachers, amateurs and professionals, will benefit from the sound information and photographic examples compiled by Ms. Arnow, who is a photographer and teacher.

Designed for easy reference and comprehension, the various processes are divided into specific sections: The Process, Materials, Directions and Troubleshooting. There is an extensive visual survey of the works of contemporary and historic artists who have effectively and imaginatively used the processes described. Step-by-step photographs further clarify the various techniques. Helpful appendices cover: supports and their major characteristics, chemical substitutes, common and obsolete names of chemicals, the properties and hazards of chemicals, metric equivalents, and sources of supplies. A glossary is also included.

Van Nostrand Reinhold Company, Att.: Robert Baird, 135 West 50th Street, New York, NY 10020.238 pages. 8½ x 11. \$35.00



Strong's Book of Designs

by C.J.Strong

A revival of a rare, long out of print, classic. This collection of Art Nouveau and Victorian designs will appeal especially to the sign painter, the showcard writer, and the commercial artist. It includes airbrush designs, posters, showcards, business cards, letterheads, ribbons, scrolls, sign ends, panels, book covers, hanging signs, theatrical designs, and nine complete alphabets. 20 pages in full color.

ST Publications, 407 Gilbert Avenue, Cincinnati, OH 45202.92 pages. 10½ x 7%. Hardbound.\$39.50.

Calligraphy: A Sourcebook

A comprehensive, annotated bibliography of 786 English-language books, articles, and audiovisual items dealing with calligraphy. Items range from popular to scholarly, from general to technical. Scope is international and covers all the time in which calligraphy has existed as an esthetic graphic form. Categorized by type of script: Latin, Arabic, Chinese, Japanese, Egyptian, etc.

Libraries Unlimited, Inc., P.O. Box 263, Littleton, CO 80160.222 pages. 6½ x 9½. \$27.50 U.S.\$33.00 elsewhere.

Tips on Type by Bill Gray

With the advent of computer-assisted typography we must still be reminded that the basic requirements of visual design exist, and the rules of organizing the elements of type still prevail as they do in all arts. This book is both a refresher and a tool for new typographers stressing the basic fundamentals of organizing type to most effectively communicate ideas. While this is a "beginning" it runs the gamut from: What Is Type, How to Identify Typefaces; to Electronic, Digital Typesetting and Computer-Assisted Phototypesetting. It is filled with helpful hints and clearly illustrated.

Van Nostrand Reinhold Company, Inc., 135 West 50th Street, New York, NY 10020. 128 pages. Bibliography, Indexed. Paper. 8½ x 9½.\$8.95.

Photo Display Catalog

Cardinal Type Service

This comprehensive reference book contains separate indexes for the Typositor and Microtypositor systems. Shown are 2,000 typefaces in five categories: serif, sans serif, outline, designed and script. It presents the complete character availability of each face along with examples of the great variety of creative modifications which can be achieved with display type. Set in 36 point type for maximum clarity.

Twelve pages of introductory text include a guide to the most expeditious and economical procedures for buying display type.

Van Nostrand Reinhold Company, Inc., 135 West 50th Street, New York, NY 10020. 548 pages. 8¼ x 11.\$25.50.

Packaging Design

The tightened economy demands that package design be increasingly sales effective. The result, obvious in this record of the 1981-1982 award winners, is simpler, more powerful designs. Here are the past several years' award winners in a variety of product areas, as chosen by the Package Designer's Council: The Clio Awards, The National Flexible Packaging Association, The National Paperbox and Packaging Council, as well as outstanding package designs from Europe, India, Hong Kong, and Japan. 251 packages shown by product groups with text on graphic and marketing trends preceding each section. A marvelous record and idea file.

Robert Silver Associates, 95 Madison Avenue, New York, NY 10016.94 x 124.\$45.00.



The One Show: Volume 4

The biggest and most beautifully produced edition so far. Contains over 600 of the year's greatest radio, TV and print ads selected by the One Club, concentrating on the art director and copywriter as a creative team. Behind the scenes interviews with the Gold Award winners analyzing their campaigns are just one of its many attractions. This is a book for professionals—for reference, ideas, style, and for a look at what is working in advertising.

Distributed by Robert Silver Associates, 95 Madison Avenue, New York, NY 10016. 440 pages. 1500+ illustrations and 48 color pages. 9¼ x 12½. \$39.95

Information Technology

by Peter Zorkoczy

Intended as an introduction to the current concepts, applications and tools of information technology, this is for the non-specialist in the field and does not assume a familiarity with mathematical and engineering ideas. It is organized into two main parts which are graded in their level of technical detail. Part 1 details what future technology can do, rather than how it is done. Established applications and those which are possibilities for the future are clearly defined. Part 2 includes a resumé of the three areas which form the historical basis of information technology: computers, telecommunications and data networks. Detailed are the technical developments which have grown out of these over the last few years. The text is thoroughly cross-referenced and supplemented by more than 50 tables, figures and illustrations.

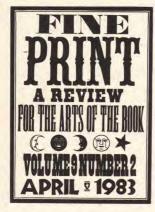
Knowledge of Industry Publications, Inc., 701 Westchester Avenue, White Plains, NY 10604.140 pages. 8¼ x 10½.\$29.95.

Compendium of Illustrations in the Public Domain

Compiled by Harold H. Hart

A sampling of every kind of art in the public domain. Covers 96 subjects from aircraft to Christmas. 2228 reproducible pictures.

Hart Publishing Co., 24 Fifth Avenue, New York, NY 10011. 400 pages. 9% x 12½. Paper, \$24.95. Hardbound, \$44.95.



Fine Print

This is an unusually stimulating magazine for those who, while they keep up with the world of computers and lasers, want to keep in touch with the history of the printing and graphics crafts and refresh their appreciation of what makes for quality in paper, typography, printing, graphics and related products and services. Two 1983 issues were of special interest to us and may be to you, too. Vol. Nine, No. Three, July 1983 was devoted to hand papermaking. Vol. Nine, No. Two focused on wood type. Individual issues are \$7.50 including surface 2nd class mail postage. For air mail delivery the price is \$10.00 per copy in the United States or abroad. For subscription prices, or to order individual copies, write:

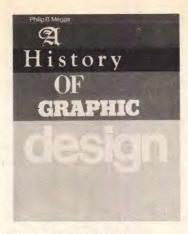
Fine Print, P.O. Box 3394, San Francisco, CA, U.S. A. 94119.

Design Dialogue

by Jack Stoops and Jerry Samuelson

The purpose of this book is to set forth in clear manner the large number of skills, historical data, bits of technical information, attitudes and sensitivities that must be absorbed by an aspiring designer. It treats design as both process and product, and concentrates on visual problem solving: creating, organizing and evaluating. The book is divided into four chapters covering: Perception and Imagination; A Visual Vocabulary; Design Process; Design Influences. There is a special section devoted to the use of color with both text and illustration.

Davis Publications, Inc., Printers Building, Worcester, MA 01608. 186 pages. 8½ x 9½. Illustrated. \$19.95 plus \$1.75 shipping and handling in the US and Canada. Overseas orders please add \$3.50.



A History of Graphic Design by Philip B. Meggs

An extraordinary book, this is a truly definitive history of graphic communication. The story starts with the invention of writing in prehistoric times, and some 500 pages and more than 1000 pictures later, it surveys graphic and typographic design all over the world today. The text is very readable and the significance of events and people is made clear. The forces that effect graphic changes and the effects of those changes all come alive. This is not simply chronology, it is the history of design brought to life. Everyone will have favorite sections; mine is the part dealing with the fine art and graphic arts movements of the first three decades of this century. This is a reference work that reads like a novel. It's comprehensive, authoritative, graphic and exciting.

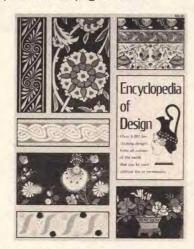
Van Nostrand Reinhold Company, 135 West 50th Street, New York, NY 10020.511 pages. 8¾ x 11. Index. Bibliography. \$30.50.

Word City

by Marvin Morrison

A book intended for the millions who have asked the question, "How can I look it up if I can't spell it?" Through the ingenious device of deleting all vowels and rearranging 45,000 words alphabetically, by the sound of their consonants, the author not only achieves his initial objective, but also pinpoints the chief culprit of English spelling -irregular vowels. Thus the book carries a significant social message: On its pages the phonetic inconsistencies between spoken and written English stand out vividly, shedding new light on why more than 20 million American adults are illiterate. An hour's perusal will be time well spent by those whose livelihood depends on words in print.

Pilot Light, Stone Mountain, GA 30086. Paperback. 355 pages. \$5.45.



Encyclopedia of Design Compiled by Harold H. Hart

A comprehensive collection of some of the world's best designs will prove invaluable to artists, publishers, textile designers and crafts people. Embraces all major periods of styles of design, including unusual African, Celtic, Coptic, Oceanic, Panamanian, as well as the more common Egyptian, French, German and Greek. Illustrations are in the public domain and may be reproduced without fee or permission.

Hart Publishing Co.,24 Fifth Avenue, New York, NY 10011. 400 pages. 9% x 12%. Paperbound, \$24.95. Hardbound, \$44.90.

Words of the World

by Spectrum Composition Services

A compendium of alphabets and type styles used for printing the world's most commercially important languages. For convenience and ease of use, single-size specimens are shown of those faces using the Latin alphabet in a large number of different languages. Table of Contents itemizes Latin Alphabet data, plus information about, and specimen showings in, Arabic, Archaeological & Archival, Armenian, Bengali, Chinese, Cyrillic, Devanagari, Gaelic, Georgian, Greek, Gurmukhi, Hebrew, Japanese, Korean and Thai, and five native American phrases are displayed for those not familiar with a particular language.

Spectrum Composition Services, 264 West 40th Street, New York, NY 10018. Spiral bound. 4% x 11¼. \$19.95.

Art Nouveau Borders

Designed by Ted Menten

A new addition to the Dover Clip-Art Series, this book features copyright-free designs that are ready to use.

Dover Publications, Inc. 180 Varick Street, New York, NY 10014.32 pages. 8½ x 11. Paper. \$2.95.



War Heads Cartoonists Draw the

Cartoonists Draw the Line Edited by Steven Heller

This compilation of satiric cartoons has an introduction by George Plimpton and is sponsored by the Nuclear Weapons Freeze Campaign. R.O. Blechman, Philip Burke, Seymour Chwast, David Levine, Pat Oliphant, David Pascal, and Garry Trudeau are among the seventy-one well known cartoonists featured. The anti-nuclear war theme is followed throughout the book.

Viking Penguin, Inc., 40 West 23rd Street, New York, NY 10010.96 pages. 7½ x 7½. Soft cover. Illustrated in black and white. \$4.95 in USA. \$5.95 in Canada. All royalties from this book go to the Nuclear Weapons Freeze Campaign.

Masterpieces of Italian Drawing by George Szabo

A luxurious volume based on 80 treasures from the Robert Lehman Collection at The Metropolitan Museum of Art. Dr. Szabo has been curator of the collection since 1963. His introduction, providing a short history of the collection and an extensive discussion of Italian painting and drawing is complemented by fascinating commentaries on the individual drawings. In addition to the 80 full page reproductions there are 82 duotone reproductions in the text. Works of many of the great masters of the Italian Renaissance are included.

Hudson Hills Press, Inc., 220 Fifth Avenue, Suite 301, New York, NY 10001. 256 pages. 9% x 121/4. \$50.00.

The Visual Display of Quantitative Information

by Edward R. Tufte

Covers theory and practice in the design of statistical graphics. Emphasizes graphic integrity and sophistication. Covers best statistical graphics from 1700-1982.

Graphics Press, Box 430, Cheshire, CT 06410.197 pages. $8\% \times 10\%.250$ illustrations. \$34.00.

ASMP Book 2

A visual directory of professional photographers. It features the work of over 300 of the best photographers in the United States, all members of The American Society of Magazine Photographers. Full color pages display work of all photographers represented. Arranged geographically. Names, addresses, phone numbers given for all.

Annuals Publishing Co., Inc., 10 East 20th Street, New York, NY 10010. 440 pages. 7¼ x 9½. \$39.95.

American Illustration 1982/83 American Illustration 2

Edited by Edward Booth-Clibborn

The first two volumes in a new series devoted to the publication of the best editorial, book, advertising, poster, promotional, packaging and film illustration created in the 50 states and Canada. Captions give credits and purpose of piece or where it appeared. Index. Artists' addresses. Over 270 superb illustrations in each volume.

Harry N. Abrams, Inc., 110 East 59th Street, New York, NY 10022. 292 pages. 9½ x 12¾.\$37.50 each volume.

Graphic Design Career Guide

by James Craig

In answering the most-asked questions about graphic design careers this book explains how to land a job and establish a career in graphic design in a multitude of areas.

Divided into four sections—Careers in Graphic Design; Portfolios, Résumés and Interviews: Employment; and Graphic Design Studies—each could be considered a course in itself. There is even a section devoted to short essays on "How I Got My First Job" by such noted designers as: Ed Benguiat, Cipe Pineles Burtin, Seymour Chwast, Colin Forbes, etc.

As with his previous books, Mr. Craig is thorough and concise in the compilation of his information. A must for those entering the field and comfortable reading for those already established.

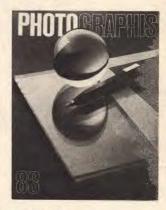
Watson-Guptill Publications, 1515 Broadway, New York, NY 10036. 140 pages. 8 x 11. Over 200 illustrations. Bibliography. Glossary. \$14.95.

European Illustration 1983

Edited by Edward Booth-Clibborn

The best illustrations by European illustrators were selected by an international jury and form the basis of this book. Each of the 240 illustrations is shown on a full page in full color Indexed. Artists' addresses.

Harry N. Abrams, Inc., 110 East 59th Street, New York, NY 10022. 248 pages. 9¼ x 12¾.\$45.00.



Photographis 83 Edited by Walter Herdes

Edited by Walter Herdeg

A beautifully printed record of 500 of the best in photography in international advertisements, record covers, calendars, magazine illustrations and covers, corporate publications, annual reports, book jackets and more. Preface by Henry Wolf.

Watson-Guptill Publications, P.O. Box 2013, Lakewood, NJ 08701. 224 pages. 9½ x 12.580 illustrations. 128 color pages. \$59.50.

THIS ARTICLE WAS SET IN ITC FRANKLIN GOTHIC®



ONLY THE FOLLOWING SUBSCRIBER COMPANIES ARE LICENSED TO MANUFACTURE AND SELL



AM International, Inc. **Varityper Division**

11 Mt. Pleasant Avenue East Hanover, N.J. 07936 (201) 887-8000 Phototypesetters and Photolettering Systems

Adobe Systems, Inc.

2685 Marine Way Mountain View, Calif. 94043 (415) 969-5251 Interactive Software Tools for **Graphic Arts**

Alphatype Corporation

7711 N. Merrimac Avenue Niles, Illinois 60648 (312) 965-8800 AlphaSette and AlphaComp **Phototypesetting Systems CRS Digital Phototypesetter**

Artype, Inc.

3530 Work Drive P.O. Box 7151 Fort Myers, Fla. 33901 (813) 332-1174 800-237-4474 **Dry Transfer Letters Cut Out Letters**

Autologic, Inc.

1050 Rancho Conejo Blvd. Newbury Park, Calif. 91320 (213) 889-7400 APS-4/APS-5 CRT Phototypesetter Composition and Typesetting Systems

Autologic SA

1030 Bussigny Pres Lausanne Switzerland 021/89.29.71 **Bobst Graphic Products and** Phototypesetting Systems

H. Berthold AG

Teltowkanalstrasse 1-4 D-1000 Berlin 46 West Germany (030) 7795-1 Diatronic, ADS 3000, Diatext, Diatype, Staromatic, Staromat, Starograph

Berthold of North America

610 Winters Avenue Paramus, N.J. 07652 (201) 262-8700 Diatronic, ADS, Diatype, Staromat, Diasetter,

Dr. Böger Photosatz GmbH

2 Wedel in Holstein Rissener Strasse 94 West Germany (04103) 6021-25 Manufacturers of Copytronic
Phototext Composing Machines, Film Fonts, and Copytype Photolettering Systems and Fonts

Cello-Tak Mfg., Inc.

35 Alabama Avenue Island Park, L.I., N.Y. 11558 (516) 431-7733 **Dry Transfer Letters**

Chartpak

One River Road Leeds, Mass. 01053 (413) 584-5446 Dry Transfer Letters

Compugraphic Corporation

200 Ballardvale Street Wilmington, Mass. 01887 (617) 944-6555 EditWriters, CompuWriters, Text Editing Systems, MCS™ 8200, 8400, 8600, Accessories and Supplies

Digital Visions, Inc.

454 West 46 St. New York, N.Y. 10036 (212) 581-7760 Interactive Computer Graphics

Display Type International, Inc.

P.O. Box 3100 Weehawken, N.J. 07087 (201) 863-8006 (212) 683-2140 2" Display Fonts

Filmotype

7711 N. Merrimac Avenue Niles, Illinois 60648 (312) 965-8800 Film Fonts

Fonts

Hardy/Williams (Design) Ltd. 300A High St. Sutton, Surrey SM1 PQ England 01-636-0474 Font Manufacturer

Fundición Tipográfica Neufville, S.A.

Puigmarti, 22 Barcelona-12 Spain 219 50 00 **Poster Types**

Geographics, Inc.

P.O. Box R-1 Blaine, WA 98230 (206) 332-6711 **Dry Transfer Letters**

Graphic Products Corporation

3601 Edison Place Rolling Meadows, Ill. 60008 (312) 392-1476 Formatt Cut-out Acetate Letters and Graphic Art Aids

Graphics, Inc.

16001 Industrial Drive Gaithersburg, Maryland 20877 (301) 948-7790 Manufacturer of Dry Transfer

Harris Corporation Harris Composition Systems

P.O. Box 2080 Melbourne, Florida 32901 (305) 259-2900 Fototronic 4000, TXT, 1200, 600 CRT 7400, 7450

Dr.-Ing Rudolf Hell GmbH

Grenzstrasse 1-5 D2300 Kiel 14 West Germany (0431) 2001-1 Digiset Phototypesetting Equipments and Systems, Digiset-Fonts

Information International

5933 Slauson Avenue Culver City, Calif. 90230 (213) 390-8611 Phototypesetting Systems

International Business Machines Corporation

Old Orchard Road Armonk, N.Y. 10504 **Electronic Printing Systems**

International Graphic Marketing

21B Quai Perdonnet P.O. Box 58 CH-1800 Vevey Switzerland (021) 51 85 56 Font Manufacturer

International Type Fonts ApS

c/o Cooper & Beatty, Limited 401 Wellington Street West Toronto M5V 1E8 (416) 364-7272 Type Discs for Harris 600, 1200, 4000, TXT Typesetters

Itek Composition Systems Division

34 Cellu Drive Nashua, N.H. 03060 (603) 889-1400 Phototypesetting Systems and Equipment, Film Strips, Standard and Segmented Discs, and Digitized Fonts

Esselte Letraset Letraset Limited

St. Georges House 195/203 Waterloo Road London SE1 84J England (01) 930-8161 **Dry Transfer Letters**

Letraset USA Inc.

40 Eisenhower Drive Paramus, N.J. 07652 (201) 845-6100 **Dry Transfer Letters**

Linographics

770 N. Main Street Orange, California 92668 (714) 639-0511 Display Typesetters, 2" Film Fonts

Mecanorma

78610 LePerray-en-Yvelines Paris, France 483,90,90 Dry Transfer

Mergenthaler Linotype Company

201 Old Country Road Melville, N.Y. 11747 (516) 673-4197 Linoterm, V-I-P, Linotron, Omnitech CRTronic, Phototypesetting

Equipment and Systems

Metagraphics **Division of Intran Corp.**

4555 W. 77th St. Edina, Minn. 55435 (612) 835-5422 Digital Fonts for Xerox 9700

Microtype

8 Faubourg St. Jean 21200 Beaune France Film Fonts Manufacturer **Alphabet Designers**

The Monotype Corporation Ltd.

Salfords, Redhill, Surrey, England **Redhill 6 5959** Visual Communications Equipment

Officine Simoncini s. p. a.

Casella Postale 776 40100 Bologna Italy (051) 744246 **Hot Metal Composing Matrices** and Phototypesetting Systems

PhotoVision Of California, Inc.

P.O. Box 552 Culver City, Calif. 90230 (213) 870-4828 Toll Free: 800-421-4106 Spectra Setter 1200, Visual Display Setter, and 2" Film Fonts

Pressure Graphics, Inc.

1725 Armitage Court Addison, Illinois 60101 (312) 620-6900 **Dry Transfer Letters**

Prestype, Inc.

194 Veterans Blvd. Carlstadt, N.J. 07072 (201) 933-6011 **Dry Transfer Letters**

Purup Electronics

28 Jens Juuls Vej **DK 8260 VIBY J** Denmark Tel: 456-28 22 11 **Laser Forms Printer**

Quantel Ltd.

Kenley House Kenley Lane Kenley, Surrey CR2 5Yr England 01-668-4151 **Designers and Manufacturers** of Digital Television Broadcasting Equipment; the Paint Box.

Ryobi Limited

762 Mesaki-Cho Fuchu-Shi Hiroshima-Ken 726 Text/Display Phototypesetters

Simulation Excel A.S.

Dag Hammarskjolds vei 15 Oslo 5 Norway Tel: 47-2-15 66 90 PAGEscan Digital Typesetter
PAGEcomp Interactive Ad and Page Make-up Terminal

D. Stempel AG

Hedderichstrasse 106-114 Frankfurt am Main-70 West Germany (0611) 6068-1 **Dry Transfer Letters**

Tactype, Inc.

12 West 26th Street New York, N.Y. 10001 (212) 924-1800 **Dry Transfer Letters**

Technographics/Film Fonts

P.O. Box 552 Culver City, Calif. 90230 (213) 870-4828 Toll Free: 800-421-4106 Film Fonts, Studio Film Kits, and Alphabet Designers

URW Unternehmensberatung

Karow Rubo Weber GmbH Harksheider Strasse 102 2000 Hamburg 65 West Germany (040) 602 1071 IKARUS—Digital Type Production SIGNUS—Type Setting with Foils

Visi-Graphics

8119 Central Avenue Washington, D.C. 20027 (301) 366-1144 **Dry Transfer Letters**

Visual Graphics Corporation

5701 N.W. 94th Avenue Tamarac, Florida 33321 (305) 722-3000 Manufacturer of Photo Typositor and Original Typositor Film Fonts

Xerox Corporation Digital Graphics Center

701 South Aviation Blvd. El Segundo, Calif. 90278 Mail Stop-A3-39 (213) 536-5926 **Electronic Printing Systems**

Zipatone, Inc.

150 Fencl Lane Hillside, Illinois 60162 (312) 449-5500 **Dry Transfer Letters**

AUTHORIZED DISTRIBUTORS OF ITC TYPEFACES

AGFA-GEVAERT N.V. BITSTREAM, INC.
DATALOGICS INCORPORATED **DELPHAX SYSTEMS** DICOMED CORPORATION DIGITAL EQUIPMENT CORPORATION DIGITIZED INFORMATION SYSTEMS CORPORATION (GHENT, BELGIUM) **EOCOM** GENERAL OPTRONICS CORPORATION KANEMATSU ELECTRONICS LIMITED SCITEX CORPORATION LTD.

THEITCTYPEFACE

The typefaces shown on these pages represent the complete collection of ITC Typefaces as of January 16, 1984.

TEXT DISPLAY FACES

ITC American Typewriter®

Light **Medium**

Bold

Light Condensed

Medium Condensed

Bold Condensed

ITC Avant Garde Gothic®

Extra Light
Extra Light Oblique
Book
Book Oblique

Medium Oblique

Demi O

Demi Oblique Bold

Bold ObliqueBook Condensed
Medium Condensed

Demi Condensed Bold Condensed

ITC Barcelona™

Book
Book Italic
Medium
Medium Italic
Bold
Bold Italic
Heavy
Heavy Italic

ITC Bauhaus®

Light Medium Demi Bold

ITC Benguiat®

Book
Book Italic
Medium
Medium Italic
Bold
Bold Italic

Book Condensed
Book Condensed Italic
Medium Condensed
Medium Condensed Italic
Bold Condensed '
Bold Condensed Italic

ITC Benguiat Gothic®

Book
Book Italic
Medium
Medium Italic
Bold
Bold Italic
Heavy

Heavy Italic

ITC Berkeley Oldstyle™

Book
Book Italic
Medium
Medium Italic
Bold
Bold Italic
Black
Black Italic

ITC Bookman®

Light
Light Italic
Medium
Medium Italic
Demi
Demi Italic
Bold
Bold Italic

ITC Caslon No. 224™

Book
Book Italic
Medium
Medium Italic
Bold
Bold Italic
Black
Black Italic

ITC Century®

Light
Light Italic
Book
Book Italic
Bold
Bold Italic
Ultra

Light Condensed Italic
Book Condensed Italic
Book Condensed Italic
Bold Condensed
Bold Condensed
Bold Condensed
Ultra Condensed

Ultra Condensed Italic

ITC Cheltenham®

Light Light Italic Book Book Italic **Bold Bold Italic** Ultra Ultra Italic Light Condensed Light Condensed Italic **Book Condensed** Book Condensed Italic **Bold Condensed Bold Condensed Italic Ultra Condensed Ultra Condensed Italic** ITC Clearface™
Regular
Regular Italic
Bold
Bold Italic
Heavy
Heavy Italic
Black

ITC Cushing™

Black Italic

Book
Book Italic
Medium
Medium Italic
Bold
Bold Italic
Heavy
Heavy Italic

ITC Eras® Light Book Medium

Medium Demi Bold Ultra

ITC Fenice®

Light
Light Italic
Regular
Regular Italic
Bold
Bold Italic
Ultra
Ultra Italic

ITC Franklin Gothic®

Book
Book Italic
Medium
Medium Italic
Demi
Demi Italic
Heavy
Heavy Italic

Friz Quadrata
Friz Quadrata
Friz Quadrata Bold

ITC Galliard™
Roman
Roman Italic
Bold
Bold Italic
Black
Black Italic
Ultra
Ultra Italic

ITC Garamond™

Light Italic
Book
Book Italic
Bold
Bold Italic
Ultra
Ultra Italic

Light Condensed
Light Condensed Italic
Book Condensed
Book Condensed Italic
Bold Condensed
Bold Condensed
Ultra Condensed
Ultra Condensed Italic

Book
Book Italic
Medium
Medium Italic
Bold
Bold Italic
Heavy
Heavy Italic

Italia Book Medium Bold

ITC Kabel® Book Medium Demi Bold Ultra

ITC Korinna®
Regular
Kursiv Regular
Bold
Kursiv Bold
Extra Bold
Kursiv Extra Bold
Heavy
Kursiv Heavy

ITC Lubalin Graph®

Extra Light
Extra Light Oblique
Book
Book Oblique
Medium
Medium Oblique
Demi
Demi Oblique
Bold
Bold Oblique

COLLECTION

Specimen booklets for each text/display typeface can be purchased from ITC. The order form for these specimen booklets appears on page 78 of this issue of U&lc.

ITC Modern No. 216™

Light
Light Italic
Medium
Medium Italic
Bold
Bold Italic
Heavy
Heavy Italic

ITC New Baskerville™

Roman
Italic
Semi Bold
Semi Bold Italic
Bold
Bold Italic
Black
Black Italic

ITC Newtext®

Light
Light Italic
Book
Book Italic
Regular
Regular Italic
Demi
Demi Italic

ITC Novarese®

Book Book Italic Medium Medium Italic Bold Bold Italic Ultra

ITC Quorum®

Light Book Medium Bold Black

ITC Serif Gothic®

Light Regular Bold Extra Bold Heavy Black

ITC Souvenir®

Light
Light Italic
Medium
Medium Italic
Demi
Demi Italic
Bold
Bold Italic

ITC Tiffany

Light
Light Italic
Medium
Medium Italic
Demi
Demi Italic
Heavy
Heavy Italic

ITC Usherwood™

Book
Book Italic
Medium
Medium Italic
Bold
Bold Italic
Black
Black Italic

ITC Weidemann™

Book
Book Italic
Medium
Medium Italic
Bold
Bold Italic
Black
Black Italic

ITC Zapf Book®

Light
Light Italic
Medium
Medium Italic
Demi
Demi Italic
Heavy
Heavy Italic

JTC Zapf Chancery®

Light
Light Italic
Medium
Medium Italic
Demi
Bold

ITC Zapf International®

Light
Light Italic
Medium
Medium Italic
Demi
Demi Italic
Heavy
Heavy Italic

DISPLAY FACES

The typefaces listed below have been issued by ITC for use primarily as display or headline typefaces.

ITC AKI LINES

ITC American Typewriter Bold Outline

ITC Bauhaus Heavy

ITC Bauhaus Heavy Outline
ITC Bernase Roman

ITC Bolt Bold
ITC/LSC Book Regular Roman
ITC/LSC Book Regular Italic
ITC/LSC Book Bold Roman

ITC/LSC Book Bold Italic
ITC/LSC Book X-Bold Roman
ITC/LSC Book X-Bold Italic

IITC Bookman Outline with Swash

ITC Bookman Contour with Swash

ITC BUSORAMA LIGHT ITC BUSORAMA MEDIUM ITC BUSORAMA BOLD

ITC Caslon Headline
ITC/LSC Caslon Light No.223

ITC/LSC Caslon Light No.223 Italic ITC/LSC Caslon Regular No.223 ITC/LSC Caslon Regular No.223 Italic ITC/LSC Caslon Bold No.223 ITC/LSC Caslon Bold No.223 Italic ITC/LSC Caslon X-Bold No.223

ITC/LSC Caslon X-Bold No.223 Italic
ITC Cheltenham Outline
ITC Cheltenham Outline Shadow

ITC Cheltenham Contour

ITC Clearface Outline

ITC Clearface Contour
ITC Clearface Outline Shadow

ITC LSC Condensed Italie
ITC Didi

ITC Eras Outline

ITC Eras Contour
ITC Fat Face
ITC Firenze

TTC Franklin Gothic Outline
TTC Franklin Gothic Outline Shadow

ITC Franklin Gothle Contour
ITC Gorilla
ITC Grouch
ITC Honda

ITC Kabel Outline

ITC Kabel Contour

ITC Korinna Bold Outline

ITC MACHINE BOLD

ITC MACHINE BOLD

ITC Milano Roman

ITC NEON

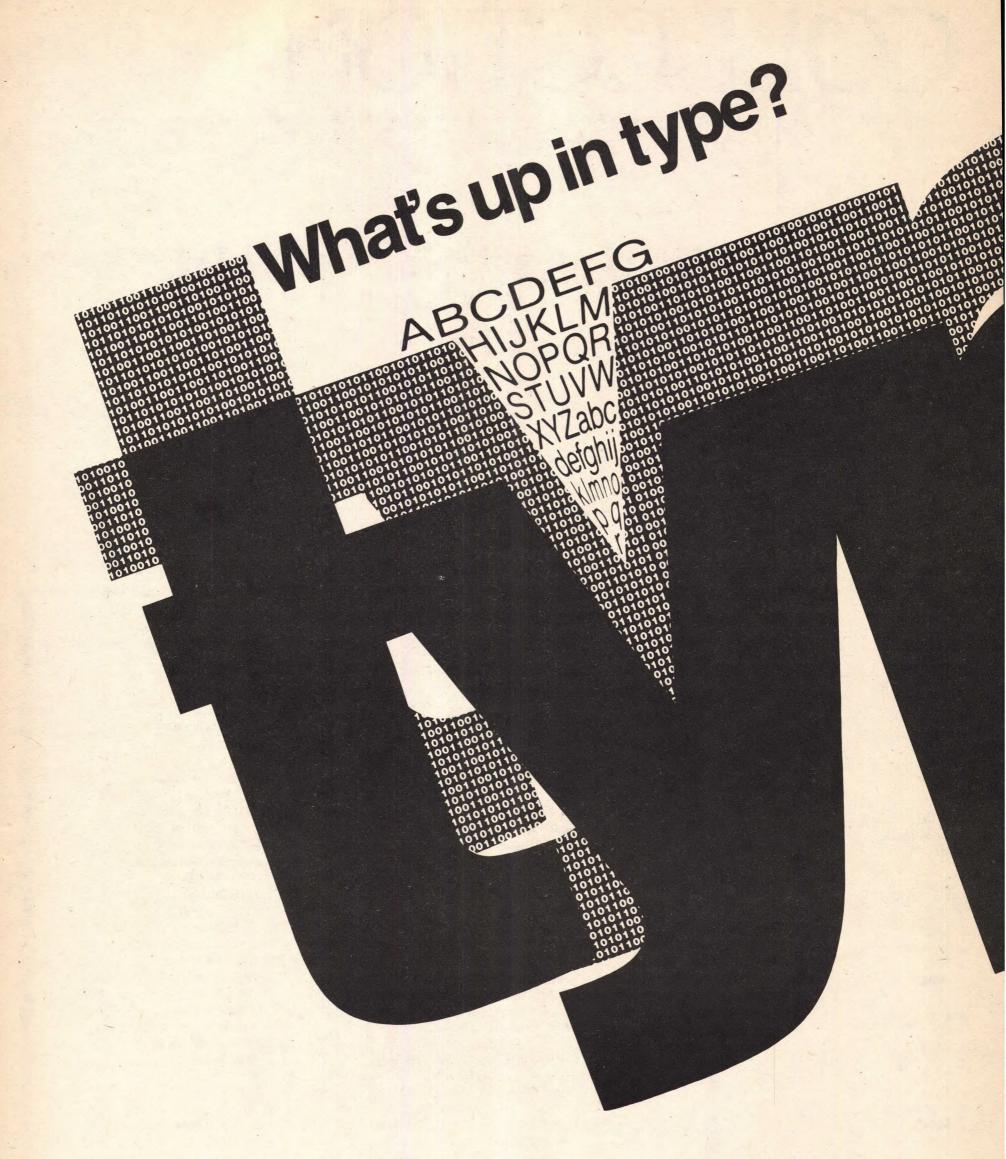
ITC NEON

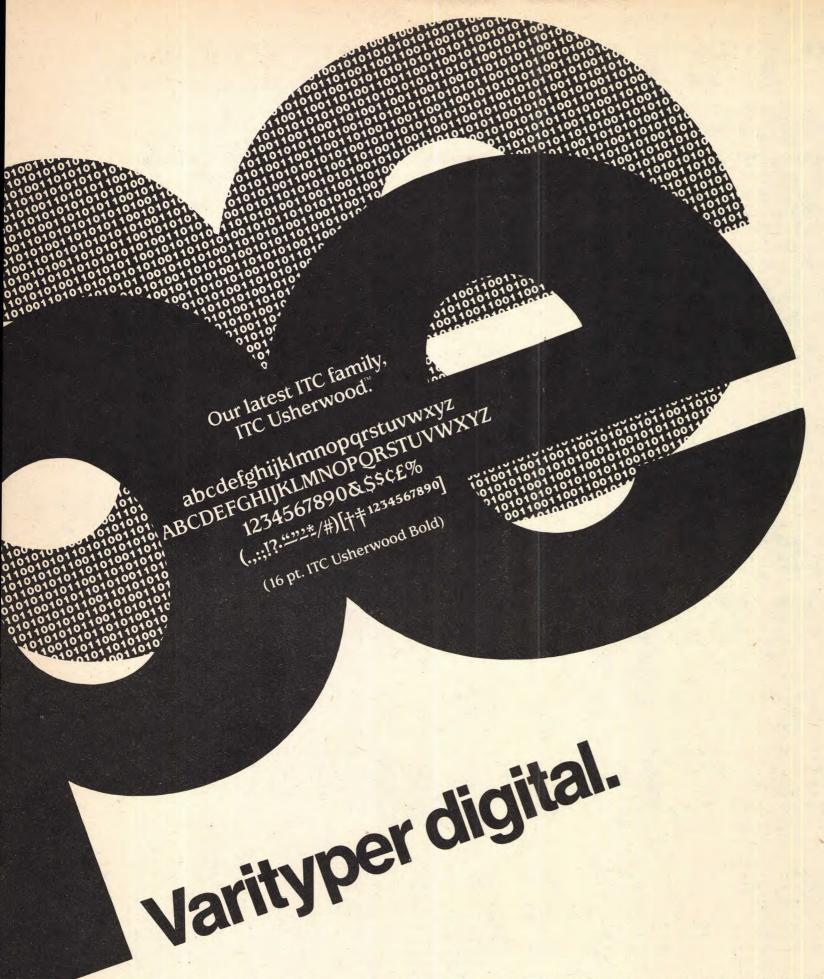
ITC Rondo Light

ITC Rondo Bold

ITC Serif Gothic Bold Outline
ITC/L&C Stymie Hairline

ITC Tom's Roman ITC Uptight Regular ITC Uptight Neon





Varityper's new digital type is a designer's dream come true.

It's quite possibly the highest quality type image in the world. And it offers you almost unlimited design versatility.

New standard of quality.

Varityper's digital type embodies a totally new technological breakthrough that produces type completely free of the jagged, sawtoothed edges that have so often characterized other digital systems.

When applying this new technology, our type designers bring all their artistic skill and experience to the process. And because they're designers, they're just as sensitive to type as you are.

Utilizing precise computer controls, each character is recreated in digital form, capturing in minute detail the most subtle nuances of the original design. At the heart of this system is the unique Spirascan digitizing and imaging process which is based on the advanced, patented technology developed by Purdy and McIntosh. This invention assures the creation of the high-precision outlines

essential to perfectly formed characters in every type size and style.

New horizons in design versatility.

With Varityper digital type, you can also take a big step forward in design versatility. You can expand and condense type, slant it to the left or right in one degree increments up to 45 degrees. The alphabet just below the headline was created from a single typeface; Megaron Medium. All the modified shapes were created by simple, easy-to-use commands.

It's safe to say that with this powerful system, the design possibilities are limited only by your creative imagination.

tive imagination.
You can achieve these effects, and many
more, with all of the hundreds of type faces in our
growing digital type library.

We invite you to inspect an actual sample of our digital type. We think you'll agree it's the sharpest type you've ever seen. You'll also see dramatic examples of its creative design potential.

More to the story.

To learn more about the super quality and

design versatility available with the Comp/Edit 6400 digital phototypesetting system, call toll-free 1-800-526-0709. In Alaska, Hawaii and New Jersey, 201-884-2662. In Canada,416-298-2775.

Mail coupon to: Varityper, 11 Mount Pleasant Ave., East Hanover, NJ 07936.	Dept. X2
 □ Please send me an actual sample of Varityper digital type. □ Please send me a copy of your Type Wall Cher □ Please send me more information on the Core 6400 digital typesetter. □ I'd like a demonstration on the Comp/Edit 6400 system. 	art. np/Edit
Name	
Company	
Address	
City/State/Zip	
Phone ()	

GET EXCLUSIVE CRS FACES

AbCdEfGhljKlMnOpQrStUvWxYzaBcDeFgHiJkLmNoPqR-T VwXyZAbCdEfGhIjKlMnOpQrSt seasons greetings happy new year seasons greeting new year seasons greeting happy new year seasons greeting happ zaBcDeFgHiJkLmNoPqRsTuVwXyZA **Uv**WxYzaBcDeFgHiJkLmNoPqRsTuVwXyZAbCdEfGhIjKlMnOp∩ seasons greetings nappy new year seasons greetings happy new year seasons greetings happy new year seasons greetings happy new year seasons year seasons greetings happy new year seasons year seasons greetings happy new year seasons greeting greet **bC**dEfGhIjKlMnOpQrStUvWxYzaBcDeFgHiJkLmNoPqRe7 fGhIjKlMnOpQrStUvWxYzaBcDeFg mNoPqR seasons greetings nappy new year seasons greetings hap py new year **Hi**JkLmNoPqRsTuVwXyZAbCdEfGhIjKlMnOpOr^c LmNoPqRsTuVwXyZAbCdEfGhlj**Kl** year seasons greetings nappy new year seasons greetings happy new MnOpQrStUvWxYzaBcDeFgHiJkLmNoP KIMnOpQrStUvWxYzaBcDe **Fg**HiJkLmNoPqRsTuVwXyZAbCdEfC .iiJkLmNoPqRsTuVwXyZAbCd 'EfGhIjKlMnOpQrStUvWxYzaB **Ef**GhIjKlMnOpQrStUvWxYzaP FgHiJkLmNoPqRsTuVwXyZAbC cDeFgHiJkLmNoPqRsTuVbcDergrijkLmivorqks Luv Way Labo CdEfGhljklMnOpOrStUv Way Zabon Carlondellinopars Tuly WXY ZA ef ghilk Link op ars Tuly WXY ZA ef ghilk Link op ars Tuly WXY ZA ef ghilk Link op ar a constant of the constant vZAbCdEfGhIjKlMnOpQr dEfGhIjKlMnOpC ergrijklimivorqus i uv way lik bCdEfGhljklimi minadadarani BcDeF gHiJkLmN oPqRsT DUBETONIKININUPURTUVWXY

DUBETONIKININUPURTUVWXY

TABCOEFGHIJKIMINOPAR

WXYZAbCdEfGhljKIMINOPAR

#ITTIWTYTARODEFGHIJKI mNoPAR

#ITTIWTYTARODEFGHIJKI oPqRsT uVwXyZ AbCdEf CdEfG hIjKlMn OpQrSt WXYLADCAEJGNIJKINNUPQISTU WXYLADCAEJGNIJKINNUPQISTU UWWXYLABCDEF8HIJKIMNOPQ RSTUVWXYLABCAEJGNIJKINNU RSTUVWXYLADCAEJGNIJKINNU RsTuV wXyZAb CdEfGh DeF gHiJkLm NoPqRs RSTUVWAYLADOUDJORIJAHVIRUPQ PORSTUVWAYZABCDEFSHIKL PORSTUVWAYZABCARACA PpQ rStUvWx YzaBcD TuVwX yZAbCdE fGhIjk INOPARSTUVWXYZABCJEFG

WNOPARSTUVWXYZABCJEFGH

IKIMNOPQRSTUVWXYZABCJEFGH

StUVWXYZABCJEFGH

STUVWXXYZABCJEFGH

STUVWXYZABCJEFGH

STUVWXYZABCJEFGH

STUVWXYZABCJEFGH

STUVWXYZABCJEFGH

STUVWXYZABCJEFGH

STUVWXYZABCJEFGH

STUVWXYZABCJEFGH

STUVWXYZABCJEFGH

STUVWXYZABCJEFT

STUVWXYZABCJEFT

STUVWXYZABCJEFT

STUVWXYZABCJEFT

STUVWXYZABCJEFT

STUVWXYZABCJEF PUTSTUVWXYZADCHET BRIJAL MNOPQRSTUVWXYZADCHER MNOPQRSTUVWXYZARCHER MIKIMAAAAA eFgHiJk LmNoPqR sTuVw rStUvW xYzaBcD eFgHiJk dEfGhI jKlMnOp QrStUv hljklmnoporstuvwyzaBcDefgH oPqRsT uVwXyZ AbCdE IJKLMINOPQKSTUVWXYLABCDeFgHi IJKIMnOpQrStUvWxYzaBcDefghi IJKIMnOpaper...Vx...Vx...Thechren AbCdEf vWxYza mNoPq JANNINOPORSTUVWXYZabcuerghi JKLMNOPORSTUVWXYZABADADADADADA GhliKIM BcDeFg RsTuVw IKLMINOPQKSTUVWAYLADCARIGIIK IKINIOPQTStUVWXYZABCDeFgHIK INODAR eTAVAIXA, 7 ALCARICARICARIA nOpQrS gHiJkLm XyZAb ImNoPqRsTuVwXyZAbCdEfGhljKlMn pOrsn vwxyzaBcDeFoHilkt mNoPaReTu EfGhIj pQrStUv cDeFg LmrorqksruvwxyLabcaerghijklmNoPqRsTu

OPQrstUvWxYzaBcDeFgHijklmNoPaRefleFg

WxYzahCdFfGiKlMnOnOrlwWxYzaBede KIMnÓ WxYzaB JkLmN VPUISIUVWXYZaBCDeFgHIJKLMINOPAREDEFS VWXYZabCdEfGjKIMnOpQrUvWxYZaBCDeFg VWXVZAhCdFfGhiKIMnOnOrStImWrVZARCD TuVwX yZAbCdE fGhIjKl vWx YzaBcD WXYZAbCdEfGiKlMnOpQrStUvWxYzabcw
wwxyZabCdEfGhiKlMnOpQrStUvWxYzabcw
wwxyZabCdEfGhiKlMnOpQrStUvWx
nOpQrStUvWx
yZabCdEfGhiklmNopqsTuVwXyZabcw
wxyZabCdEfGhik
wxyZabCdEfGhik
wxyZabCdEfGhik
wxyZabCdEfGhik
wxyZabCdEfGhik
wxyZabCdEfGhik
wxyZabCdEfGhik
wxyZabCdEfGhik
wxyZabCd
wxyZabCdEfGhik
wxyZabCd
wxyZabC eFgHilk LmNoPgR sTuVw rStUvW xYzaBcD eFgHiJk dEfGhI jKlMnOp QrStUv oPqRsT uVwXyZ AbCdE TuVwX yZAbCdE fGhIjKl eFgHiJk LmNoPqR sTuVw STUVWXYZAbCdEfGhljK rStUvW xYzaBcD eFgHiJk AbCdEf vWxYza mNoPq imnoporstu GhljKlM BcDeFg RsTuVw nOpQrS gHiJkLm XyZAb EfGhIj pQrStUv cDeFg KlMnO WxYzaB JkLmN oPqRsTu AbCdEfG OpQrSt VwXyZ IjKlMnO *UvWxY*

Exclusive faces are never forgotten! Alphatype Corporation has been providing typographers world-wide with the typefaces discerning graphic designers demand. Available through members of the Alphatype CRS Type Masters Guild—a group truly concerned about providing you with the finest typographic quality. To back their commitment, they use the Alphatype CRS...the digital phototypesetter with text resolution of 5,300 lines to the inch for razor-sharp characters. Unprecedented control of letterspacing and kerning in 1/8 unit increments. Size for size type design for the highest quality in terms of letterform and maximum

	me the typesheets for HB Comenius and HB Seneca when I return the completed ow attached to my letterhead.
Name	ON POWER SECTION AND ADDRESS OF THE PARTY OF
Title	
Company _	
Address	
City	
State	Zip
Phone	
My favorite	typographer is
	ted at (City)
	Send coupon to:
	Alphatype Corporation, a member of the Berthold group 7711 North Merrimac Avenue, Niles, Illinois 60648

legibility. All of which gives them virtually unlimited flexibility to aesthetically solve any typographic challenge.

You can select from the extensive CRS type font library. Get the latest popular face or one of our many exclusive type-faces. The list grows daily.

The CRS brings a new standard of quality to your advertisements, annual reports, books, forms and publications.

Send for a sample of our latest exclusive. Alphatype CRS faces shown above. Or better yet, call a Type Master for your next job and see for yourself. You'll never again settle for anything less than typeartistry.

AT EXCLUSIVE CRS PLACES.

In the United States

Arizona

Arizona Typographers, Inc. Phoenix (602) 263-1166 Morneau Typographers Phoenix (602) 258-5741 Progress Litho Service Phoenix (602) 258-6001

Prestige Composition Inc. Little Rock (501) 375-5395

California Aldus Type Studio Ltd. Los Angeles (213) 933-7371 Alfa Type Studio San Francisco (415) 885-0553 Arrowgraphics Inc. San Francisco (415) 543-5700 A.T. Composition Berkeley (415) 548-3192 Blakeley Graphics Santa Clara (408) 739-8202 **Bold Faces** Los Angeles (213) 938-9160 Context Sunnyvale (408) 747-1055 D & J Typographers, Inc. Santa Clara (408) 727-0991 Display Lettering And Copy San Francisco (415) 777-0831 Future Studio Los Angeles (213) 660-0620 Headliners/Identicolor San Francisco (415) 781-0463 Hester Typography San Francisco (415) 861-4538 Koala-T Typesetting Lafayette (415) 283-5360 Lance Graphics Oakland (415) 653-1758 Linda Graphics Santa Barbara (805) 962-2142 Cass Montgomery Typography San Francisco (415) 398-2395

Omnicomp San Francisco (415) 398-3377 PM Graphics Costa Mesa (714) 556-2890

Nicholas Composition Los Angeles (213) 385-3258

Rapid Typographers San Francisco (415) 982-6071 Reardon & Krebs Typography San Francsico (415) 986-1725

Repro Typographers San Francisco (415) 362-3971 Santa Barbara Typography, Inc. Santa Barbara (805) 962-9128 Taurus Phototypography Los Angeles (213) 382-8244

Typografx Chico (916) 895-3280 Waldo Graphics Redwood City (415) 365-8700

Colorado

Photocomp Phototypographers Colorado Springs (303) 475-1122

Connecticut

Fairfield County Typographers Inc. Westport (203) 226-9338 Graphics Unlimited Danbury (203) 792-0351 Production Typographers Inc. (Pro Type) Greenwich (203) 531-4600 Professional Type Service Greenwich (203) 629-4365 Type Source Inc. outh Norwalk (203) 852-9262

District of Columbia

Graftec Corporation D.C. (202) 337-1555

Florida

Commerical ArType, Inc. W. Palm Beach (305) 684-8752 Stuart (305) 628-2476 Typographical Service Ft. Lauderdale (305) 772-4710

Georgia

Action Graphics, In Atlanta (404) 351-1753

Phototype Atlanta (404) 873-1209 Swift Tom & His Electric Atlanta (404) 874-1634 Type Designs, Inc. Atlanta (404) 355-2135

Illinois A-1 Composition Co., Inc. Chicago (312) 236-8733 Alpha Design Ltd. Springfield (217) 544-2400 J. M. Bundscho Inc. Chicago (312) 726-7292 Character Composition, Inc. Chicago (312) 648-9896 Decatur Typesetting Decatur (217) 429-9740 House of Typography Chicago (312) 263-1532 Master Typographers, Inc. Chicago (312) 661-1733 Mobi Graphics Chicago (312) 944-5585 N & F Typographers, Inc. Elk Grove Village (312) 364-0722 Publishers Typesetters Inc. Chicago (312) 283-3340 RyderTypes, Inc. Chicago (312) 467-7117 Shore Typographers, Inc. Chicago (312) 676-3600 Superior Typesetting Champaign (217) 352-4226 Total Typography, Inc. Chicago (312) 421-4313 The Typesmiths Chicago (312) 787-8200 The Typographers Chicago (312) 644-7768 Typeworks, Inc. River Grove (312) 625-2551

Indiana

Jackson-Zender Studios Indianapolis (317) 639-5124

Action Print, Inc. Louisville (502) 585-3727

Louisiana

Forstall Typographers New Orleans (504) 524-0822 Martin/Greater Film Graphics, Inc. New Orleans (504) 524-1741

Maryland

Harlowe Typography, Inc. Brentwood (301) 277-8311 Hodges Typographers, Inc. Silver Springs (301) 585-3601

Massachusetts

Fenway Photocomposition, Inc. Boston (617) 266-3890

Michigan A-Type, Inc.

Dearborn (313) 336-2466 Acra Forms, Inc. Grand Rapids (616) 458-1161 Alpha 21 Detroit (313) 532-9114 Rudy Carr Co. Detroit (313) 535-2960 The Thos. P. Henry Co. Detroit (313) 875-1950 Marino & Marino Typographers Detroit (313) 962-1777

Minnesota

Graph-Tronics Minneapolis (612) 338-7171 Great Faces, Inc. Minneapolis (612) 339-2933 P & H Photo Composition Minneapolis (612) 374-3213 Type Tronics, Inc. Minneapolis (612) 339-5563

Mississippi

Prestige Typography Jackson (601) 982-5525

Missouri

Commerce Litho Services Inc. St. Louis (314) 781-7702 Master Typographers, Inc. St. Louis (314) 645-2878 National Typographers, Inc. St. Louis (314) 241-8297 Type House, Inc. Louis (314) 644-1404

Nevada

Alpha Typographers Reno (702) 825-8677

New Hampshire

Phototype N.E. Pelham (603) 898-7440

New Jersey

Tristin Typographers Monmouth Junction (201) 329-8803

New York Able Phototype Systems Yonkers (914) 476-3336 M. J. Baumwell Typography, Inc. New York (212) 661 -8787 Boro Typographers, Inc. New York (212) 475-7850 Centers Composition Pine Bush (914) 733-1063 City Typographic Service, Inc. New York (212) 686-2760 Composition Corporation Albany (518) 465-7575 Cresset, Baxter & Spencer, Inc. New York (212) 766-9432 Euramerica New York (212) 921-4390 Farrington & Favia, Inc. New York (212) 431-9700 Fototype Factory, Inc. New York (212) 889-7995 Gryphon Typographers New York (212) 599-3415 Lincoln Typographers New York (212) 679-7933 Line & Tone Associates, Inc. New York (212) 921-8333 Marvin Kommel Productions, Inc. New York (212) 682-3498 Primar Typographers, Inc. New York (212) 269-7916 Sheridan Associates/ The Slide Center Ossining (914) 941-4981 Thorner-Sidney Press, Inc. Buffalo (716) 856-4500 Total Typographers Inc. Mamaroneck (914) 381-2659 Tri-Arts Press, Inc. New York (212) 686-4242 Tribeca Typographers, Inc.

New York (212) 925-8080 Type/Graphics Syracuse (315) 437-1101

Typographix Albany (518) 462-2923 Unicomp Albany (518) 463-2972

M.A. White Typographers Larchmont (914) 834-7389 Word Management Corp./ Typography Services Albany (518) 482-8650

Ohio

Bohme & Blinkmann, Inc. Cleveland (216) 621-5388 PhotoComp² Toledo (419) 243-6196 Richardson Printing Corp Marietta (800) 848-9752 incinnati (513) 751-5116

Oklahoma

Alphasource, Inc. Oklahoma City (405) 521-0310 ED-BE Incorporated Oklahoma City (405) 943-2391

Pennsylvania ADVenture Inc

Allentown (215) 435-3233 Armstrong Inc. Philadelphia (215) 574-8600 Estelle Bair Blue Bell (215) 542-7790 Composing Room Inc. Philadelphia (215) 563-3440 Pittsburgh (412) 261-1904

Headliners of Pittsburgh Pittsburgh (412) 391-3778

Leon Segal Typesetting Philadelphia (215) 236-5585 Stallone Typography Service Inc. Philadelphia (215) 568-6310

UniComp Wynnewood (215) 642-6355

South Carolina

D G & F Typography Columbia (803) 799-9140

Graphic Arts Associates, Inc. Memphis (901) 345-8973 House of Typography, Inc. Memphis (901) 726-6961 Lettergraphics Memphis Memphis (901) 458-4584

Candlelight Type Print Corp. Austin (512) 476-0732 Robert J. Hilton Co., Inc Dallas (214) 637-2000 Pix Graphic Arts Beaumont (713) 842-2122

Virginia

Riddick Advertising Art Richmond (804) 270-1811

Washington

Art-foto Typography Seattle (206) 622-0218 Thomas & Kennedy Typographers, Inc. Seattle (206) 622-0918 Western Typographers Inc. Seattle (206) 624-3642

Wisconsin

Peter A. Altenhofen Typographers Milwaukee (414) 352-3590 Graphic Composition, Inc. Menasha (414) 739-3152 Schmitz Typographers Milwaukee (414) 447-7337 Zahn-Klicka-Hill Typographers Inc. Milwaukee (414) 276-0136

... Canada

Duffoto Process Co. Ltd. Calgary (403) 263-7160

Winnipeg (204) 947-0538

Manitoba B/W Type Service Ltd.

Ontario

Adtype Toronto Ltd. Toronto (416) 968-6778 Alpha Graphics Ltd. Toronto (416) 961-5600 Canadian Composition Toronto (416) 863-0742 Eastern Typographers Inc. Toronto (416) 465-7541 Fleet Typographers Ltd. Toronto (416) 532-2818 Linotext Toronto (416) 274-6395 M & H Typography Ltd. Toronto (416) 922-3194 MonoLino Typesetting Co. Ltd. Toronto (416) 537-2401 Prince and Smith Typographers Toronto (416) 461-9204 Protype

Toronto (416) 482-2599

Shervill-Dickson Toronto (416) 425-7408 Techni-Process Ltd. Toronto (416) 363-2493 Word for Word in Colour Toronto (416) 960-5050

Composition Quebec Inc. Quebec (418) 529-4927 Gravel Photograveur Inc. Quebec (418) 683-1501 M & H Typography, Ltd. Montreal (514) 866-6736 TypoGraphica 2000 Inc. ontreal (514) 933-3315 Typolaser Montreal P.A.T. (514) 642-2710

... Europe Austria

Grafostil GesmbH

Belgium

Belgium Production + Brussels 640-80-80 Graphiproduction Brussels 640-25-53 Graphiservice SPRL Brussels 538-02-21

Denmark Everts Alfabet

Copenhagen 1-116320 Typographen Aps Vestergade 156589

France Florian Paris

Paris 2975511 Typogabor Paris 229-19-90

Italy Lino 5

Rome 6231165 Luxembourg

Imprimerie De La Cour Luxembourg 494161-63

Netherlands Ploeger Lettering BV

Amsterdam 020-276451

Norway Norske Typografen A/S Oslo 420230

Spain

Fotocomposici Tharrats S. L. Barcelona 2543990 Ormograph Barcelona 2252500

Sweden

Typografen AB Malmoe 040-1 12650 Typografen 2 ockholm 08-349255 **United Kingdom** Apex Photosetting Ltd. London 01-837-9369 Art PhotoSet London 01-701-0477

Baird Harris Ltd. London 01-437-6373 Billington Press Ltd. London 01-987-8118 Composite Graphics Ltd. London 01-242-9586 De Sa Graphics, Nunhead London 01-639-2828 Film Fount Services Ltd. Southampton 0703-332686

London 01-251-4911 Headliners (IJK) Ltd Heavyweight Graphics London 01-388-5451

Focus Photoset Ltd.

Image Communications Ltd. London 01-580-7017 Image Services (Edinburgh) Ltd. Edinburgh 031-229-6345 Inline Graphics Ltd. London 01-251-4341 KAR Ltd.

London 01-600-4391 Letterform Ltd. London 01-928-7081 Modern Text Typesetting Prittlewell

Essex 0702-45195 Montage Filmsetting Co. London 01-251-3771 Pressdata Ltd. London 01-251-6562 Progress Filmsetting Ltd. London 01-729-5000 PRT Offset London 01-607-7535 Sabrebrook Ltd. London 01-658-7336 Sans Serif Ltd., Deritend Birmingham 021-773-8466 Sellars Phototype Macclesfield 0625-612075 The Setting Room Tunbridge Wells Kent 0892-39625 Studio Press (Birmingham) Ltd.

Nova Graphics Ltd.

London 01-251-3591

London 01-236-6991

Premlux Reproductions Ltd.

Birmingham 021-359-3151 Text Typographics Ltd. London 01-251-3771 Verbatim London 01-837-2176 Word Machine Ltd.

London 01-609-1140 West Germany

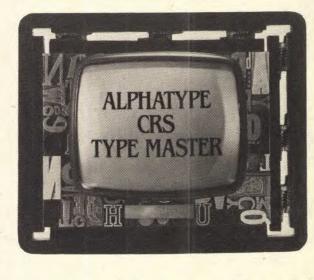
Rudolf Eimannsberger Munich 089-555765 Fränkische Landeszeitung GmbH Ansbach 0981-5711 Klaus Grimm-Fotosatz Grafing near Munich 08092-6748 Hans-Soldan-Stiftung Essen 0201-231140 Kreuzer Munich 089-6372771 Schmidt + Co. Weinstadt-Grossheppach 07151-64058 Schmidt & Klaunig Kiel 0431-62095

... Orient

Japan

Typro Inc. Tokyo (03) 716-0131

And more to come!



Alphatype Corporation a member of the Berthold group 7711 N. Merrimac Ave. Niles, Illinois 60648 312-965-8800 In Canada Alphatype Canada, Inc.

ember of the Berthold group 190 Amber Street Markham, Ontario L3R 3J8 416-475-8570



"If I want to make it in New York, is it alright to say I still like Ryder?"

Marcia Wilk has many fond memories of working in Chicago. Especially, while she's being overworked in New York. "When I first came to New York, I thought everyone here was pushy and aggressive.

"They are. Wanna make something of it?
"But one thing about us New Yorkers. We respect good work no matter where it comes from."

"Ryder is a good type house and I miss them.
The quality of their work was terrific. The service was great. And the lady who answered the phone was friendly.

"I came to New York looking for fame and fortune. But it took a typographer in Chicago for me to get my picture in the paper."

RyderTypes, Inc., 500 North Dearborn Street Chicago, Illinois 60610. Telephone (312) 467-7117.

QUESTION #1

Where do leading design professionals turn to find entry-level art and design talent?

For results they can depend on, many employers turn to The Design Schools, the largest single source of entry-level art talent in the country.

Printed below is a sampling of the companies that have recently hired graduates of The Design Schools. If your company is not on the list, it should be!

Environmental Designers, Columbus, Ohio

Adolfo, Ardmore, Pa. American General Life Insurance Houston, Tex. American Greetings Corp., Cleveland, Ohio Anchor Hocking, Lancaster, Ohio Architectural Alliance, Nashville, Tenn. Bloomingdale's, New York, N.Y. Boeing Airplane Company, Seattle, Wash. Cable News Network, Atlanta, Ga. Castro Convertibles, Boca Raton, Fla. CBS Inc., New York, N.Y. Chiat Day-Livingston, Seattle, Wash. Coca-Cola, Atlanta, Ga. Condon's Department Store Charleston, W. Va. Conoco, Houston, Tex Coors, Golden, Colo. Coppinger Studio, Chattanooga, Tenn. Dambrowski Nuttall Design Associates Phoenix, Ariz. Denver Post, Denver, Colo. Donald Taylor Advertising, Dallas, Tex. Dover Publications, New York, N.Y. Emory University, Atlanta, Ga.

Ewerts Photo Scientific, Santa Clara, Calif. Fitzgerald Advertising, New Orleans, La. Florida Power and Light Fort Lauderdale, Fla. Fort Worth Magazine, Fort Worth, Tex. Franklin Interiors, Pittsburgh, Pa. Franklin Mint, Philadelphia, Pa. F&R Lazarus, Columbus, Ohio Genigraphics Stamford, Conn.; Los Angeles, Calif. Georgia Baptist Medical Center, Atlanta, Ga. Gibson Greeting Card Company Cincinnati, Ohio Gimbel's Department Store, Pittsburgh, Pa. Grey Advertising San Francisco, Calif.; New York, N.Y. Grimax Advertising Agency Kingston, Jamaica GTI Productions, Rochester, N.Y. Hallmark Cards Inc., Kansas City, Mo. Houston City Magazine, Houston, Tex. Jack Morton Productions, Washington, D.C.

John Portman & Associates, Atlanta, Ga.

Jordan Marsh, Miami, Fla. J. Walter Thompson Atlanta, Ga.; San Francisco, Calif. KABC-TV, Los Angeles, Calif. Ketchum Communications, Pittsburgh, Pa. Leo Burnett, Chicago, III. Lyons Studio, Wilmington, Del. Macy's, New York, N.Y. Mayfair Group Advertising, Albany, N.Y. McCann Erickson Houston, Tex.; Seattle, Wash. Moderna Photo Lab, Atlanta, Ga. Mountain Bell, Denver, Colo. Murray/Bradley Inc., Anchorage, Alaska National Geographic Magazine Washington, D.C. Ogilvy & Mather Inc., New York, N.Y. Paul Burger & Associates, Chicago, Ill. Pennzoil Company; Houston, Tex. Rhodes Furniture, Savannah, Ga. Rick Johnson & Company Albuquerque, N. Mex. Sears Roebuck & Company, Houston, Tex.

Seattle Times, Seattle, Wash.

200 Park Avenue, New York, NY 10166

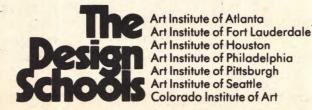
Smith, Phillips & DiPietro, Yakima, Wash. Southern Living Magazine, Birmingham, Ala. Spencer Gifts, Pleasantville, N.J. Stone & Thomas Department Stores Wheeling, W. Va. Strawbridge & Clothier, Philadelphia, Pa. TeenAge, Lowell, Mass. The Islander, Newport, R.I. 13-30 Corporation, Knoxville, Tenn. Time Inc., Washington, D.C. Tracy-Locke/BBDO, Denver, Colo. Tribuzzo Studio, High Point, N.C. Type Designs Inc., Atlanta, Ga. Universal Publishing, Knoxville, Tenn. USA Today, Washington, D.C. Vanderbilt University, Nashville, Tenn. Visions Inc., Atlantic City, N.J. Weyerhaeuser Company, Seattle, Wash. Willard & Company, Jackson, Miss. World Photo, Fort Lauderdale, Fla. Young & Rubicam New York, N.Y.; Guaynabo, P.R. Zeitgeist, Houston, Tex. And on, and on, and on..

25

We teach our students more than design and art. We teach work.

More than eight out of every 10 graduates of The Design Schools find employment in their field of study.* We're not surprised by this impressive record. Preparing students for careers is central to the grand plan of The Design Schools. Students receive intensive classroom instruction, including professional-level assignments in which they solve art, design and production problems under deadline pressures. Students attend classes five days a week, all year round. After two years, they graduate, ready to work productively for you. Our Employment Assistance Offices in seven cities are ready to help meet your staffing needs. For prompt attention or more information, call the toll-free number at right or mail the coupon today.

*Of those graduates available for employment.



For immediate atte Toll-free: (800) 2 (In Pennsylvania, call co		
Please contact (or future) job	t me-I have a current opening.	
	he free bulletin about chools graduates and your talent po	ool.
NAME		
NAME	() BUS. PHONE	
	() BUS. PHONE	
COMPANY	BUS. PHONE	ZIP

Don't be chintzy where everyone can see it.

Not there.

Not right out in the open like that.

Where a corner cut here and a penny pinched there can be spotted by the very people you're trying to sell.

And just might abort your mission before it's had time to lift off.

Take typography for example. And headlines in particular. Where the thrust of your sales pitch is straight up front.

Definitely not the place to save a buck. And so unnecessary.

We're headline people. We've been at our stand a long time. With talent and

technology and a love affair with the printed word.

And a repertoire of extendedrange alphabets second to none. No warmed-over facsimiles here. No second generation art. All fonts drawn exclusively for us.

So be warned. Our services don't come cheap.

At a competitive price we offer display typography that is never less than professional.

And definitely not chintzy. Doesn't it show?

Headliners. We want you to look good.

Amsterdam 31-20 276-451 • Amsterdam 31-20 265-111 • Atlanta 404-892-6500 • Austin 512-288-1244 • Boston 617-742-4866
Brussels 32-2 538-0221 • Brussels 32-2 524-0070 • Cedar Rapids 319-366-6411 • Chicago 312-467-7117 • Cincinnati 513-751-5116
Cleveland 216-621-5388 • Cologne 49-211 403-028 • Copenhagen 45-1 151-134 • Dallas 214-363-5600 • Dayton 513-223-6241
Denver 303-233-9128 • Detroit 313-567-8900 • Dusseldorf 49-211 370-943 • Edinburgh 44-31 225-1030 • Essen 49-201 775-057
Frankfurt 49-611 724-651 • Gothenburg 46-31 421-417 • Hamburg 49-40 234-141 • Helsinki 358-0 136-95 • Houston 713-861-2290
Indianapolis 317-634-1234 • Kansas City 913-677-1333 • Little Rock 501-375-5395 • London 44-1 580-7045 • London 44-1 261-1598
Los Angeles 213-938-3668 • Louisville 502-451-0341 • Melbourne 61-3 690-6788 • Milwaukee 414-352-3590 • Minneapolis 612 339-0615
Montreal 514-861-7231 • Munich 49-89-295-047 • New York 212-687-0590 • Omaha 402-331-3660 • Omaha 402-556-6333
Orange County 714-541-3341 • Oslo 47-2 330-019 • Paris 33-1 337-8000 • Philadelphia 215-592-7474 • Pittsburgh 412-391-3778
Portland 503-226-3943 • Rochester 716-546-1694 • San Diego 619-234-6633 • San Francisco 415-781-0463/434-1570 • Seattle 206-285-6333
St. Louis 314-644-1404 • Stockholm 46-8 635-130 • Stuttgart 49-711 613-075 • Sydney 61-2 290-1122 • Toronto 416-593-7272
Washington D.C. 301-277-8311 • Wiesbaden 49-6121 444-267

BERTHOLD EXCLUSIVE TYPEFACES

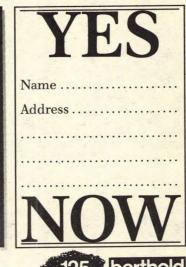
abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ äåæöøœßüÄÅÆÖØŒÜ1234567890% (.,-;:!i?ċ-)·[''"""»«]+-=/\$£†*&§

BERTHOLD'S QUICK BROWN FOX Walbaum Standard is the contemporary version of the 8 and 10 point faces cut by hand in 1804 by 1.6. Justus Erich Walbaum of Weimar. Walbaum Standard is available from Berthold only. JUMPS OVER THE LAZY DOG

Berthold Exclusive Typefaces are a range of designs for photosetting which you will find nowhere else. Our unique program now comprises 25 type families with a total of 125 fonts, and Walbaum Standard is among them. A free specimen is as near as your nearest mailbox.



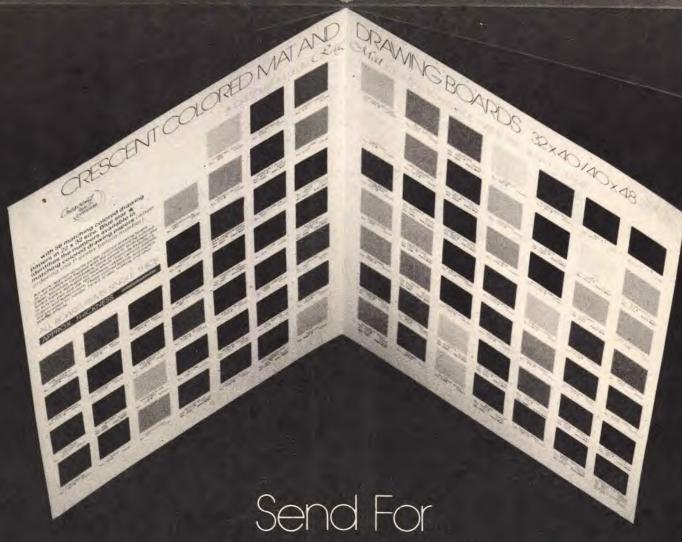
Please write to: Berthold AG, Teltowkanalstr. 1–4, D-1000 Berlin 46, West Germany Or from overseas to: Alphatype Corporation, 7711 N. Merrimac Avenue, Niles, Illinois 60648



XI A E

Crescent

Colored Drawing Boards & Papers



Send For Free Sampler



Crescent Cardboard Company, P.O. Box XD, 100 W. Willow Road, Wheeling, Illinois 60090

An Invitation to the ELECTRONIC PRINTER INDUSTRY

Join the Winners Circle

Chas all you need to compete and win...

Type

Our list of type in bit map data for non-impact printers is continually growing. The following typefaces are now available in up to 10 sizes in varying resolutions of 240, 300, 400 and 600 DPI.

ITC Licensed Designs

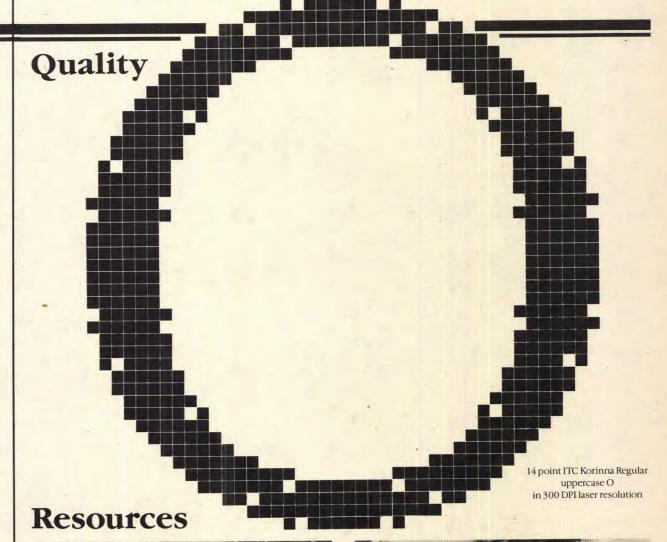
ITC Amer Typewriter Md ITC Amer Typewriter Bold ITC Amer Type Med Cnd ITC Amer Type Bold Cnd ITC Avant Garde Goth Bk ITC Avant Garde Goth Md ITC Avant Garde Goth Dm ITC Avant Garde Goth Bld ITC Bookman Light ITC Bookman Light Italic ITC Bookman Demi ITC Bookman Demi Italic ITC Century Book ITC Century Book Italic ITC Century Bold ITC Century Bold Italic ITC Cheltenham Book ITC Cheltenham Book Ital ITC Cheltenham Bold ITC Cheltenham Bold Ital

ITC Franklin Book ITC Franklin Book Italic ITC Franklin Demi ITC Franklin Demi Italic ITC Garamond Book ITC Garamond Book Italic ITC Garamond Bold ITC Garamond Bold Italic ITC Korinna Regular ITC Korinna Regular Kurs ITC Korinna Bold ITC Korinna Bold Kursiv ITC Lubalin Graph Book ITC Lubalin Graph Bk Obl ITC Lubalin Graph Demi ITC Lubalin Graph Dm Obl ITC Souvenir Light ITC Souvenir Light Italic ITC Souvenir Demi ITC Souvenir Demi Italic

Compugraphic Library

Baskerville II Modern Modern Italic Baskerville Italic II Modern Bold Baskerville Bold II Baskerville Bold Ital II OCR-A Century Textbook OCR-B Century Textbook Ital OCR-B Italic OCR-B Bold Century Textbk Bold OCR-B Bold Italic Courier Courier Italic CG Palacio Courier Bold CG Palacio Italic Courier Bold Italic CG Palacio Bold CG Palacio Bold Italic Courier 29 Stymie Light Courier Italic 29 Stymie Light Italic Courier Bold 29 Courier Bold Italic 29 Stymie Bold Stymie Bold Italic Elite Elite Italic CG Times CG Times Italic Elite Bold Elite Bold Italic CG Times Bold CG Times Bold Italic Futura Medium II CG Triumvirate Futura Med Ital II CG Triumvirate Italic Futura Bold II CG Triumvirate Bold Futura Bold Italic II CG Trium Bold Italic Futura Bold Cond II CG Trium Bold Cnd General Scientific

Over 1500 type designs are available in scalable outline form.







Join the growing field of subscribers who are heading for the Winners Circle.

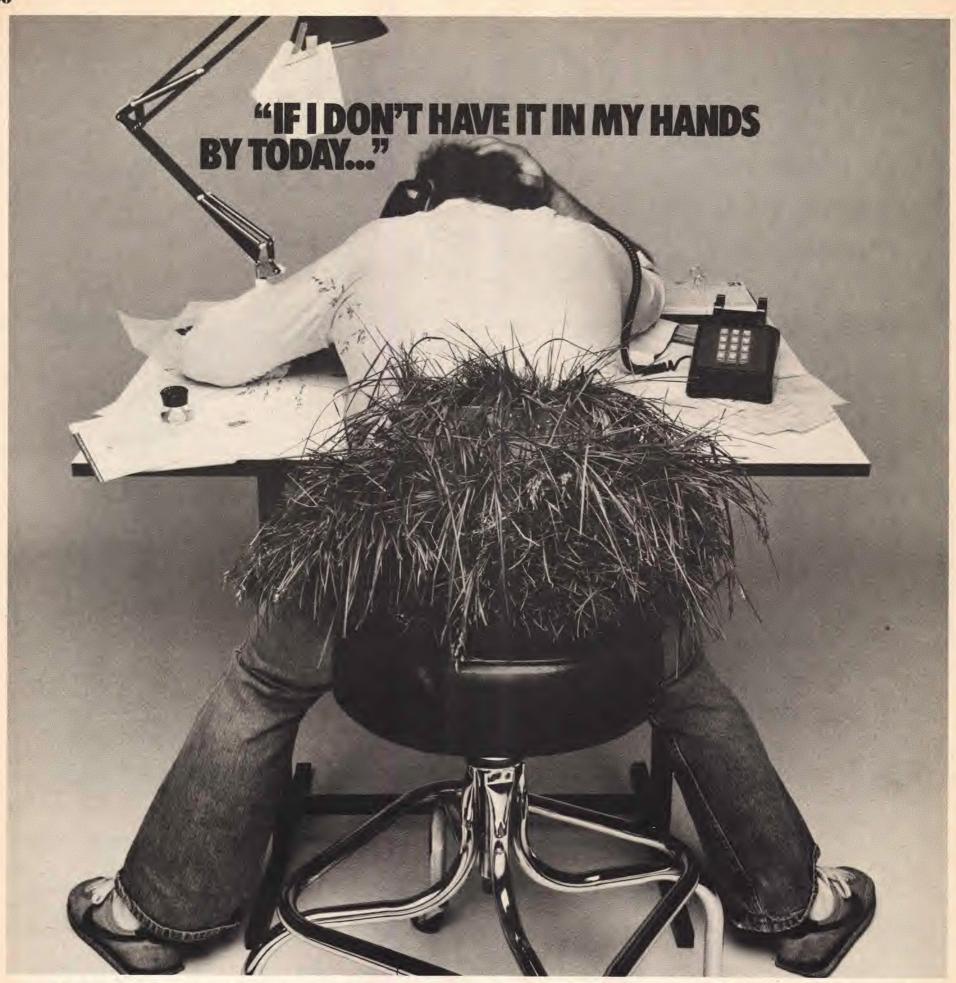
Contact Jan Legg, OEM Marketing Services, 1 (617) 658-5600, ext. 2508.





Compugraphic*
Compugraphic Corporation, Type Division
66 Concord Street, Wilmington, MA 01887

Type...Where the mind meets the message.



You poor art directors. You poor production managers.

Every time something goes wrong—suppliers not quite supplying—the onus gets magically placed upon your shoulders. Solve it, or your you-know-what is you-know-what.

Well, let us offer three words of consolation. Advertising Typographers Association. The ATA, for short. We're a select group of typographers sensitive to the demands of the industry.

We know what you go through. After all, you're *our* client; we do our best to respond to your needs.

So in an average day of one

problem after another, we try very hard to be no problem at all. Next time, call your local ATA member.

And, uh, don't let any grass grow under you.

ADVERTISING TYPOGRAPHERS ASSOCIATION

5 Penn Plaza, New York, New York 10001.

ATA MEMBERS: Atlanta, Georgia Action Graphics, Inc. Bloomfield, Connecticut New England Typographic Service, Inc. Boston, Massachusetts Berkeley Typographers, Inc.; Composing Room of New England; Typographic House, Inc. Cedar Rapids, Iowa Type 2, Inc. Chicago, Illinois J. M. Bundscho, Inc.; RyderTypes, Inc.; Total Typography, Inc. Cincinnati, Ohio Typo-Set, Inc. Cleveland, Ohio Bohme & Blinkmann, Inc. Columbia, South Carolina DG&F Typography, Plus, Inc. Dayton, Ohio Craftsman Type Incorporated Detroit, Michigan The Thos. P. Henry Company; Willens + Michigan Corp. Fort Worth, Texas Port Worth, Texas



Have you ever fallen head over heels for a typeface? Then you could be a closet LetterLover.

Sometimes you see a typeface and POW! It's love at first sight. You adore every serif. Its ascenders and descenders haunt your dreams. You simply must have it.

At Mergenthaler Linotype, we understand. That's why we announced a unique program, here in U&lc, over two years ago. We called it LetterLove. And ever since, it's been sweeping the country.

LetterLove works like this. Type houses with Linotron 202 typesetters subscribe to our LetterLove subscription program for new typefaces. Mergenthaler Linotype then supplies them with digital fonts for every one of the more than 1200 original type designs in the world-renowned Mergenthaler, Linotype, Stempel, Haas library. In addition, we send them new faces every quarter at the rate of about 150 a year. This includes every face from ITC.

We publish the names and addresses of these LetterLove type shops here in U&lc. Along with sample settings of the new faces we release. This gives art directors a chance to meet new faces. And the phone numbers of the ones they fall in love with.

LetterLove has been good for all concerned. There are now 103 LetterLove type houses and over the past two years, thousands of art directors and typefaces have gotten to know each other better.

So, if you love type, but have never told anyone, let yourself go. Take a chance on LetterLove.

After all, it could be the start of a long and very meaningful relationship.

LetterLove. Now and forever. Only from Mergenthaler, Linotype, Stempel, Haas.

Anaheim:

On The Ball Typesetting, 1884 S. Santa Cruz Street, Anaheim, California 92805, (714) 978-9057

Carver Photocomposition, 1025 N. Filmore Street, Arlington, Virginia 22201, (703) 528-0772

The TypeWorks Ltd, 1106 North Charles Street, Baltimore, Maryland 21201, (301) 625-2000

Pearson Typographers Corp, 1101 Taft, Berkeley, Illinois 60163, (312) 449-5200

Typographic House, 63 Melcher Street, Boston, Massachusetts 02210, (617) 482-1719

Cambridge: D.N.H. Typesetting, Inc, 215 First Street, Cambridge, Massachusetts 02142, (617) 354-1991

G.S. Litho, One Kero Road, Carlstadt, New Jersey 07072, (201) 933-8585

Jandon Graphics, Inc, 2855 West Nelson, Chicago, Illinois 60618, (312) 463-0847 Tele Typography, 730 N. Franklin Street, Chicago, Illinois 60610, (312) 787-1100

Clarinda Company, 220 North First Street, Clarinda, Iowa 51632, (712) 542-5131

Crystal Lake:

Black Dot, Inc, 6115 Official Road, Crystal Lake, Illinois 60014, (815) 459-8520

Express Typesetting Co. Inc, 1406 Slocum, Dallas, Texas 75207, (214) 741-6497 Graphic Typography, 1451 Empire Central, Suite 110 Dallas, Texas 75247, (214) 630-5661 Jaggars-Chiles-Stovall, Inc, 5531 East University Boulevard, Dallas, Texas 75222, (214) 363-5600 Southwestern Typographics, 2820 Taylor Street, Dallas, Texas 75226, (214) 748-0661 Typeworks of Dallas, 7196 Envoy Court, Dallas, Texas 75247, (214) 631-7006

E.B. Typecrafters, 2353 Curtis Street, Denver, Colorado 80205, (303) 294-9240 Mel Typesetting, 1519 South Pearl Street, Denver, Colorado 80210, (303) 777-5571

Central Typesetting, 550 West Fort Street, Detroit, Michigan 48226, (313) 961-7171 Willens + Michigan/typoServices, 1959 East Jefferson Avenue, Detroit, Michigan 48207, (313) 567-8900

Metro Graphic Arts, Inc, 7700 Bush Lake Road, Edina, Minnesota 55435, (612) 831-8183 Minnesota Graphics, Inc, 4565 West 77th Street, Edina, Minnesota 55435, (612) 831-3014

Centennial Graphics, Inc, 210 North State Street, PO Box 426, Ephrata, Pennsylvania 17522, (717) 733-6573

Falls Church:

Composition Systems Inc, 6320 Castle Place, Falls Church, Virginia 22204, (703) 237-1700

Fort Worth Lino, 610 South Jennings Street, Fort Worth, Texas 76104, (817) 332-4070

Pulsar Graphics, 200 Craig Road, Freehold, New Jersey 07728, (201) 780-2880

Glen Ellyn:

The Typesetters Corp, 800 Roosevelt Road, Bldg. D, Suite 2, Glen Ellyn, Illinois 60137, (312) 858-4440

Grand Rapids:

Composing Room, 2303 Kalamazoo S.E., Grand Rapids, Michigan 49507, (616) 452-2171

Southern New England Typographic Service, Inc, 2115 Dixwell Avenue, Hamden, Connecticut 06514, (203) 288-1611 Typographic Art Inc, 940 Sherman Avenue, Hamden, Connecticut 06514, (203) 281-1420

Island Typographers, Inc, 6 Burns Ave., Hicksville, New York 11801, (516) 931-2282 Tru Font Typographers, 150 Lauman, Hicksville, New York 11801, (516) 935-8070

Encom Graphics, 7070 Empire Central, Houston, Texas 77040, (713) 937-6900 Professional Typographers, 2502 North Boulevard, Houston, Texas 77098, (713) 524-7549 Southwest Creative Graphics, 3131 West Alabama, Suite 107, Houston, Texas 77098, (713) 524-7433 Typeworks of Houston, 2520 Robinhood, Houston, Texas 77005, (713) 527-9900 Typografiks, Inc, 4701 Nett Street, Houston, Texas 77007, (713) 861-2290 XL Typographers, Inc, 3260 Sul Ross, Suite 100, Houston, Texas 77098, (713) 520-6098

Indianapolis:

Roger's Typesetting, 220 North Fulton Street, Indianapolis, Indiana 46202, (317) 632-4521 Weimer Typesetting Co, Inc, 111 East McCarty, Indianapolis, Indiana 46225, (317) 635-4487

Jackson Typesetting, 1820 West Ganson Street, Jackson, Michigan 49204, (517) 784-0576

Elizabeth Typesetting Co, 26 North 26th Street, Kenilworth, New Jersey 07033, (201) 241-6161

Birmy Photo-Engraving, 2244 NW 21 Terrace, Miami, Florida 33142, (305) 633-5241

Milwaukee: Trade Press Typographers, 2100 West Florist Avenue, Milwaukee, Wisconsin 53209, (414) 228-7701

Alphagraphics One, 4020 Minnetonka Blvd, Minneapolis, Minnesota 55416, (612) 926-5979 Drnavich & Drnavich, 4055 Highway 7, Minneapolis, Minnesota 55416, (612) 927-9260 The Typehouse + Duragraph, 3030 Second Street North, Minneapolis, Minnesota 55411, (612) 588-7511

Mountain View:

Frank's Type, Inc, 935F Sierra Vista, Mountain View, California 94043, (415) 961-0123

Mount Rainer:

Barton Graphics, 3201 Rhode Island Ave, Mount Rainer, Maryland 20822, (301) 779-4664

Arrow Typographers, 2-14 Liberty Street, Newark, New Jersey 07102, (201) 622-0111

Ace Typographers/Manhattan Graphic Productions, 149 West 27th Street, New York, New York 10001, (212) 255-6687 Adroit Graphics, 537 Greenwich Street, New York, New York 10013, (212) 243-1929 American Type Crafters, Inc, 132 West 21st Street, New York, New York 10011, (212) 807-1750 Characters Typographic Services, Inc, 7 West 36th Street, New York, New York 10018, (212) 947-0900 Concept Typographic Services, Inc, 29 West 38th Street, New York, New York 10018, (212)354-3733 Cromwell Type-Ad Service, 416 West 31st Street, New York, New York 10001, (212) 695-6362 Cyber Graphics, 342 Madison Avenue, New York, New York 10017, (212) 682-3177 R.R. Donnelley & Sons, 80 Pine Street, New York, New York 10005, (212) 908-4400 Empire Cold Type, 137 Varick Street, New York, New York 10013, (212) 691-2171 Expertype, Inc, 300 Park Avenue South, New York, New York 10010, (212) 533-9650 Film Art Computer Typography (FACT), 29 West 38th Street, New York, New York 10018, (212) 221-1565 Innovative Graphics International Ltd, 160 5th Avenue, New York, New York 10010, (212) 243-0404 Maxwell Photographics, Inc, 53 West 36th Street, New York, New York 10018, (212) 594-0505 One Seven Typographers, Inc, 491 Broadway, New York, New York 10012, (212) 226-3481 Photogenic Graphics, Inc, 116 West 32nd Street, New York, New York 10001, (212) 244-0600 Saxon Graphics, Inc, 25 West 43rd Street, New York, New York 10036, (212) 869-8032 SigmaGraphics, Inc, 149 Fifth Avenue, New York, New York 10010, (212) 460-8404 Sun Light Graphic, 2 East 37th Street, New York, New York 10016, (212) 683-4452 Topel Typographic Corp/TTC, 27 West 24th Street, New York, New York 10010, (212) 924-4180 Typographic Directions, 300 Park Avenue South, New York, New York 10010, (212) 673-1200 TypoGraphics Communications, Inc, 305 East 46th Street, New York New York, 10017, (212) 754-9500 Zimmering & Zinn, 50 West 23rd Street, New York, New York 10010, (212) 989-3151

Norfolk:

B.F. Martin Inc, 344 West Bute Street, Norfolk, Virginia 23510, (804) 625-2566

North Haven:

Comp One, Inc, 530 Washington Avenue, North Haven, Connecticut 06473, (203) 239-4467

Spartan Typographers, 2112 West Street, Oakland, California 94612, (415) 836-0933

Oklahoma City:

Denver Reese Typesetting, 809 Robert S. Kerr Avenue, Oklahoma City, Oklahoma 73106, (405) 235-6449

Newark Trade Typographers, 177 Oakwood Avenue, Orange, New Jersey 07050, (201) 674-3727

Orlando:

Typo-Graphics, Inc, 2602 East Livingston Street, Orlando, Florida 32803, (305) 896-2696

Pennsawken:

Waldman Graphics, Inc, 9100 Pennsawken Highway, Pennsawken, New Jersey 08110, (609) 662-9111

John C. Meyer & Son, Inc, 432 North 6th Street, Philadelphia, Pennsylvania 19123, (215) 627-4320 PHP Typography, Inc, 125 South 9th Street, Philadelphia, Pennsylvania 19107, (215) 922-8700 Typographic Service, 1027 Arch Street, Philadelphia, Pennsylvania 19107, (215) 923-9000

Digitype, 3002 N. Seventh Avenue, Phoenix, Arizona 85013, (602) 264-2425

Hammer Graphics, 9234 North Country Club Road, Piqua, Ohio 45356, (513) 773-1861

Nassau Typographers, Inc, 111 Express Street, Plainview, New York 11803, (516) 433-0100

Pleasantville:

Guild Concepts, 54 Wheeler Avenue, Pleasantville, New York 10750, (914) 747-1331 Lettra Graphics, Inc, 364 Manville Road, Pleasantville, New York 10570, (914) 769-1955

Ad Type Graphics, 4011 Power Inn Road, Sacramento, California 95826, (916) 736-2222

Boyer & Brass, Inc, 2559 Kettner Blvd., San Diego, California 92101, (619) 238-1525

Design & Type, 410 Townsend, Suite 408, San Francisco, California 94107, (415) 495-6280 Walker Engraving, 333 Fremont, San Francisco, California 94105, (415) 433-7900

San Luis Obispo:

Tintype Graphic Arts, 2226 Beebee Street, San Luis Obispo, California 93401, (805) 544-9789

Tom Buhl Typographers, 621 Chapala Street, Suite, Santa Barbara, California 93101, (805) 965-7347

Silver Spring:

Typehaus, a division of Roliz, Inc, 8417 Georgia Avenue, Silver Spring, Maryland 20910, (301) 588-9505

May Printing Company, 221 Lincoln Avenue, S.E., St. Cloud, Minnesota 56301, (612) 251-4303

Typographic Sales, Inc, 1035 Hanley Industrial Court, St. Louis, Missouri 63144, (314) 968-6800

Ad Print, 1902 West Kennedy, Suite 201, Tampa, Florida 33606, (813) 251-0502 George Hall Typography, 3417 West Lemon Street, Tampa, Florida 33609, (813) 870-1862

Brittco, Inc, 809 South Denver, Tulsa, Oklahoma 74119, (918) 587-8171 Typo Photo Graphics, Inc, 525 East Sixth Street, Tulsa, Oklahoma 74120, (918) 584-1418

Waterbury:

Woodland Hills:

P & M Typesetting, 1854 Baldwin Street, Waterbury, Connecticut 06706, (203) 755-0109

Continental Typographics, 6319 DeSoto Avenue, Suite F, Woodland Hills, California 91367, (213) 703-6151

York Graphics Services, Inc, 3600 West Market Street, York, Pennsylvania 17404, (717) 792-3551

LetterLove Now and forever Only from Mergenthaler, Linotype, Stempel, Haas

Here are 16 reasons to believe in LetterLove at first sight.

There's nothing like a fresh new face to add spice to your LetterLove-life. Take the 16 new faces on these pages, for example.

Each has its own personality, its own virtues. And they all come from the world's most admired collection of original type designs.

If any face you see here intrigues you, we can arrange an introduction. Just call one of the LetterLove type shops listed on the preceding pages. Or for that matter, any typographer with a Linotron 202 digital typesetter. Every 202 owner has access to our entire library.

Or you can call one of our toll-free 800 numbers. A LetterLovin' Type Specialist will answer and help you find exactly what you're looking for.

So call 800-645-5764; In New York State, 800-832-5288; In Canada, 800-268-2874.

"Whereas in the old days the entire body of man's products was manufactured exclusively by hand, today only a rapidly disappearing small portion of the world's goods is produced without the aid of machines. The natural desire to increase the efficiency of labor by introducing mechanical devices is growing continuously. The threatening danger of superficiality, which is growing as a consequence of this, can be opposed by the artist, who holds the responsibility for the formation and further development of form in the world, only by sensibly coming to terms with the most powerful means of modern formal design, the machine of all types, from the simplest to the most complicated, and by pressing it into his service, instead of avoiding it as a result of his failure to recognize the natural course of events. This realization will, of necessity, lead to a close partnership between the businessman and the technician on the one hand, and the artist on the other. In the entire field of trade and industry there has arisen a demand for beauty of external form as well as for technical and economic perfection. Apparently, material improvement of products does not by itself suffice to achieve victories in international competitions. A thing that is technically excellent in all respects must be impregnated with an intellectual idea—with form—in order to secure preference among the large quantity of products of the same kind. Firms employing manual workers and small traders have, because of their very nature, never lost touch with art entirely; to influence them artistically no longer satisfies modern demands. Today, the entire industry is also confronted with the challenge of applying its mind seriously to artistic problems. The manufacturer must see to it that he adds to the noble qualities of handmade products the advantages of mechanical production . . . Only then will the original idea of industry—a substitute for handwork by mechanical means—find its complete realization. As long as the collaboration of the artist was held to be superfluous (by industry), machine products were bound to remain inferior substitutes for handmade goods. But gradually, business circles are beginning to recognize the new benefits to industry that are derived from the creative work of the artist. As a result of greater knowledge one now attempts to guarantee the artistic quality of machine products from the outset and to seek the advice of the artist at the moment the form which is to be mass-produced is invented. Thus a working community is formed between the artist, the businessman, and the technician, which, organized according to the spirit of the age, may in the long run be capable of compensat-

ing for all the elements of the earlier individual

Text: Scenario Demi

> Text: Beton Bold

Text: Scenario Light Italic

Scenario Light

Text: Beton Extra Bold

Scenario Bold

work.... For the artist possesses the ability to breathe soul into the lifeless product of the machine, and his creative powers continue to live within it as a living ferment. His collaboration is not a luxury, not a pleasing adjunct; it must become an indispensable component in the total output of modern industry. One easily tends to underestimate the value of artistic strength which at first does not manifest itself in a material sense to most manufacturers inexperienced in esthetic problems. It does not suffice to hire pattern draftsmen who are supposed to turn out "art" seven to eight hours daily in return for a small salary, working independently and mostly without adequate schooling, and to spread their more or less insipid designs in thousands of copies all over the world It is not that easy to acquire artistically mature designs. Just as technological invention and business management require independent minds, the invention of beautiful and expressive forms demands artistic potency, artistic personality.... It cannot be denied that a gap exists in the communication between these two groups of vocations—the technological and the artistic—which must be bridged from both sides with a reasonable approach and much good will. The businessman or the technician accuses the artist of lack of practical discipline, while the latter accuses the businessman of lack of taste. Both may have accumulated ample reasons for their judgment. But, where the clear foresight of some individuals has nevertheless led to partnership, unmistakable attainments prove that this approach promises a fortunate solution The moment the artist appreciates the important experience of the businessman and the technician and values their expert advice without pretentiousness, but also knows that his own work will be acknowledged, the first bridge of mutual understanding is built. A clear division of responsibilities, conferring upon each the decisive word in his limited field of work, will inevitably lead to the success of the products of their joint efforts. As long as this recognition remains isolated, the majority of manufacturers will unfortunately still confront free-lance artists with hesitation and rejection. An educational institution. established by the state as an artistic counseling service, directed by a renowned and technically experienced artist, should be more likely to win the confidence of the manufacturer "

Title: Walter Gropius, 1916, Woodstock to the Grand-Ducal Saxon State Ministry in Weimar. Scenario Light (A.I.)

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Scenario Light Italic (A.I.)

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Scenario Demi (A.I.

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Scenario Bold (A.I.)

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Woodstock

ABCDEFGHIJKLMNOPQRSTUUWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Beton Bolo

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Beton Extra Bolo

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Beton Bold Condensed

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890 ITC Usherwood Book

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

ITC Usherwood Book Italic

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopgrstuvwxyz 1234567890

ITC Usherwood Mediur

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

ITC Usherwood Medium Italic

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

ITC Usherwood Bo

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

ITC Usherwood Bold Italic

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

ITC Usherwood Black

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

ITC Heberwood Black Itali

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Remember, there's no end to our LetterLove. So if you have any questions about the faces you see here, or anywhere in U C C, feel free to call us.

Our LetterLovin' type specialists love to talk type. They can also provide you with additional sample settings and put you in touch with type houses near you that have Mergenthaler Linotron 202 typesetters.

So call, toll-free, 800-645-5764. In New York State, 800-832-5288. Or write: Mergenthaler Linotype Company, Attention: Type Sales, 201 Old Country Road, Melville, New York 11747 USA.

In Canada, call toll-free, at 800-268-2874.

Or write: Linotype Canada,
201 Watline Avenue, Mississauga, Ontario L4Z 1P3.

LetterLove Now and forever Only from Mergenthaler, Linotype, Stempel, Haas

Century Oldstyle

The specific techniques of typography: the cutting of punches, the striking of matrices, the composing and printing of type may soon be the concern of historians exclusively. Typography is now commonly used in connection with

FROM ITEK

signs, posters, packaging, pictographs, and so on. In short, it tends to cover the whole field of visual communication. This may be quite natural, but it can hardly be said to help clear thinking and precise talk.

Typography has its visual aspects, obviously. Yet its main object is to reproduce and multiply written language, not pictorial representations. More and more people seem to imply that the main issue in this context should be: when is rational discourse going to be altogether superseded by irrational pictorial "language"? When driving on a highway, the instant legibility of any road sign or any other relevant piece of information, is a matter of life and death. When I read a piece of printed or written matter, intelligibility is a question of understanding Set in 12 point type 1 point leading

abcdefghijklmnopqrstuwxyz ABCDEFGHIJKLMNOPQR STUVWXYZ1234567890 abc defghijklmnopqrstuvwxyz AB CDEFGHIJKLMNOPQRST UVWXYZ abcdefghijklmn opgrstuvwxyz ABCDEF **GHIJKLMNOPQRSTUV** WXYZ!¶@\$%¢&*:;",.()«»

[]--/½1/31/42/33/41/83/85/87/8£†± _ ® ©™ √{}\$#★•□= °+-²³′ • ×÷<>§±☆○■

Emerson

The specific techniques of typography: the cutting of punches, the striking of matrices, the composing and printing of type may soon be the concern of historians exclusively. Typography is now commonly used in connection with signs, posters, packaging, pictographs, and so on. In short, it tends to cover the whole field of visual communication. This may be quite natural, but it can hardly be said to help clear thinking and precise talk.

Typography has its visual aspects, obviously. Yet its main object is to reproduce and multiply written language, not pictorial representations. More and more people seem to imply that the main issue in this context should be: when is rational discourse going to be altogether superseded by irrational pictorial "language"? When driving on a highway, the instant legibility of any road sign or any other relevant piece of information, is a matter of life and death. When I read a piece of printed or written matter, intelligibility is a question of understanding or senselessly fumbling around the would-be message. It is hardly a question of survival; it is a question of culture and civilization, how to build them and how to preserve them. When watching a TV program or seeing a film, what I see and hear is largely entertainment and propaganda-and altogether expendable. On the other hand, the current use or abuse of the word typography has already had some nasty consequences. I shall cite three examples.

Many art schools all over the world teach typography as a visual art. Only a few people show real talent in the practice of typography in this sense, a very conspicuous but also restricted field. But typography—or as I shall say later on, writing—as a rational discipline for the proper design of intellectual tools is largely ignored in practice, and almost totally neglected as an object for special study and research.

A second example. For more than thirty years eminent practitioners as well as theoreticians have been advocating a universal letter type. Others urge the aesthetic treatment of every new sign or symbol in scientific and general communication. There was no universal acceptance either way. It is an error to mistake linguistic for graphic issues. A language is first created and exists as a linguistic system. Only afterwards can it be written, designed, multiplicated. The Set solid in 12 point

abcdefghijklmnopqrstuwxyzABC DEFGHIJKLMNOPQRSTUV WXYZ1234567890 abcdefghijkl mnopgrstuvwxyz ABCDEFGHIJK LMNOPQRSTUVWXYZ !¶@\$ %¢&*:;'',.()«»[]--/1/21/31/42/33/41/8 3/85/87/8£†‡ _ ® ©™ √ {} §# $\bigstar \bullet \Box = \circ + -23' \bullet \times \div <> \S \pm$ ☆○■

Perpetua

The specific techniques of typography: the cutting of punches, the striking of matrices, the composing and printing of type may soon be the concern of historians exclusively. Typography is now commonly used in connection with signs, posters, packaging, pictographs, and so on. In short, it tends to cover the whole field of visual communication. This may be quite natural, but it can hardly be said to help clear thinking and precise

Typography has its visual aspects, obviously. Yet its main object is to reproduce and multiply written language, not pictorial representations. More and more people seem to imply that the main issue in this context should be: when is rational discourse going to be altogether superseded by irrational pictorial "language"? When driving on a highway, the instant legibility of any road sign or any other relevant piece of information, is a matter of life and death. When I read a piece of printed or written matter, intelligibility is a question of understanding or senselessly fumbling around the would-be message. It is hardly a question of survival; it is a question of culture and civilization, how to build them and how to preserve them. When watching a TV program or seeing a film, what I see and hear is largely entertainment and propaganda—and altogether expendable. On the other hand, the current use or abuse of the word typography has already had some nasty consequences. I shall cite three examples.

Set solid in 12 point type

abcdefghijklmnopqrstuwxyzABC DEFGHIJKLMNOPQRSTUVW XYZ1234567890abcdefghijklmno pqrstuvwxyzABCDEFGHIJKLMNOP QRSTUVWXYZ abcdefghijklm nopqrstuvwxyz ABCDEFGHI JKLMNOPQRSTUVWXYZ!¶

@\$%¢&*:;'',:()«»[]---/1/21/31/42/3 3/41/83/85/87/8£†‡ ____ ® ®™ ✓ {}§ #★ • □=°+-²³′ • ×÷<>§± ☆○■

Write NOW to receive your type booklets with complete type face showings. Send your request on your letterhead to:



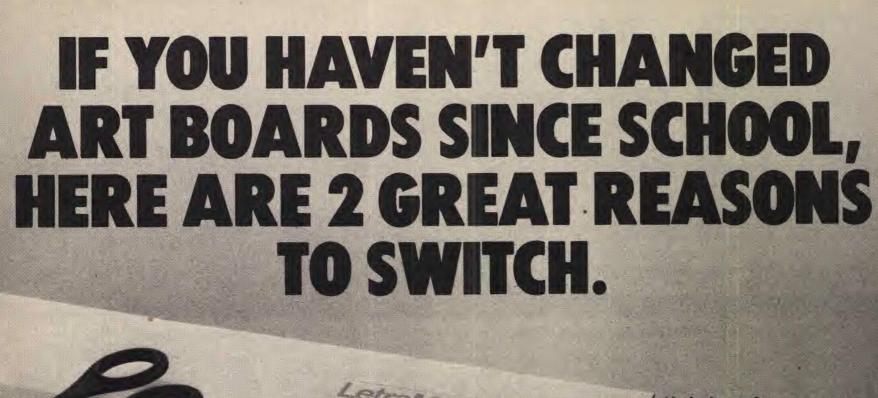
Itek Composition Systems

A Division of Itek Corporation

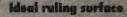
Type Promotion

34 Cellu Drive Nashua, New Hampshire 03063 Telephone (603) 889-1400

Text from the article "Typography: Evolution + Revolution" by Fernand Baudin The Journal of Typographic Research October, 1967









Ink can be cleanly erased for re-inking



The perfect board for paste-ups



NEW! LETRAMAX** 2000 RULING AND MECHANICAL BOARD

When you lay your first rule onto LetraMax 2000 art board, you'll marvel at the camera-sharp line that flows across the super smooth surface. It's a LetraMax Line — and your current mechanical board won't come close to matching it.

And that smooth surface is designed to be durable and responsive at every step of your mechanical. Pencil and even ink lines can be easily erased with an imbibed eraser, like the Koh-I-Noor

Rapidograph #9600. Positioning type with rubber cement, using self-adhesive films, or scraping and inking a correction, your hands and eyes will tell you that LetraMax 2000 board is the best, popular priced mechanical board available.

CAN I FIND A BETTER BOARD? SURE...LETRAMAX™ 4000 PREMIUM RULING & MECHANICAL BOARD

Try LetraMax™ 4000 premium ruling and mechanical board. Your

linework will be truly impressive—clean, sharp and crisp. The surface is a sparkling white and will take a delicate touch as easily as a rough correction. It's the board you want when the impression you make is as important as the work you do.

WOULD YOU LIKE TO TRY IT? ASK FOR A TEST PACK

We'd like to send you a FREE Test Pack with a sample of each board in it. Just fill out the coupon, send it to Letraset and we'll do the rest.

Letraset

Letraset USA, 40 Eisenhower Drive, Paramus, N.J. 07652

⊗ ESSELTE LETRASET

©Letraset USA 1984

	TEST	PA	CK	REQ	UEST
--	------	----	----	-----	------

Please send me a Test Pack.

Name____

Company____

Address_____

City____State___Zip___

Send coupon to:

LetraMax Test Pack

Letraset USA 40 Eisenhower Drive Paramus, N.J, 07652

U&Ic



regions of the country, PRINT's Regional Design Annual spotlights the work of over 800 individual art directors, designers, illustrators and photographers.

from region to region . You will be looking over the shoulders of the most creative designers working in various cities around the country.

tising, promotion, corporate identity, illustration and photography, typographic design, television, film, computer-aided design and much more · And in PRINT you will find the best graphic design currently

from PRINT's unique editorial approach in presenting stimulating features representing the leading edge in contemporary style and technique.

PRINT's Regional Design Annual is the most comprehensive Graphic Design Annual ever published. It has 256 pages, large 9"x12" format, over 1000 illustrations, almost 200 in full color.

This exciting new Annual regularly sells for \$17.50 ... by acting now you can get it FREE and also take advantage of PRINT's special introductory subscription offer.

REMEMBER! PRINT's Regional Design Annual is published every year as the July/ August issue and is nearly three times the editorial size of the regular issue . You will receive the Annual year after year as part of your subscription to PRINT.

Subscribe now, and we will send you PRINT's Regional Design Annual/1983 FREE (list price \$17.50). You will also save \$8.50 off the newsstand price of a 1-year subscription or \$22.00 off the newsstand price of a 2-year subscription.

PRINT is your discount source for 1984's most important Graphic Design Annuals

Exclusive Discount Offer Save up to 20%

62ND ART DIRECTORS ANNUAL

The 62nd Annual of Advertising, Editorial & Television Art & Design.

816 pages, 8 x 111/4, over 1500 entries, 2300 illustrations, all gold medal winners in color. List price \$39.95. PRINT'S SPECIAL DISCOUNT PRICE \$32.00



The Annual of the Type Directors Club. 216 pages, 81/4 x 11, over 200 illustrations, 40 in full color. List price \$27.50. PRINT'S SPECIAL DISCOUNT PRICE \$23.95



GRAPHIS ANNUAL 83/84

The International Annual of Advertising and Editorial Graphics.

256 pages, 9½ x 12, 738 illustrations, with 130 pages in full color. List price \$59.50. PRINT'S SPECIAL DISCOUNT PRICE \$52.00

Books available in U.S. and Canada only.





AIGA GRAPHIC DESIGN USA: 4

The Annual of the American Institute of Graphic Arts.

432 pages, 9 x 12, 1000 illustrations, 300 in full color. List price \$45.00. PRINT'S SPE-CIAL DISCOUNT PRICE \$38.50



AMERICAN ILLUSTRATION 2

The Annual of American Editorial, Book, Advertising, Poster, Unpublished Work, Film Animation, & Promotional Art.

343 pages, 91/4 x 121/2, over 300 illustrations in color. List price \$39.50. PRINT'S SPECIAL DISCOUNT PRICE \$34.50



WHO'S WHO IN GRAPHIC ART

A World Review of Graphic Design. Presents the work of 544 leading, designers, illustrators and cartoonists from over 42 countries. 892 pages, 9 x 12, 4051 illustrations, many in full color. List price \$175.00. PRINT'S SPECIAL DISCOUNT PRICE \$159.95

Clip and mail today!

PRINT, America's Graphic Design Magazine, 6400 Goldsboro Road, Bethesda, MD 20817

Please rush me my FREE copy of PRINT's Regional Design Annual/1983. I want to take advantage of PRINT's special introductory offer.

- ☐ 1 year at \$35.00 (newsstand price \$43.50)
- ☐ 2 years at \$65.00 (newsstand price \$87.00)

Canada, Mexico and other foreign countries add \$8.00 per year for currency schange and postage

Please send me

- ☐ 62nd Art Directors Annual at \$32.00 (save \$7.95)
- ☐ Typography 4 at \$23.95 (save \$3.55)
- ☐ Graphis Annual 83/84 at \$52.00 (save \$7.50)
- ☐ AlGA Graphic Design USA: 4 at \$38.50 (save \$6.50) ☐ American Illustration 2 at \$34.50 (save \$5.00)
- ☐ Who's Who in Graphic Design at \$159.95 (save \$15.00)

☐ Enclosed is my check for \$	PRINT PAYS S			
add 5% state sales tax for books only. exchange. Books available in U.S. and Cana		idents add	20% for	currency

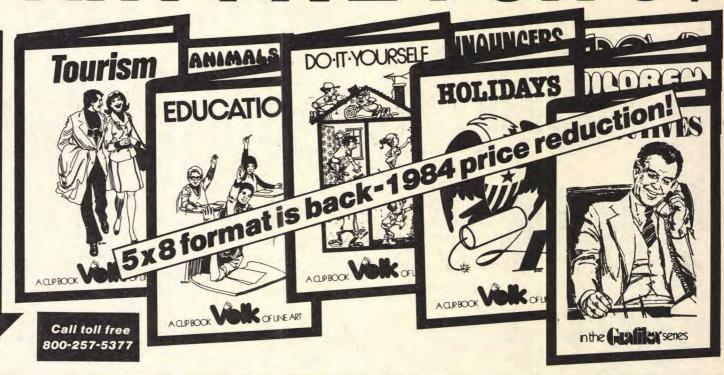
(please print) Title				
Company	1 2 3 8 3 8 3 8 3 8 3 8 3 8 3 8 3 8 3 8 3			
Address				
City	Strate Lines	State	Zip	

		Cı	redi	t Ca	rd l	Yun	nbe	r					Good	hrough
												Mo	onth	Year

Signature (All credit card orders must be signed)

TAKE ANY FIVE FOR 5¢

...with a five-month trial subscription to Volk Art Service. It's a great way to see what time and money-saving Volk Art is all about! You'll receive four just published 1984 books each month plus your five bonus books in our handy 5x8 format. Clean, crisp illustrations, designs and cartoons impeccably reproduced on each "Kromekote" page along with half-size indexes for less than \$4.00 per week. The cost is \$85.55 for five months. Ten 12-page books, ten 8-pagers, five bonus books and 25 indexes—approximately 500 illustrations in two sizes—for an amazing 16 cents per spot! Enclose check with order and save an additional 5%—



CIRCLE BONUS BOOK NUMBERS AND ATTACH TO ORDER FORM

SPORTS #746 FITNESS #748 SUMMER #750 COUPLES #752 EXECUTIVES #754 FAMILY #755 **AUTUMN #756** EDUCATION #758 SPORTS #759 CHRISTMAS #760 FOOD #761 ENERGY #762 INSURANCE #764 SR. CITIZENS #765 **CROWDS #766** CHILDREN #768

WESTERN #747 **MARINE #749** TOURISM #751 SAFETY #753 HOMEMAKER #757 TRANSPORTATION #763 **HUMAN RELATIONS #767 HOLIDAYS #337 MONEY #769**

SPRING #327 WEDDING #328 HOLIDAYS #329 HOUSING #330 BIRTHDAY #332 **RELIGION #334 WINTER #335 SHOW BIZ #336**

OVER 1000 ART CLIPS \$12995

ANNOUNCERS #G109 VOTE #G110 DROP-INS #G111 THE GALS #G112 GRAPHIC ARTS #331 IMPACT! #G113 THE GUYS #G114 EXPRESSIONS #333 TIME #G115 CONTESTS #G116 PRINTED FORMS #G117 ZANIES #G118 **GIMMICKS #G119** OCCUPATIONS #338 BORDERS #G120

PICK FIVE FOR

COMPLETE

1981 LIBRARY

Take advantage of this special price reduction and bolster your art file with an upbeat collection of Volk Art. Here is your chance to pick up some classic Volk Art featuring strong illustrations and the unique Grafika series. Our biggest bargain-about 10¢ per illustration. All 48 books listed below with half-size indexes included. A total of 600 hard-working 5x8 inch pages impeccably reproduced on "Kromekote" repro stock.

The complete collection will be shipped via UPS upon receipt of your order. Supply is limited so order



BIG \$168 VALUE-SAVE 40% (ALMOST \$70)

Another fine collection of hard-working Volk Art for people looking to save time and money instantly. Handsome realistic illustrations, sparkling stylized design pieces and cartoons-all ready to ship the day we receive your orderall in the same quality, stock and print we're famous for. At this low price, why not purchase this library in addition to a five-month trial. You'll have a ton of terrific art to work with.

ALL 48 BOOKS AND HALF-SIZE INDEXES OF **TOP-QUALITY VOLK ART**

ALL BOOK TITLES LISTED AT RIGHT INDICATE CONTENTS OF 1979 & 1981 LIBRARIES

Farm Summe

Medicine Autumn

Executives

Wedding · Holidays Entertainmen Office

 Winter Courtesy
 Holidays The Birds

Borders

Spring

· Ad Gimmici · The Year

Eye, Ear, Mouth Tourism See the USA
Old Fashioned

· Industry · Teens

Hands

Villains

Symbols

Switches

 Handyperson
 Thrift · Sales

Ad Starters
 Communications

 Design Devices • Little Guys

Clip and Attach to Order Form Call 800-257-5377 for C.O.D. shipments

Firm Name

Authorized by:

shipping cost.

Street Address please for UPS

P.O. BOX 72L, PLEASANTVILLE, N.J. 08232

☐ Please rush "Volk Art" checked

(In N.J. include 6% Sales Tax)

☐ 1979 LIBRARY...\$99.95 ☐ 1981 LIBRARY..\$129.95

□ Both 1979 & 1981 (save \$30)\$199.90 □ 5 Month Trial ...\$85.55

(enclosed check-save 5%

\$81.20)

Circle Bonus Book Numbers Above

below. Purchase order enclosed. Charge our established account - plus shipping. ☐ Check enclosed - you absorb

City, State, Zip

Telephone Type of Business

Christmas Hobbies Ad Animals Science

· Circus-Fair Summer

 Groups
 Medicine Autumn

* Homemake * Christmas * Handyperson * Family * Autos

 Science
 Thrift Education

. Sports

Outdoors

Tourism

Yesterday

Industry

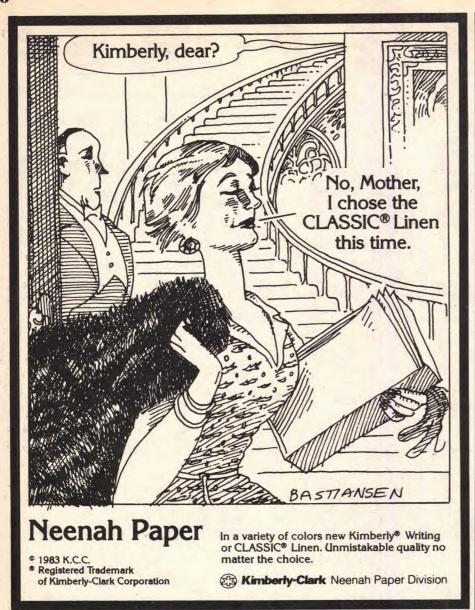
Food

WeddingHolidays · Law & Order Telephones Service · Mail

Hobbies

WinterTeens Holidays

• The Year • Little Gal Drop-Ins



Osiemdziesiąt siedem lat temu ojcowie nasi dali życie na tym kontynencie nowemu narodowi, poczętemu w Wolności i oddanemu idei, że wszyscy ludzie są stworzeni, jako sobie równi.

Toczymy obecnie wielką wojnę domową, by ustalić czy naród ten, czyli też jakikolwiek naród, tak poczęty i tejże idei oddany, może się ostać. Spotykamy się na wielkim pobojowisku tej wojny. Przyszliśmy tu, ażeby poświęcić jego cząstkę na miejsce wiecznego spoczynku tych, którzy tutaj oddali swe życie, by naród ten mógł żyć. Właściwą i słuszną jest rzeczą, iż to czynimy.

Ale szerzej rzecz pojmując, my nie możemy ofiarowywać, my nie możemy uświęcać, my nie możemy uczcić tego miejsca. Dzielni mężowie, żywi i zmarli, którzy tutaj walczyli, tak je uświęcili, iż my ani dodać ani ująć z tej świętości nie jesteśmy w stanie. Świat niewiele zauważy, ani nie na długo spamięta, co tutaj mówimy, ale tego, czego oni tutaj dokonali, nigdy nie będzie mógł zapomnieć. Nam żywym należy raczej poświęcić się tutaj niedokończonemu dziełu, które ci, tutaj walczący, tak godnie aż dotąd doprowadzili. Nam należy raczej poświęcić się tutaj wielkiemu zadaniu, jakie stanęło przed nami-aby przejąć od tych godnych czci poległych zwiększoną ofiarność dla sprawy, której oni oddali się bez reszty-aby zobowiązać się tutaj uroczyście, iż ci zmarli nie polegli na darmo-aby naród ten z pomocą Bożą odrodził się do wolności-aby rząd z ludu, przez lud i dla ludu nie zginął z tej



Lincoln's Gettysburg Address

Typeset in Polish by **W** King Typographic Service

We can set type for over 600 languages, not only for simple headlines but also the most difficult text

For more information call (212) 754-9595 King Typographic Service 305 E. 46th St. New York, N.Y.10017

THE TECHNOLOGY OF TOMORROW, TODAY! Send your order to: Arttec 3 Pearl Court Allendale, NJ 07401 Gentlemen: Please rush me calculator(s). I have enclosed a check or money order made payable to Arttec in the amount . Thank you. of S. ey residents please Name:_ ____ State: ___ My Art Supply Store Is: _

Finally, a calculator that operates in the four different units you work with every day:

1. inches

3. points

2. picas and points

4. millimeters

The Arttec Graphic Art Calculator instantly and accurately:

1. converts

3. scales

2. fits

4. proportions

Now a machine that fits in the palm of your hand and reduces all your calculations at the touch of a button.

The Arttec Calculator comes complete with an easy-to-use instruction manual and carries a full one-year warranty honored at any of the 176 Arttec stores located throughout the United States and Canada.

Throw away your slide rule, your proportion wheel and your old calculator.

There's no more guessing. No more errors. No more time wasted.

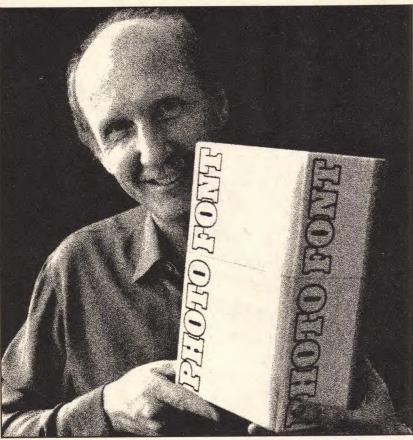
Step into the 21st Century for only \$79.95!



NATIONAL ART INDUSTRIES, INC. Allendale, NJ 07401



Jim Lienhart designs THE BOX!



For a long time the best photo lettering headline source for Jim Lienhart, Chicago designer, has been Photofont. Working with The Gang at Photofont over the years made Lienhart's design life more rewarding. He could order impeccably spaced Eras Bold or Benguiat.* He could specify Fenice Bold, Bauhaus Light.* Or ask for Harry Heavy, set very tight with selective touching. Lienhart truly reveled in Photofont's special headlines, subheads, borders, dingbats, outlines, and bullets.

But one thing bothered him. He had a helluva time flipping wildly through the many unorganized sheets that were printed to show art directors and designers the available faces.

Now that's all changed. Lienhart chooses type from Photofont in one-sixth the time it used to take

- ☐ YES, Please rush me THE BOX! Enclosed is my check for \$100 (Checks made payable to Photofont Associates, Inc.)
- Please send me a FREE sample packet of Photofont type sheets.

Albertus Albe	FRIZ OLIAI WATA	30 <u>74</u> 7
0	atocheryakumonyasuvwaya ABCDEFCHIKLMNOPCIRSTUVWXYZU 8:37734 IZ \$4567890 1234567890	
	PHERODOLE IN THE THE	

him. He uses The BOX which he

recently designed for The Gang. The idea is that it gets Photofont's

act all together. It categorizes Photofont's new size type sheets

under headings such as Serifs,

Square Serifs, Clarendons; San Serifs, Gothics, Grotesques; Scripts,

Calligraphics, Casuals; Antiques, Ornates & Miscellany; Borders,

Effects, Color Proofing. Plus, Photofont's phone number is on

"In short," says Lienhart,

each sheet.

getting better!"

Dingbats, Ornaments; and Special

"Photofont is the best little headline

studio to be found anywhere...and

NAME	

COMPANY

ADDRESS

CITY, STATE, ZIP

Mail your coupon to: THE BOX

Photofont Associates, Inc. Post Office Box 486 Chicago, IL 60690 312-248-7709

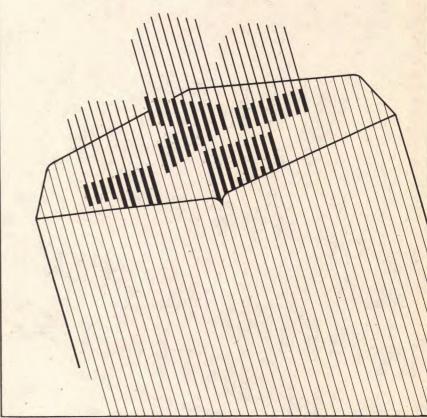
A Pinwheel Affiliated Studio *ITC Typefaces

TRUST YOUR OVERNIGHT LETTERS TO GRANITE

Granite offers you the best of both worldsfine typography, and overnight service for NY. and N.J. Select any one of our vast listing of typefaces, call for a pickup by 8:00 P.M., and your type will be at your door the next morning. And, much to your relief, it will be precise. We cater to meticulous art directors that have come to expect only the best. Whether it's an annual report, ad, brochure or catalog, trust your overnight letters to Granite.

GRANITE GRAPHICS

19 Franklin Place • Rutherford, NJ 07070 • 201-438-7398 • 212-772-036 Fine Typography



Conceived and designed by Jim Novotny Design.



NOW THAT WE'VE FOUND

Your name, for example. After all, how many really know you? Or your work?

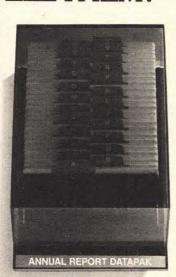
The fact is, there are hundreds of corporate people out there. With thousands of pages to fill. And now Creative Access has a way to put them and you together-the corporate Annual Report Datapak.

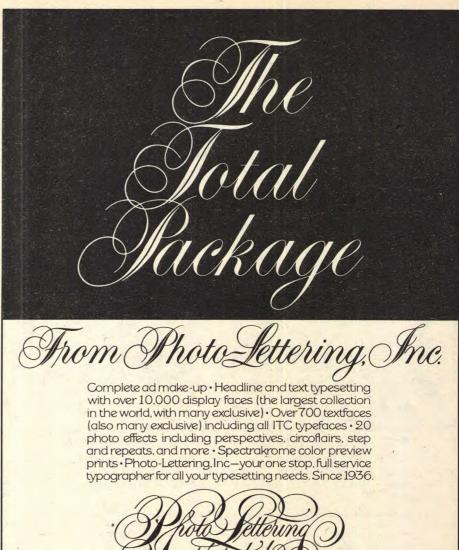
With it you've got an accurate, easy way to reach key buyers. More than 2,000 of them.

You can get a set of pressuresensitive mailing labels printed to reach specific individuals (critical in a category with literally scores of different titles). And a set of 3x5 data cards that repeat the label information with phone numbers and

other valuable data. All in a convenient file case. If you need to reach buyers, there's simply nothing as easy or more reliable—we update every 4 to 6 months. Find out more about the Annual Report or any other Datapak (Beauty/Fashion, Art Directors and more). Call toll-free 1 800 422-2377; in Illinois call 312 440-1140.

Isn't it time someone labeled the people responsible for all those annual reports?





216 EAST 45TH STREET · NYC 10017 · 212 · 490 · 2345



Four markers for less than the price of one.

Send for our new AD Marker poster and an offer you'll like.

We have more colors than anybody. 200 quality hues, shades, tints, glows and grays. Combine these with AD Marker's interchangeable nibs and you'll have a marker system you can't get anywhere else.

Just fill out and mail the coupon for your free poster and a special offer.

chartpak

ONE RIVER ROAD LEEDS, MASSACHUSETTS 01053

Allow 4-6 weeks for delivery Offer expires Feb. 29, 1984

For your free Ci	hartpak AD Marker poster, fil
	Box 286, Leeds, MA 01053.
Name	
Company	
Address	0
City	
Ctata	

FOR UNIQUE GRAPHICS AND GREATER DESIGN FLEXIBILITY

F®RMATT

CUT-OUT ACETATE LETTERING, RULES, BORDERS, ORNAMENTS, SHADING FILMS



CIRCULAR HEADLINES

Create circular and curved headlines by setting up FORMATT lettering on translucent material cut to fit your special needs.



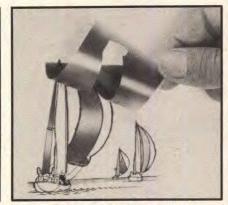
LOGO DESIGN

FORMATT lettering, ornaments, rules and borders can be creatively combined to create unique logos.



CUSTOMIZED LETTERING

Headlines created with FORMATT lettering and Headline-Setter can be easily cut and altered for greater visual impact.



DYNAMIC SHADING

Add depth and dimension to any line art by using high quality FORMATT shading films.



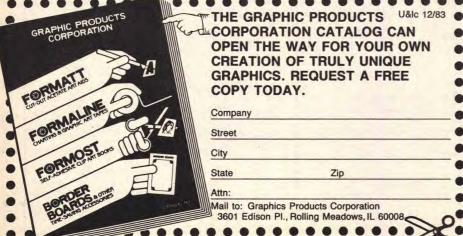
UNIQUE DESIGNS

Specialized artwork can be created by combining FORMATT rules, ornaments, and lettering.



DISTINCTIVE STYLES

Finishing touches can be added to any design by selecting FORMATT lettering and borders from the wide variety of styles available.



BREWER TEXT... Especially digitized

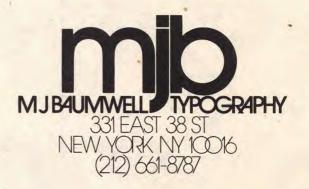
LIGHT Fine typography is the result of nothing m ore than an attitude. Its appeal comes from the understanding used in its planning; the designer must care In contemporary advertising the perfect integration of design elements often demands unorthodox typography. It may require using wrong fonts, cutting hyphen FINE TYPOGRAPHY IS THE RESULT OF NOTH

our system.

MEDIUM Fine typography is the result of nothin g more than an attitude. Its appeal comes from the understanding used in its planning; the designer mu st care. In contemporary advertising the perfect integration of design elements often demands unorthod ox typography. It may require using wrong fonts in FINE TYPOGRAPHY IS THE RESULT OF NOT

DEMIBOLD Fine typography is the result of not hing more than an attitude. Its appeal comes from the understanding used in its planning; the design er must care. In contemporary advertising the perfect integration of design elements often demands un orthodox typography. It may require using wrong for FINE TYPOGRAPHY IS THE RESULT OF NOT

BOLD Fine typography is the result of nothing more than an attitude. Its appeal comes from the u nderstanding used in its planning; the designer m ust care. In contemporary advertising the perfect in tegration of design elements often demands unort hodox typography. It may require using wrong fon FINE TYPOGRAPHY IS THE RESULT OF NOTH





SPAINS WEEKEND IN DESCRIPTION OF SPAINS WEEKEND IN THE SPAINS OF S

The impact of computer graphics on visual and esthetic design.
12 half-day seminars running on 3 simultaneous tracks.

1 Two-Dimensional Design Advertising Design, Graphic Design, Publication Design, Video Graphics

Three-Dimensional Design Architectural Design, Interior Design, Industrial Design, Packaging

3 Education and Communications
Art and Design Education, Training,
Business Communications, Technical Documentation

Register for one to four half-days. Prominent lecturers and guest speakers will describe what is being done today and what tomorrow will bring.

For more information call or write Perry Jeffe, Director:

PRATT CENTER FOR COMPUTER GRAPHICS IN DESIGN 9 Skyline Drive Hawthorne NY 10532 914-592-1155

GOMPARE

Arrifec or Letraset*

Both Arttec and Letraset* offer a wide variety of type faces.

difference?

2 Both are available in 10" x 15" full size sheets.

3 Both transfer easily and leave no residue.

4 Both utilize a plastic carrier sheet for easier visibility.

5 Both are heat resistant and will go through any standard Diazo machine.
What's the real

lettering sells for up

50% less! M

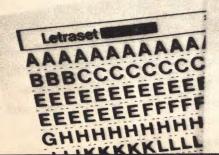
Please send me a sheet of 36 pt.

Helvetica Medium so that I can see the Letraset* alternative. I am enclosing \$3.00 to cover postage and handling. Also include the name of my nearest Arttec dealer and a type face listing.

NAME _______

STATE ZIP

MY ART MATERIALS STORE IS:





Send coupon to: Arttec, 3 Pearl Court Allendale, NJ 07401

Arttec is an approved distributor of ITC Typefaces.
*Letraset is a registered trademark of Letraset USA



Dic	ck Bli	ck u i	C	k	
Since 1911 When Dick Blick where one p number on p service to graph service to graph service of the bes pages of the	der art supply der art supply ave maintained lave lave lave lave lave lave lave lave	nis pendable pendable de artists every de artists every Narehouses in Narehouses Galesburg,	Illinois, Dept. UL, B		
Name					
Title			- (Jan	
Company					
City	State	Zip-	UL		

NOW convert

(vertical or horizontal)

for under \$100

(30 day money back guarantee) call 201-625-4400

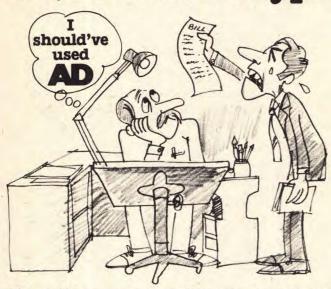
duostat corporation 114 Beach St., P.O. Box 187
Rockaway, NJ 07866 · Telex 136-387

ULC

☐ Send Information. Name	The second secon
Position	
Company	
Street	
011	

															-0	
A	M	A	Y	I	J	U	F	R	I	S	S	E	L	L	S	Ι
D	C	H	I	M	N	E	Y	T	0	P	S	0	P	A	W	Q
I	U	0	M	I	0	С	0	M	0	N	0	С	N	A	L	В
R	L	Α	N	Q	H	Q	S	0	В	A	L	F	T	0	Y	Q
0	A	L	R	C	R	Н	A	R	0	D	0	E	T	K	N	В
N	G	T	Ι	T	A	Q	Q	A	Q	R	Y	s	0	С	I	L
D	Ι	L	L	М	E	G	В	V	D	A	С	M	Q	I	M	Α
A	L	A	E	Α	A	I	U	I	M	Н	S	Q	В	S	В	С
С	D	A	Н	Т	R	N	Q	Α	E	T	Ι	L	L	U	Α	K
K	Н	Α	W	С	Н	В	I	N	A	Α	N	E	U	M	T	Н
Y	I	I	V	R	E	0	I	E	Q	S	A	M	E	С	S	I
R	P	L	R	E	E	N	R	G	M	s	I	R	I	K	I	L
U	I	С	Ι	R	N	G	I	P	F	0	0	Α	S	I	v	L
В	K	Α	E	M	I	Α	N	N	E	0	R	С	E	N	A	S
N	E	Т	L	V	A	P	R	Ι	N	М	K	0	N	L	N	E
E	s	s	0	Α	E	N	0	R	R	E	E	С	Н	E	E	V
т	P	K	K	Т	U	N	J	G	E	U	P	I	0	Y	U	Е
s	E	I	U	I	R	R	N	Α	R	Ι	Н	0	W	R	В	R
A	A	L	0	E	D	G	E	E	R	Α	S	T	E	P	P	E
L	K	L	L	E	0	S	0	N	s			387	R	Y	Α	S
G	М	L	С	0	J	U	R	A	Т	0	s	D	0	R	L	т
0	0	U	L	V	I	С		0	R	I	Α	Α	E	E	0	A
Z	R	I		Alle.	Q	and collections		E		N	A	R	W	N	M	Н
В	N	В			M			Н	L	I		Ń	contractions.	E	Α	A
Н	A	R	N		Y		E	A	NAME OF TAXABLE PARTY.	C	A	L	P	E	R	N
	D			P		-			K	************				S	0	K
100	400	n to		NOOTH-OOK	NA COLUMNIA	Sintrassio.	North Co	J		-		-	~			

Stop paying \$200 for \$120 worth of type!



Type bills are driving everyone crazy. Up, up they go—with no ceiling in sight. But you don't want to know about that. You want to know why your catalog costs so much. And why type for a simple brochure costs almost as much as the printing. You're caught in the middle trying to keep costs down but getting your socks knocked off with type bills.

But Arnold & Debel can help. With advertising quality type at prices that remind you of the good old days. Prices the big shops can't even remember. And we operate around the clock. Call Ivan Debel today at (212) 889-3711 or (800) 232-3312. You have nothing to lose except outrageous type bills!



U.S. POSTAL SERVICE STATEMENT OF OWNERSHIP, MANAGEMENT AND CIRCULATION

A. PUBLICATION NO.

1. TITLE OF PUBLICATION
U&lc (Upper and lower ca

2. DATE OF FILING

3. FREQUENCY OF ISSUE

A. NO. OF ISSUES PUBLISHED ANNUALLY.

B. ANNUAL SUB-SCRIPTION PRICE

4. COMPLETE MAILING ADDRESS OF KNOWN OFFICE OF PUBLICATION (Street, City, County, State and ZIP Code) (Not printers)

2 Dag Hammarskjold Plaza, New York, NY 10017

5. COMPLETE MAILING ADDRESS OF THE HEADQUARTERS OR GENERAL BUSINESS OFFICES OF THE PUBLISHERS (Not printers)

6. FULL NAMES AND COMPLETE MAILING ADDRESS OF PUBLISHER, EDITOR, AND MANAGING EDITOR (This item MUST NOT be blank)

International Typeface Corp., 2 Dag Hammarskjold Plaza, New York, NY 10017

EDITOR (Name and Complete Mailing Address)
Edward Gottschall – International Typeface Corp., 2 Dag Hammarskjold Plaza, New York, NY 10017

MANAGING EDITOR (Name and Complete Mailing Address)

Aaron Burns – International Typeface Corp., 2 Dag Hammarskjold Plaza, New York, NY 10017

7. OWNER (If owned by a corporation, its name and address must be stated and also immediately thereun names and addresses of stockholders owning of holding 1 percent or more of total amount of stock. If no a corporation, the names and addresses of the individual owners must be given. If owned by a partnership unincorporated firm, its name and address, as well as that of each individual must be given. If the publicat published by a nonprofit organization, its name and address must be stated.) Item must be completed?

FULL NAME		COMPLETE MAILING ADDRESS		
International Typeface Corporatio	n	2 Dag Hammarskjold Plaza, New York, NY 10017		
Stockholders.				
Lubalin, Burns & Co., Inc.	50%	2 Dag Hammarskjold Plaza, New York, NY 10017		
Electrographic Corp.	50%	20 North Wacker Dr., Chicago, IL 60606		
8. KNOWN BONDHOLDERS, MORTO OR MORE OF TOTAL AMOUNT O	GAGEES, AND OTH F BONDS, MORTG	IER SECURITY HOLDERS OWNING OR HOLDING 1 PERCENT AGES OR OTHER SECURITIES (If there are none, so state)		

9. FOR COMPLETION BY NONPROFIT ORGANIZATIONS AUTHORIZED TO MAIL AT SPECIAL RATES (Section 411.3, DMM only) The purpose, function, and nonprofit status of this organization and the exempt status for Federal income tax purposes (Check one)

	HAS NOT CHANGED DURING HAS CHANGED DURING PRECEDING 12 MONTHS PRECEDING 12 MONTHS	JRING explanation of STATES statement.)	change with this
10.	EXTENT AND NATURE OF CIRCULATION	AVERAGE NO. COPIES EACH ISSUE DURING PRECEDING 12 MONTHS	ACTUAL NO. COPIES OF SINGLE ISSUE PUBLISHED NEAREST TO FILING DATE
A.	TOTAL NO. COPIES (Net Press Run)	206,037	184,250
B.	PAID CIRCULATION 1. SALES THROUGH DEALERS AND CARRIERS STREET VENDORS AND COUNTER SALES	, none	none
	2. MAIL SUBSCRIPTION	1,600	1,600
C.	TOTAL PAID CIRCULATION (Sum of 10B1 and 10B2)	1,600	1,600
D.	FREE DISTRIBUTION BY MAIL, CARRIER OR OTHER MEANS, SAMPLES, COMPLI- MENTARY AND OTHER FREE COPIES	199,840	179,325
E.	TOTAL DISTRIBUTION (Sum of C and D)	178,200	180,925
F.	COPIES NOT DISTRIBUTED 1. OFFICE USE, LEFT OVER, UNAC- COUNTED, SPOILED AFTER PRINTING	4,597	3,325
	2. RETURN FROM NEWS AGENTS	none	none
G.	TOTAL (Sum of E, F1 and 2—should equal net press run shown in A)	206,037	184,250
11.	I certify that the statements made by me above are correct and complete	GNATURE AND TITLE OF EDIT ANAGER, OR OWNER. John Prentki, V.P.	OR, PUBLISHER, BUSINES

(See instruction on reverse)





"DIPLOMAT" 14K gold nib.

The magnificent piston-fill fountain pen, Exclusive extra large gold nib with etched facing. unique in all the world.

Mfg. \$250.00 \$ 175.00 each













ARTHOUSE BOSTON P.O. BOX 407 CAMBRIDGE, MA. 02139



ARTFONTS
TRANSFER
LETTERING
SIZE:10"X15"
PRICE:\$1.99
PER SHEET, WRITE FOR
YOUR FREE
CATALOGUE
& SAMPLES
ARTFONTS GRAPHICS PRINTED IN U.S.A.

PLEASE SE	ND ME:	
() I have enclose		S ☐ Money Order
Amt. Enclosed	\$	
Charge my:	☐ Visa	☐ Mastercard
Name		
Acct. Number_		
Exp. Date		
Signature(r	minimum card o	rder \$35.00)
Name		
Address		
City		
State		Zip

TO ORDER,: Please include a postage-handling fee of \$2.50 per item and N.Y. Tax (if any). Include your names and addresses for UPS shipping. For fast delivery use MasterCard, Visa, or money order NO C.O.D.

Company Firme Firma			
Title Fonction Beruf			
Street Address Rue et n° Strasse			
City Ville Postleitzahl und Orf			
Country Pays Land	C	ode Pos	tal Zip Coo
Quantity	Un	it Price	Tot
Quantité Anzahl		initaire elpreis	Tot Gesamtpre

ITC BOOKLETS:ITC American Typewriter®		\$1.00	
ITC Avant Garde Gothic® with Oblique		1.00	
ITC Avant Garde Gothic® Condensed ITC Barcelona™			-
ITC Barcelona ITC Bauhaus®		1.00	
ITC Benguiat®		1.00	
ITC Benguiat® Condensed		1.00	
ITC Benguiat Gothic®		1.00	
ITC Berkeley Oldstyle™ITC Bookman®		1.00	-
ITC Casion No. 224™		1.00	
ITC Century® with Condensed		1.00	
ITC Cheltenham® with Condensed		1.00	
ITC Clearlace		1.00	
ITC Eras®		1.00	10
ITC Fenice®		1.00	
ITC Franklin Gothic® Friz Quadrata		1.00	
ITC Galliard™		1.00	
ITC Garamond™ with Condensed		1.00	
ITC Isbell®		1.00	
ItaliaITC Kabel®		1.00	-
ITC Kabel ITC Korinna® with Kursiv		1.00	
ITC Lubalin Graph® with Oblique		1.00	
ITC Modern No.216™		1.00	
ITC New Baskerville™		1.00	
ITC Newtext®		1.00	77.5%
ITC Quorum®		1.00	
ITC Serif Gothic®		1.00	-
ITC Souvenir®		1.00	
ITC Tiffany with Italic ITC Usherwood™		1.00	-
ITC Weidemann™		1.00	100
ITC Zapf Book®		1.00	
ITC Zapf Chancery®ITC Zapf Dingbats®		1.00	
ITC Zapf International®		1.00	
IIRIA DACK CODIES. Faraid	- 116	Dulas	
U&lc BACK COPIES: ForeigU&lc, Vol. 3, No. 4		Price \$1.50	
U&lc,Vol.4,No.4 4.0		1.50	
U&lc,Vol.5,No.42.5 U&lc,Vol.6,No.12.5		1.50	-
U&lc,Vol.6,No.1 2.5 U&lc,Vol.6,No.3 2.5		1.50	
U&lc,Vol.6,No.4 2.5		1.50	
U&lc, Vol. 7, No. 2 5.0		2.50	
U&lc, Vol. 7, No. 3		1.50	
U&lc,Vol.8,No.3 2.50		1.50	
U&lc,Vol.8,No.4 2.50	0	1.50	-
U&lc,Vol.9,No.1 2.50		1.50	-
U&lc,Vol.9,No.2		1.50	
U&lc,Vol.9,No.4 2.50		1.50	
U&lc, Vol. 10, No. 1 2.50	0	1.50	
U&lc,Vol.10,No.2 2.50 U&lc,Vol.10,No.3 2.50		1.50	
U&lc, Vol. 10, No. 4 2.50		1.50	
	C.f		
Total Order, in U. Add postage, 10¢ per			
N.Y. Residents add state s Remittance in U.S. funds e	sales ta	x \$	
Montant de la cor Ajoutez \$.10 Americains De Timbres p	ar Livre	et\$	
	s), tota		

Now You can order these ITC Type Specimen Booklets

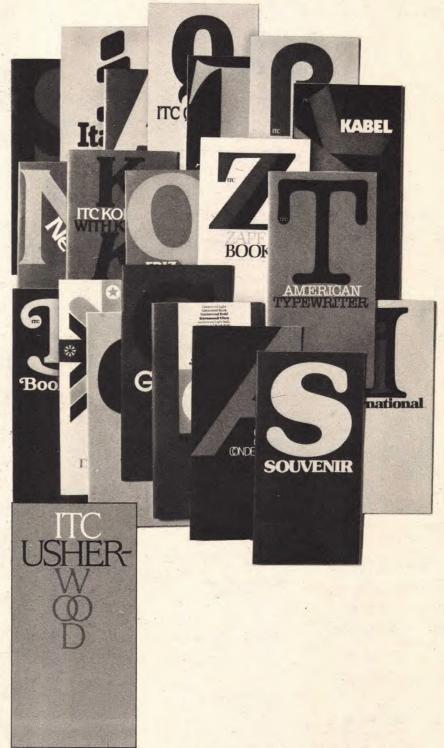
To obtain these handsomely designed, colorful ITC type specimen booklets, just complete this order form and mail it to us. All orders must be accompanied by a remittance. Please make checks **payable, in U.S. funds,** to ITC at: 2 Hammarskjold Plaza, New York, N.Y. 10017, USA

En vente Ces brochures-spécimens ITC sont livrables de stock

Pour obtenir ces jolies brochures-spécimens ITC, il suffit de remplir ce bon de commande et de nous le retourner. Toute commande doit être accompagnée d'un avis de paiement acquitté. Priere de payer **en \$ americains** au nom de ITC: 2 Hammarskjold Plaza, New York, N.Y. 10017, USA

Nunmehr können Sie diese ITC-Schriftmusterhefte bestellen

Wenn Sie diese attraktiv entworfenen, farbvollen ITC-Schriftmusterhefte erhalten möchten, füllen Sie bitte den Bestellschein aus. Alle Bestellungen müssen vorbezahlt werden. Senden Sie Ihre Zahlanweisung (in U.S.-Währung und zahlbar an ITC) zusammen mit dem Bestellschein an: 2 Hammarskjold Plaza, New York, N.Y. 10017, USA



Notice to typographers: for purchases of 50 or more ITC specimen booklets, contact Mr. John Prentki for special typographer's price

Free subscriptions to U&Ic are shipped by surface mail. If you wish to receive copies by airmail, please forward the following appropriate amount to cover airmail costs for one year in US funds, complete this form and mail to:
U&Ic Subscription Dept.
2 Hammarskjold Plaza,
New York, N.Y. 10017,U.S.A.

South Ar	merica 20.00 . Co	r East
□Iwant	to receive U&Ic	
	Ic is published quainths before anticipating	
Please Print	t	*
SURNAME		GIVEN NAME
TITLE		
COMPANY		
DELIVER TO:	BUSINESS_	НОМЕ
ADDRESS		
CITY		<u> </u>
STATE		ZIP CODE
SIGNATURE	7	
DATE		
	yesno. entyesno.	
	S CLASSIFICATION: One Only)	
(a)	Printing (Commercial, In:	
	Typesetting (Commercia Advertising Agency, Art S	
	Newspaper, Magazine,	
(e)	In-plant or corporate typ reproduction services.	esetting and other
(f)	Education and/or Librari	es.
	Government.	
	Corporation Advertising,	
(i)	Communication and info	ormation processing.
	ARY JOB FUNCTION I	S:
	One Only)	
	Artist, Illustrator.	
	Graphic Artist, Art Directo Display and Package De	
	Pasteup Artist, Typograph	
	Type Director, Type Buyer.	
	Advertising Manager, Sa	
	Production Manager, Off Printing Buyer, Purchasing	
(s)	Editor, Writer.	
(t)	Teacher, Instructor.	
	Audio Visual.	
	Principal Officer. Secretary, Typist, etc.	
(x)		
NUMBER	OF PERSONS EMPLOY	/ED
44 21 41 42 42 43	ORGANIZATION	
(1)		
(3)		
(4)		
(5)	100-249	
(6)	250 and over	

U&Ic 12/83

Abonnements gratuits au U&lc sont envoyés par courrier de voie ordinaire. Si vous desirez recevoir des copies par avion, je vous prie de bien vouloir envoyer le montant approprié pour couvrir les frais d'avion pour une année, veuillez remplir ce formulaire et l'addresser à: U&lc Subscription Dept.

2 Hammarskjold Plaza,
New York, N.Y. 10017,U.S.A.

Europo	\$20.00 Future 20
Amerique	\$20.00 Extrême e du Orient \$24.00
	20.00 Canada 8.00
	24.00 Mexique 10.00
/ illique :	Wienique10.00
□ J'aime	rais recevoir U&Ic.
	est une publication trimestrielle.
	rez 4 mois avant de recevoir le premier
numéro.	
Imprimez S'i	vous Plaît
NOM	PRENOM
FONCTION	
	*
FIRME	
DÉLIVREZ À	TRAVAIL
ADDRESSE	
VILLE	CODE POSTAL
- 10	
PAYS	
SIGNATURE	Victoria de la companya della companya della companya de la companya de la companya della compan
DATE	
Mon organiz	ation et/ou je fais partit de communications visuelles
oui	
Je suis étudi	antouinon.
	CATION PAR PROFESSIONS er qu'une seule fonction)
	Impression (Commerciale, Instantanée, etc.).
	Composition (Commerciale).
(c)	
(-1)	Indépendant.
	Journal, Revue, Edition de livres. Composition faite sur place ou par une societé
(0)	et autres services de reproduction.
(f)	Enseignement et/ou bibliothèques.
	Governement.
	Publicité de societé, Conception, Promotion.
	Traitement de communications et d'informations. Autres.
•	TIVITÉ PRINCIPALE EST:
	er qu'une seule fonction)
	Artiste, Illustrateur.
(1)	Artiste graphique, Directeur artistique, Directeur
(m)	de création. Conception de l'exposition et de l'empaquetage.
(n)	Metteur en pages, Typographe, Claviste.
(0)	Directeur de composition, Acquéreur de
	caractères d'imprimerie.
(b)	Directeur de publicité, Directeur de la promotion
(~)	des ventes.
(r)	Directeur de production, Directeur de bureau. Acquéreur de produits d'imprimerie, Agent
(1)	préposé à l'achat.
(s)	Rédacteur, Auteur.
	Professeur, Instructeur.
	Audio-visuel.
	Agent principal.
(x)	Secrétăire, Dactylographe, etc. Autres.
NOMBRE	DE PERSONNES EMPLOYÉES
	TRE FIRME
(1)	
(2)	
(3)	
(5)	
	250 et plus

Ihre kostenlose Ausgabe von U&lc wird mit normaler Post versandt. Falls Sie Zustellung per Luftpost wünschen, senden Sie bitte den entsprechenden Betrag zur Deckung der Luftversandkosten für ein Jahr, füllen Sie bitte diesen Coupon aus und senden ihn an:
U&lc Subscription Dept.
2 Hammarskjold Plaza,
New York, N.Y. 10017,U.S.A.

Sudamer	\$20.00 ika20.00 24.00	Ferner Osten . Kanada Mexiko	8.00
			19 10 10
□ lch mö	chte U&Ic bezi	ehen.	
licht. Bitte erste Num		viertel jährlich v 4 Monate, ehe	
ZUNAME	*		VORNAM
BERUF		The state of the s	
FIRMA			- Jr
LIEFERUNG AN_		_FIRMA	PRIVA
CTDACCE			
STRASSE			
POSTLEITZAHL UI	ND ORT		
LAND			
UNTERSCHRIFT			3
DATUM			
		auf dem Gebiet de	er visuelle
Kommunikati	ion tätigja	_nein.	
Ich bin stude	ntjanein.		
FIRMENKI	ASSIFIZIERUN	G	
(Bitte eine	ankreuzen)		
(a)	Druckerei (Akzid	enzdruck, Schnelldru	ck, usw.).
		Verk-oder Layoutsatz).
(c)	Werbeagentur, @	Grafikdesignatelier,	
	Freischaffender.		
		hriften- oder Buchverl	
(e)	Firmeneigene Sc Druckerei.	chriftsetzerei, Reprodu	uktion ode
(f)	Bildungsanstalt	oder Ribliothek	
(g)		oder bibliotriek.	
(h)		sförderungs- oder Des	signab-
	teilung von Indu	strie- oder Handelsfirm	na.
(i)		und Datenverarbeitu	ng.
(j)	Sonstiges.		
MEINE HA	UPTBERUFSTAT	TIGKEIT:	
(Bitte eine	ankreuzen)		
(k)	Künstler, Illustrato	or.	
(1)	Grafiker, Art-Dire	ktor, Kreativ-Direktor.	
(m)	Entwurf von Verp	ackungen oder Ausla	agen.
	Reinzeichner, Sc		
(0)	Typograf, Type-D	irektor, Einkäufer von S	Schriftsatz.
(p)	Werbe- oder ver Produktionsleiter	kaufsförderungsleiter	
	Drucksacheneir Redakteur, Texte		
	Redakteur, lexte Lehrer, Ausbilder		
	Audio-visuell.		
(v)	Firmeneigentüm	ner, leitender Angeste	liter.
	Sekretärin, Stenc		1
(x)			
	sonstiges.		
ZALII DED		EN MEINER	
	BESCHÄFTIGT	EN MEINER	
FIRMA OF	BESCHÄFTIGT DER BEHÖRDE:	EN MEINER	
FIRMA OL	BESCHÄFTIGT DER BEHÖRDE: 1-9	EN MEINER	
FIRMA OL (1)	BESCHÄFTIGT DER BEHÖRDE: 1-9 10-19	EN MEINER	
FIRMA OI (1) (2) (3)	BESCHÄFTIGT DER BEHÖRDE: 1-9 10-19 20-49	EN MEINER	
FIRMA OL	BESCHÄFTIGT DER BEHÖRDE: 1-9 10-19 20-49 50-99	EN MEINER	

U&IC 12/83

February 8-March 30 STA 100

The sixth annual design competition sponsored by the Society of Typographic Arts in Chicago includes 100 examples of graphic design, package design, illustration and photography selected from more than 1700 entries submitted from throughout the United States.

Continuing through January 27

Туро &

The work of nine Czechoslovakian graphic designers represents a cross section of contemporary Czech graphic design in this exhibition of 174 examples of book and magazine typography, posters, stationery, signage and type design.

Future Exhibitions

April 11—May 25 The Best of Newspaper Design 1982-83

The fourth annual award competition of the Society of Newspaper Designers represents the best in graphic journalism from the United States, Canada and Latin America.

Hours:

12:00 noon—5:00 p.m. Admission: Free Open Monday—Friday (Closed February 20 and April 20)

ITC Center

2 Hammarskjold Plaza (866 Second Avenue—between 46th and 47th Streets), 3rd Floor, New York, New York 10017. For more information call (212) 371-0699.

MOVING? CHANGE OF ADDRESS:

Send this address label (or a copy including the account number) with your corrections to:

U&lc Subscription Dept. 2 Hammarskjold Plaza New York, NY 10017

Allow 8 weeks for any changes. For new subscriptions, use subscription application included in this issue.

CONTROLLED CIRCULATION POSTAGE PAID AT FARMINGDALE, N.Y. 11735 AND NEW YORK, N.Y. 10017 USTS PUBL 073430